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EXHIBIT G

LN	NO	OPERATING REPORT		CHEV-CARS	BUIC-CARS & TRKS	SAAB-CARS & TRKS	LN			
1				CHEV-TRKS	CADI-CARS & TRKS	SATU-CARS & TRKS	NO			
2		BUSINESS ASSOCIATE CODE		PONT-CARS & TRKS	GMC-CARS & TRKS		1			
3		116550		OLDS-CARS & TRKS	HUMM-CARS & TRKS	TOTAL RPG	615			
4		FROM	January 1 2007	DEALER NAME	FORREST PONTIAC-BUICK-GMC TRUCK, INC.			3		
5		THRU	December 31 2007	ADDRESS	2408 N MAIN			4		
6				CITY & STATE	CLEBURNE TX	76031-1329	5			
6		ASSETS		LIABILITIES				6		
7		C	CASH ON HAND	200	600	CASH IN BANK CREDIT BALANCE	202	0	7	
8		A	CASH IN BANK	202	68,769	ACCTS PAYABLE-TRADE CREDITORS	300	601,895	8	
9		S	CONTRACTS IN TRANSIT	205	184,804	ACC. RECEIVABLE CREDIT BAL.	220	2,664	9	
10		H	SECURITIES	260	0	CUSTOMER DEPOSITS	220	0	10	
11						WARRANTY CLAIMS ADVANCE	305	0	11	
12			TOTAL CASH AND CONTRACTS		254,173	NOTES PAYABLE-NEW VEH.&DEMOS	310	3,119,718	12	
13						*MEMO: DELAYED PAYMENT-ACCT. 310			13	
14		U	NET CUSTOMER RECEIVABLES	FROM PG 7	127,806	\$ 0			14	
15		R	FACTORY RECEIVABLES	261	47,932	NOTES PAYABLE-USED VEHICLES	311	340,736	15	
16		E	DUE FROM FINANCE COMPANIES	262	8,075	NOTES PAYABLE-LEASE & RENTAL UNITS	312	25,168	16	
17		C	WARRANTY CLAIMS	263	6,959	NOTES PAYABLE-OTHER	314	0	17	
18		R	INS. COMMISSIONS RECEIVABLE	264	0				18	
19			TOTAL RECEIVABLES		190,772				19	
20						INTEREST PAYABLE	320	27,630	19	
21		N	DEMONSTRATORS	230	0	A SALARIES, WAGES & COMM. PAYABLE	321	3,000	20	
22		I	NEW CARS	231	435,249	C INSURANCE PAYABLE	322	48,928	21	
23		N	NEW TRUCKS	237	2,278,436	C PAYROLL TAXES PAYABLE	323	0	22	
24		V	NEW MD TRUCKS	235	0	R SALES TAXES PAYABLE	324	37,084	23	
25		E	OTHER AUTOMOTIVE	238	0	U OTHER TAXES PAYABLE	325	35,406	24	
26		N	USED CARS	240	141,769	E INCOME TAXES PAYABLE	327	0	25	
27		T	USED TRUCKS	241	372,466	D EMPLOYEE'S INCENTIVES/BONUSES PAYABLE	328	0	26	
28		O	PARTS AND ACCESSORIES	242	59,712	OWNER'S BONUSES PAYABLE	329	0	27	
29		R	TIRES	243	0	RETIREMENT BENEFITS PAYABLE	330	0	28	
30		I	GAS, OIL AND GREASE	244	5,709	OTHER PAYABLES	331	476,857	29	
31		E	PAINT AND BODY SHOP MATERIALS	245	0				30	
32		S	SUBLET REPAIRS	246	105	TOTAL CURRENT LIABILITIES		4,719,086	31	
33			WORK IN PROCESS-LABOR	247	795	RESERVES AND DEFERRALS	332	0	32	
34		E	OTHER	252	1,550	LONG TERM DEBT	334	50,000	34	
35			MISC. ASSETS RECEIVED IN TRADE	258	0	DEFERRED TAXES	353	0	36	
36			LIFO RESERVE	FROM PG 7	0	TOTAL	Ln 31 to 36	4,769,086	37	
37		S	TOTAL INVENTORIES		3,295,791	MORTGAGES PAYABLE-REAL ESTATE	335	0	39	
38		O	PREPAID EXPENSES: TAXES	270	3,022				40	
39		T	INSURANCE	271	11,603	TOTAL LIABILITIES	Ln 37 to 41	4,769,086	42	
40		H	OTHER	274	326,353	NET QUALIFIED L.T.D. \$		0	43	
41			TOTAL CURRENT ASSETS		4,081,714	DEALER		(647,903)	44	
42		W	* DRIVER TRAINING VEHICLES	275	0	CAP. STANDARD \$		440,000	45	
43		K	* LEASE & RENTAL UNITS	4	39,469				46	
44		G	* L & R ACCUMULATED DEP. 56.113						47	
45			TOTAL CURRENT AND WORKING ASSETS		4,121,183	CORPORATION TYPE: C-Corp.				47
46			FIXED ASSETS			C-Corp.				47
47		A	LAND	280	0	NET WORTH			48	
48		U	BLDGS & IMP.	281/351	0	CAP'L STOCK &			49	
49		T	LEASE HOLDS	289/356	965	AD'L PD IN CAP	360	1,235,838	50	
50		O	IT- HARDWARE	287/357	0	RET. EARNINGS	370	-1,223,805	52	
51		L	IT - SOFTWARE	289/358	0	DIVIDENDS	375	0	54	
52		B	M&S EQUIP	282/352	132,068	INVESTMENTS	380	0	55	
53		U	P&A EQUIP	283/353	19,925	TO BAL +/- \$100		0	59	
54		S	FURN & FIXTRS	284/354	134,503	DRAWINGS	380	0	60	
55			CO. VEHICLES	285/355	86,992	DLR TO BAL		-11	61	
56			OTHER	289/359	28,592	COMP TO BAL		0	62	
57			TOTALS (45..52)		316,053	PROFIT OR LOSS	399	(456,361)	63	
58			MEMO CO VEHICLES - CARS			TOTAL NET WORTH		(444,339)	64	
59		O	A LIFE INSURANCE-CASH VALUE	291	0	TOTAL LIABILITIES & NET WORTH		4,324,747	65	
60		T	S NOTES & ACCNT RECEIVABLE-OFFICERS	293	0					
61		H	S NOTES & ACCOUNTS RECEIVABLE-OTHER	294	141,811					
62		E	E OTHER INVESTMENTS & MISC. ASSETS	296	0					
63		R	T							
64		S	S TOTAL OTHER ASSETS		141,811					
65			TOTAL ASSETS		4,324,747					

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

TOTAL OPERATION EXPENSE ANALYSIS

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

LN	NO	TOTAL INCOME AND EXPENSE	TOTAL DEALERSHIP						VARIABLE OPERATIONS				FIXED OPERATIONS				LN
			MONTH	PER KTL VEH	% OF SALES	YEAR-TO-DATE	PER KTL VEH	% OF SALES	MONTH	% Sls	YEAR-TO-DATE	% Sls	MONTH	% Sls	YEAR-TO-DATE	% Sls	
1		NET SALES	930,500	29,078		11,066,595	29,461		867,235		10,805,988		63,265		860,807		
2		GROSS PROFIT/INCOME	99,923	3,123	10.74%	1,058,791	2,674	9.08%	69,115	8%	852,148	8%	30,808	49%	406,843	47%	
3		EXPENSES		% Grs	PVR		% Grs	PVR		% Grs		% Grs		% Grs			
4	V S	VEH SLSPLE COMPENSATION & OTHER	13,003	13.0%	406	157,440	14.9%	398	13,003	19%	157,440	20%					
5	R L	DELIVERY EXPENSE	1,126	1.1%	35	25,754	2.4%	85	1,126	2%	25,754	4%					
6	L N	POLICY WORK-VEHICLES	27	0.0%	1	5,351	0.5%	14	27	0%	5,351	1%					
7	B G	TOTAL VARIABLE	14,156	14.2%	442	188,545	17.8%	476	14,156	20%	188,545	25%					
8	P	SALARIES-OWNERS / EXECUTIVE MANAGERS	4,500	4.5%	0.48%	14,487	1.4%	0.12%	2,520	4%	8,102	1%	1,980	0%	6,365	2%	
9	E	SALARIES-SUPERVISION	23,030	23.0%	2.48%	241,899	22.8%	2,07%	12,807	19%	116,098	16%	10,223	33%	125,773	31%	
10	R	SALARIES-CLERICAL	5,189	5.2%	0.56%	62,496	5.9%	0.54%	1,335	2%	25,487	4%	3,854	13%	37,009	10%	
11	S	OTHER SALARIES AND WAGES	11,423	11.4%	1.23%	162,825	15.4%	1.40%	2,184	3%	22,233	3%	9,239	30%	140,592	35%	
12	O	ABSENTEE COMPENSATION	1,255	1.3%	0.13%	2,490	0.2%	0.02%	258	0%	410	0%	997	3%	2,080	1%	
13	N	INCENTIVES-SUPERVISION	1,050	1.1%	0.11%	6,968	0.7%	0.06%	588	1%	3,901	1%	462	1%	3,065	1%	
14	N	TAXES-PAYROLL	4,014	4.0%	0.43%	50,878	4.8%	0.43%	1,357	2%	19,098	3%	2,657	9%	31,578	8%	
15	E	EMPLOYEE BENEFITS	5,063	5.9%	0.63%	64,888	6.1%	0.55%	2,195	3%	24,819	4%	3,668	12%	38,889	10%	
16	L	RETIREMENT BENEFITS	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	
17	F	TOTAL PERSONNEL	56,324	56.4%	6.05%	606,486	57.3%	5.20%	23,244	34%	220,146	34%	33,080	107%	388,340	95%	
18		COMPANY VEHICLE EXPENSE	710	0.7%	0.08%	4,382	0.4%	0.04%	323	0%	1,257	0%	387	1%	3,105	1%	
19	I	OFFICE SUPPLIES AND EXPENSES	96	0.1%	0.01%	2,867	0.3%	0.02%	20	0%	1,712	0%	76	0%	955	0%	
20	O	OTHER SUPPLIES	3,463	3.5%	0.37%	28,875	2.5%	0.23%	50	0%	3,628	1%	3,413	11%	23,247	6%	
21	X S	E-COMMERCE ADVERTISING-FEES	0	0.0%	0.00%	4,057	0.4%	0.03%	0	0%	2,798	0%	0	0%	1,259	0%	
22	E	ADVERTISING	3,213	3.2%	0.35%	39,835	3.7%	0.34%	2,537	4%	25,099	4%	676	2%	14,536	4%	
23	M	ADVERTISING REIMBURSEMENTS	0	0.0%	0.00%	(2,467)	-0.2%	-0.02%	0	0%	(2,467)	0%	0	0%	0	0%	
24	I	CONTRIBUTIONS	630	0.6%	0.07%	1,526	0.1%	0.01%	344	0%	854	0%	286	1%	671	0%	
25	D	POLICY WORK-PARTS AND SERVICE	274	0.3%	0.03%	8,969	0.7%	0.06%					274	1%	8,969	2%	
26		INFORMATION TECHNOLOGY SERVICES	1,878	1.9%	0.20%	23,590	2.2%	0.20%	879	1%	13,250	2%	999	3%	10,340	3%	
27	F	OUTSIDE SERVICES (OTHER)	3,623	3.6%	0.39%	45,468	4.3%	0.39%	2,116	3%	26,238	4%	1,507	5%	17,230	4%	
28	I	TRAVEL AND ENTERTAINMENT	308	0.3%	0.03%	3,578	0.3%	0.03%	304	0%	3,125	0%	4	0%	453	0%	
29	X	MEMBERSHIP DUES AND PUBLICATIONS	425	0.4%	0.05%	7,388	0.7%	0.06%	425	1%	5,336	1%	0	0%	2,050	1%	
30	E	LEGAL AND AUDITING EXPENSE	0	0.0%	0.00%	3,600	0.3%	0.03%	0	0%	2,016	0%	0	0%	1,584	0%	
31	V	TELEPHONE	1,905	1.9%	0.20%	27,307	2.6%	0.23%	1,013	1%	14,806	2%	892	3%	12,701	3%	
32		TRAINING EXPENSE	1,610	1.6%	0.17%	10,939	1.0%	0.09%	841	1%	3,860	1%	769	2%	6,679	2%	
33	E	INTEREST-FLOORPLAN	24,726	24.7%	2.66%	285,963	26.1%	2.28%	24,726	36%	285,963	41%					
34		INTEREST-FLOORPLAN CREDIT	(11,143)	-11.2%	-1.20%	(142,825)	-13.5%	-1.22%	(11,143)	-16%	(142,825)	-22%					
35	R	INTEREST-NOTES PAYABLE (OTHER)	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	
36		INSURANCE - INVENTORY	1,068	1.1%	0.11%	10,085	1.0%	0.09%	1,068	2%	10,085	2%	0	0%	0	0%	
37	H	BAD DEBT EXPENSE	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	
38	E	FREIGHT	441	0.4%	0.05%	4,246	0.4%	0.04%	204	0%	1,896	0%	237	1%	2,550	1%	
39		MISCELLANEOUS EXPENSE	250	0.3%	0.03%	4,025	0.4%	0.03%	28	0%	108	0%	222	1%	3,917	1%	
40		TOTAL SEMI-FIXED	33,477	33.5%	3.60%	346,315	32.7%	2.97%	23,735	34%	238,049	37%	9,742	32%	108,246	27%	
41	A	RENT	20,000	20.0%	2.15%	240,000	22.7%	2.06%	11,200	16%	134,400	21%	8,800	28%	105,600	26%	
42		AMORTIZATION-LEASEHOLDS	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	
43	D	REPAIRS-REAL ESTATE	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	
44		DEPRECIATION BLDGS & IMPROVEMENTS	0	0.0%	0.00%	43	0.0%	0.00%	0	0%	24	0%	0	0%	19	0%	
45	F	TAXES-REAL ESTATE	0	0.0%	0.00%	5,060	0.5%	0.04%	0	0%	2,634	0%	0	0%	2,226	1%	
46	I	INSURANCE BLDGS. & IMPROVEMENTS	655	0.7%	0.07%	5,237	0.5%	0.04%	367	1%	2,933	0%	288	1%	2,304	1%	
47	X	INTEREST - MORTGAGES	0	0.0%	0.00%	23,335	2.2%	0.20%	0	0%	13,088	2%	0	0%	10,267	3%	
48	E	UTILITIES	4,987	5.0%	0.54%	62,548	5.9%	0.45%	2,793	4%	29,427	5%	2,194	7%	23,121	6%	
49	D	SUB-TOTAL RENT & RMT EQUIVALENT	25,642	25.7%	2.76%	326,223	30.8%	2.80%	14,360	21%	182,686	26%	11,282	37%	143,537	35%	
50		INSURANCE OTHER	2,246	2.2%	0.24%	17,970	1.7%	0.15%	1,258	2%	10,063	2%	988	3%	7,807	2%	
51		TAXES-OTHER	2,526	2.5%	0.27%	14,555	1.4%	0.12%	1,415	2%	8,135	1%	1,111	4%	6,420	2%	
52		REPAIRS-EQUIPMENT	0	0.0%	0.00%	5,196	0.5%	0.04%	0	0%	1,993	0%	0	0%	3,203	1%	
53		DEPRECIATION-EQUIPMENT	1,185	1.2%	0.13%	8,782	0.9%	0.06%	439	1%	2,878	0%	746	2%	3,686	1%	
54		EQUIPMENT RENTAL	1,747	1.7%	0.19%	9,782	0.9%	0.08%	861	1%	4,817	1%	886	3%	4,945	1%	
55		TOTAL FIXED	33,346	33.4%	3.58%	380,468	35.9%	3.26%	18,333	27%	210,570	32%	15,013	46%	169,898	42%	
56		TOTAL FIXED OVERHEAD	123,147	123.2%	13.23%	1,333,269	125.9%	11.43%	65,312	94%	688,765	103%	57,835	188%	664,484	163%	
57		TOTAL EXPENSES (INCL. PRO OF GAA)	137,303	137.4%	14.76%	1,521,814	143.7%	13.04%	79,468	115%	857,320	131%	57,835	188%	664,484	163%	
58	T	OPERATING PROFIT OR LOSS	(37,380)	-37.4%	-4.02%	(463,023)	-43.7%	-3.97%	(10,353)	-15%	(205,172)	-31%	(27,027)	-88%	(257,851)	-63%	
59	O	NET ADDITIONS & DEDUCTIONS	3,272	3.3%	0.35%	8,662	0.8%	0.08%									
60		NET PROFIT OR LOSS BEFORE BONUS & INC. TAX	(34,108)	-34.1%	-3.67%	(456,361)	-43.1%	-3.91%									
61	A	BONUSES-EMPLOYEES	0	0.0%	0.00%	0	0.0%	0.00%									
62		BONUSES-OWNERS	0	0.0%	0.00%	0	0.0%	0.00%									
63	L	NET PROFIT OR LOSS BEFORE INCOME TAXES	(34,108)	-34.1%	-3.67%	(456,361)	-43.1%	-3.91%									
64		INCOME TAXES	0	0.0%	0.00%	0	0.0%	0.00%									
65		NET PROFIT OR LOSS AFTER INCOME TAXES	(34,108)	-34.1%	-3.67%	(456,361)	-43.1%	-3.91%									

VARIABLE OPERATIONS - DEPARTMENT PROFITABILITY

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

LN NO		NEW VEHICLE (01)				USED VEHICLE (02)				LEASE AND RNTL (03)				FIN. INS & PROT. PLANS INCOME (04)		LN NO
		MONTH	% Sls	YEAR-TO-DATE	% Sls	MONTH	% Sls	YEAR-TO-DATE	% Sls	MONTH	% Sls	YEAR-TO-DATE	% Sls	MONTH	YEAR-TO-DATE	
1	NET SALES	659,659		7,450,580		182,775		3,041,999		634		18,840		24,167	294,569	1
2	GROSS PROFIT/INCOME	42,688	6%	371,587	5%	15,273	8%	169,381	5%	(1,558)	-246%	(2,172)	-12%	12,712	113,352	2
3	EXPENSES		% Grs		% Grs		% Grs		% Grs		% Grs		% Grs			3
4	VEH. SLSPE COMPENSATION & OTHER	9,402	20%	112,964	25%	3,601	15%	44,476	21%	0	0%	0	0%	409	417	4
5	DELIVERY EXPENSE	659	1%	18,367	4%	467	2%	7,387	4%	0	0%	0	0%	USED - SLSPEOPLE COMP PUVR		5
6	POLICY WORK-VEHICLES	27	0%	2,795	1%	0	0%	2,556	1%	0	0%	0	0%	400	356	6
7	TOTAL VARIABLE	10,088	21%	134,126	30%	4,068	17%	54,419	26%	0	0%	0	0%	USED - VEH. POLICY PUVR		7
8	SALARIES-OWNERS / EXECUTIVE MANAGERS	1,530	3%	4,919	1%	990	4%	3,183	2%	0	0%	0	0%	0	20	8
9	SALARIES-SUPERVISION	8,765	19%	80,730	18%	4,042	17%	35,366	17%	0	0%	0	0%			9
10	SALARIES-CLERICAL	888	2%	15,422	3%	447	2%	10,065	5%	0	0%	0	0%			10
11	OTHER SALARIES AND WAGES	978	2%	8,295	2%	1,206	5%	13,938	7%	0	0%	0	0%			11
12	ABSENTEE COMPENSATION	160	0%	247	0%	98	0%	163	0%	0	0%	0	0%			12
13	INCENTIVES-SUPERVISION	357	1%	2,358	1%	231	1%	1,533	1%	0	0%	0	0%			13
14	TAXES-PAYROLL	858	2%	11,590	3%	499	2%	7,508	4%	0	0%	0	0%			14
15	EMPLOYEE BENEFITS	1,433	3%	16,969	4%	762	3%	7,890	4%	0	0%	0	0%			15
16	RETIREMENT BENEFITS	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%			16
17	TOTAL PERSONNEL	14,969	32%	140,530	32%	8,275	35%	79,616	38%	0	0%	0	0%			17
18	COMPANY VEHICLE EXPENSE	196	0%	796	0%	127	1%	461	0%	0	0%	0	0%			18
19	OFFICE SUPPLIES AND EXPENSES	12	0%	1,113	0%	8	0%	599	0%	0	0%	0	0%			19
20	OTHER SUPPLIES	35	0%	1,997	0%	15	0%	1,831	1%	0	0%	0	0%			20
21	E-COMMERCE ADVERTISING/FEES	0	0%	1,969	0%	0	0%	829	0%	0	0%	0	0%			21
22	ADVERTISING	1,745	4%	20,235	5%	792	3%	4,864	2%	0	0%	0	0%	NEW - NET TR ADVERTISING PNVR		22
23	ADVERTISING REIMBURSEMENTS	0	0%	(2,467)	-1%	0	0%	0	0%	0	0%	0	0%	76	73	23
24	CONTRIBUTIONS	201	0%	518	0%	143	1%	336	0%	0	0%	0	0%			24
25	POLICY WORK-PARTS AND SERVICE															25
26	INFORMATION TECHNOLOGY SERVICES	569	1%	9,397	2%	310	1%	3,853	2%	0	0%	0	0%			26
27	OUTSIDE SERVICES (OTHER)	1,256	3%	18,523	4%	860	4%	9,715	5%	0	0%	0	0%			27
28	TRAVEL AND ENTERTAINMENT	302	1%	2,899	1%	2	0%	226	0%	0	0%	0	0%			28
29	MEMBERSHIP DUES AND PUBLICATIONS	425	1%	4,899	1%	0	0%	637	0%	0	0%	0	0%			29
30	LEGAL AND AUDITING EXPENSE	0	0%	1,224	0%	0	0%	792	0%	0	0%	0	0%			30
31	TELEPHONE	615	1%	8,866	2%	398	2%	5,740	3%	0	0%	0	0%			31
32	TRAINING EXPENSE	722	2%	2,632	1%	119	1%	1,428	1%	0	0%	0	0%			32
33	INTEREST-FLOORPLAN	22,290	47%	234,700	53%	2,436	10%	30,863	16%	0	0%	0	0%	NEW - NET INTEREST FLRPLN PNVR		33
34	INTEREST-FLOORPLAN CREDIT	(11,143)	-24%	(142,825)	-32%	0	0%	0	0%	0	0%	0	0%	485	339	34
35	INTEREST-NOTES PAYABLE (OTHER)	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%			35
36	INSURANCE - INVENTORY	871	2%	8,150	2%	197	1%	1,945	1%	0	0%	0	0%			36
37	BAD DEBT EXPENSE	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%			37
38	FREIGHT	124	0%	1,034	0%	80	0%	662	0%	0	0%	0	0%			38
39	MISCELLANEOUS EXPENSE	17	0%	75	0%	11	0%	33	0%	0	0%	0	0%			39
40	TOTAL SEMI-FIXED	18,237	39%	173,435	39%	5,498	24%	64,614	31%	0	0%	0	0%			40
41	RENT	6,800	14%	81,600	18%	4,400	19%	52,800	29%	0	0%	0	0%			41
42	AMORTIZATION-LEASEHOLDS	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%			42
43	REPAIRS-REAL ESTATE	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%			43
44	DEPRECIATION BLDGS & IMPROVEMENTS	0	0%	14	0%	0	0%	10	0%	0	0%	0	0%			44
45	TAXES-REAL ESTATE	0	0%	1,721	0%	0	0%	1,113	1%	0	0%	0	0%			45
46	INSURANCE BLDGS & IMPROVEMENTS	223	0%	1,781	0%	144	1%	1,152	1%	0	0%	0	0%			46
47	INTEREST - MORTGAGES	0	0%	7,934	2%	0	0%	5,134	2%	0	0%	0	0%			47
48	UTILITIES	1,696	4%	17,867	4%	1,097	5%	11,560	5%	0	0%	0	0%			48
49	SUB-TOTAL RENT & RNT EQUIVALENT	8,719	18%	110,917	25%	5,641	24%	71,769	34%	0	0%	0	0%			49
50	INSURANCE OTHER	764	2%	6,110	1%	494	2%	3,953	2%	0	0%	0	0%			50
51	TAXES-OTHER	859	2%	4,953	1%	556	2%	3,182	2%	0	0%	0	0%			51
52	REPAIRS-EQUIPMENT	0	0%	1,210	0%	0	0%	783	0%	0	0%	0	0%			52
53	DEPRECIATION-EQUIPMENT	266	1%	1,746	0%	173	1%	1,130	1%	0	0%	0	0%			53
54	EQUIPMENT RENTAL	523	1%	3,671	1%	338	1%	1,146	1%	0	0%	0	0%			54
55	TOTAL FIXED	11,131	24%	128,607	29%	7,202	31%	81,963	39%	0	0%	0	0%			55
56	TOTAL FIXED OVERHEAD	44,337	94%	442,572	100%	20,975	80%	226,193	107%	0	0%	0	0%			56
57	TOTAL EXPENSES	54,425	115%	576,698	130%	25,043	107%	280,612	133%	0	0%	0	0%			57
58	DEPARTMENT PROFIT OR LOSS	(11,737)	-25%	(205,111)	-46%	(9,770)	-42%	(111,231)	-53%	(1,558)	100%	(2,172)	100%			58
59	FI & PROT. PLAN INCOME TRANSFER	4,671	10%	72,050	16%	8,041	34%	41,302	20%	0	0%	0	0%	(12,712)	(113,352)	59
60	PRORATION OF G&A	0	0%	(7)	0%	0	0%	(3)	0%	0	0%	0	0%			60
61	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT	(7,066)	-15%	(133,068)	-30%	(1,729)	-7%	(69,932)	-33%	(1,558)	100%	(2,172)	100%			61
62	ADDITIONS TO INCOME		MONTH		Y-T-D		DEDUCTIONS FROM INCOME					MONTH		Y-T-D		62
63	BAD DEBTS RECOVERED	0		0								0		0		63
64	CASH DISCOUNTS EARNED	0		0								0		0		64
65	OTHER INCOME	3,336		7,001								64		339		65
66	GM REIMBURSEMENTS	0		0												66
67	DOCUMENT HANDLING FEES	0		0												67
68	AMOUNT TO BALANCE	0		0												68
69																69

NET ADDITIONS AND DEDUCTIONS 3,272 6,662

FIXED OPERATIONS - DEPARTMENT PROFITABILITY

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 11680 - 28072

LN NO	MECHANICAL (05)				BODY SHOP (05)				PARTS & ACCESSORIES (07)				GENERAL & ADMINISTRATIVE (09)				LN NO
	MONTH		YEAR-TO-DATE		MONTH		YEAR-TO-DATE		MONTH		YEAR-TO-DATE		MONTH		YEAR-TO-DATE		
1	NET SALES	28,792	% Sls	390,834	% Sls	0	% Sls	0	% Sls	34,473	% Sls	469,973	% Sls				1
2	GROSS PROFIT/INCOME	18,457	64%	248,865	60%	0	0%	0	0%	12,351	36%	156,978	33%				2
3	EXPENSES																3
4	VEH. SLS/PLC COMPENSATION & OTHER																4
5	DELIVERY EXPENSE																5
6	POLICY WORK-VEHICLES																6
7	TOTAL VARIABLE		% Grs		% Grs		% Grs		% Grs		% Grs		% Grs		% Ttl		7
8	SALARIES-OWNERS / EXECUTIVE MANAGERS	1,080	5%	3,472	1%	0	0%	0	0%	900	10%	2,893	2%	0	0%	0	8
9	SALARIES-SUPERVISION	6,818	31%	60,647	21%	0	0%	0	0%	3,405	39%	65,128	54%	0	0%	0	9
10	SALARIES-CLERICAL	3,204	15%	27,782	10%	0	0%	0	0%	650	7%	9,247	8%	0	0%	0	10
11	OTHER SALARIES AND WAGES	6,594	30%	124,805	44%	0	0%	0	0%	2,645	29%	15,787	13%	0	0%	0	11
12	ABSENTEE COMPENSATION	793	4%	1,641	1%	0	0%	0	0%	204	2%	448	0%	0	0%	0	12
13	INCENTIVES-SUPERVISION	252	1%	1,872	1%	0	0%	0	0%	210	2%	1,383	1%	0	0%	0	13
14	TAXES-PAYROLL	2,039	9%	24,014	8%	0	0%	0	0%	618	7%	7,564	6%	0	0%	0	14
15	EMPLOYEE BENEFITS	2,821	13%	30,442	11%	0	0%	0	0%	847	9%	9,427	8%	0	0%	0	15
16	RETIREMENT BENEFITS	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	16
17	TOTAL PERSONNEL	23,601	106%	274,455	96%	0	0%	0	0%	9,479	106%	111,885	92%	0	0%	0	17
18	COMPANY VEHICLE EXPENSE	272	1%	2,543	1%	0	0%	0	0%	115	1%	562	0%	0	0%	20	18
19	OFFICE SUPPLIES AND EXPENSES	69	0%	793	0%	0	0%	0	0%	7	0%	182	0%	0	0%	0	19
20	OTHER SUPPLIES	3,412	16%	22,229	8%	0	0%	0	0%	1	0%	1,018	1%	0	0%	0	20
21	E-COMMERCE ADVERTISING-FEES	0	0%	687	0%	0	0%	0	0%	0	0%	572	0%	0	0%	0	21
22	ADVERTISING	408	2%	11,629	4%	0	0%	0	0%	268	3%	2,907	2%	0	0%	0	22
23	ADVERTISING REIMBURSEMENTS	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	23
24	CONTRIBUTIONS	156	1%	396	0%	0	0%	0	0%	130	1%	305	0%	0	0%	0	24
25	POLICY WORK-PARTS AND SERVICE	274	1%	6,780	2%	0	0%	0	0%	0	0%	209	0%	0	0%	0	25
26	INFORMATION TECHNOLOGY SERVICES	717	3%	6,410	2%	0	0%	0	0%	282	3%	3,930	3%	0	0%	0	26
27	OUTSIDE SERVICES (OTHER)	848	4%	10,275	4%	0	0%	0	0%	659	7%	6,955	6%	0	0%	0	27
28	TRAVEL AND ENTERTAINMENT	2	0%	247	0%	0	0%	0	0%	2	0%	206	0%	0	0%	0	28
29	MEMBERSHIP DUES AND PUBLICATIONS	0	0%	628	0%	0	0%	0	0%	0	0%	1,424	1%	0	0%	0	29
30	LEGAL AND AUDITING EXPENSE	0	0%	864	0%	0	0%	0	0%	0	0%	720	1%	0	0%	0	30
31	TELEPHONE	434	2%	7,189	3%	0	0%	0	0%	458	5%	5,512	5%	0	0%	0	31
32	TRAINING EXPENSE	661	3%	5,348	2%	0	0%	0	0%	108	1%	1,333	1%	0	0%	0	32
33	INTEREST-FLOORPLAN																33
34	INTEREST-FLOORPLAN CREDIT																34
35	INTEREST-NOTES PAYABLE (OTHER)	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	35
36	INSURANCE - INVENTORY																36
37	BAD DEBT EXPENSE	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	37
38	FREIGHT	87	0%	726	0%	0	0%	0	0%	150	2%	1,824	2%	0	0%	0	38
39	MISCELLANEOUS EXPENSE	12	0%	62	0%	0	0%	0	0%	210	2%	3,855	3%	0	0%	0	39
40	TOTAL SEMI-FIXED	7,352	34%	76,752	27%	0	0%	0	0%	2,390	27%	31,494	26%	0	0%	20	40
41	RENT	4,800	22%	57,600	20%	0	0%	0	0%	4,000	45%	48,000	40%	0	0%	0	41
42	AMORTIZATION-LEASEHOLDS	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	42
43	REPAIRS-REAL ESTATE	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	43
44	DEPRECIATION BLDGS. & IMPROVEMENTS	0	0%	10	0%	0	0%	0	0%	0	0%	9	0%	0	0%	0	44
45	TAXES-REAL ESTATE	0	0%	1,214	0%	0	0%	0	0%	0	0%	1,012	1%	0	0%	0	45
46	INSURANCE BLDGS. & IMPROVEMENTS	157	1%	1,257	0%	0	0%	0	0%	131	1%	1,047	1%	0	0%	0	46
47	INTEREST - MORTGAGES	0	0%	5,800	2%	0	0%	0	0%	0	0%	4,667	4%	0	0%	0	47
48	UTILITIES	1,197	5%	12,611	4%	0	0%	0	0%	997	11%	10,510	9%	0	0%	0	48
49	SUB-TOTAL RENT & RNT EQUIVALENT	6,154	28%	78,292	27%	0	0%	0	0%	5,128	57%	65,245	54%	0	0%	0	49
50	INSURANCE OTHER	539	2%	4,313	2%	0	0%	0	0%	449	5%	3,594	3%	0	0%	0	50
51	TAXES-OTHER	606	3%	3,488	1%	0	0%	0	0%	505	6%	2,934	2%	0	0%	0	51
52	REPAIRS-EQUIPMENT	0	0%	2,109	1%	0	0%	0	0%	0	0%	1,094	1%	0	0%	0	52
53	DEPRECIATION-EQUIPMENT	589	3%	2,617	1%	0	0%	0	0%	157	2%	1,269	1%	0	0%	0	53
54	EQUIPMENT RENTAL	452	2%	2,517	1%	0	0%	0	0%	434	5%	2,428	2%	0	0%	0	54
55	TOTAL FIXED	8,340	38%	93,334	33%	0	0%	0	0%	6,673	74%	76,564	63%	0	0%	0	55
56	TOTAL FIXED OVERHEAD	39,293	180%	444,541	156%	0	0%	0	0%	18,542	207%	219,943	182%	0	0%	20	56
57	TOTAL EXPENSES	(20,836)	-95%	(194,876)	-80%	0	0%	0	0%	(6,191)	-69%	(62,965)	-52%	0	0%	20	57
58	DEPARTMENT PROFIT OR LOSS																58
59	CUSTOMER PARTS GROSS TRANSFER	3,375	15%	35,815	13%	0	0%	0	0%	(3,375)	-38%	(35,815)	-30%	0	0%	20	59
60	PRORATION OF G&A	0	0%	(7)	0%	0	0%	0	0%	0	0%	(3)	0%	0	0%	20	60
61	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT	(17,461)	-80%	(159,068)	-66%	0	0%	0	0%	(9,566)	-107%	(86,783)	-82%	0	0%	20	61
62																	62
63																	63
64																	64
65																	65
66																	66

OTHER POSTED LABOR RATES		SERVICE	BODY SHOP
WARRANTY	462/472	68.65	68.65
INTERNAL	483/473	85.01	0.00
BODY SHOP - PAINT LABOF	470		0.00
BODY SHOP - BODY LABOF	471		0.00

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116550 - 200712

LN NO	CHEVROLET	ACC	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	IMPALA	400A	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401A	0	0	0	0	0	0	0	0	2
3	M.CARLO	402A	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403A	0	0	0	0	0	0	0	0	4
5	MALIBU	404A	0	0	0	0	0	0	0	0	5
6	CAMARO	405A	0	0	0	0	0	0	0	0	6
7	N CAVALIER	406A	0	0	0	0	0	0	0	0	7
8	E CORVETTE	407A	0	0	0	0	0	0	0	0	8
9	W PRIZM	408A	0	0	0	0	0	0	0	0	9
10	AVEO	409A	0	0	0	0	0	0	0	0	10
11	C COBALT	410A	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411A	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412A	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413A	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414A	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415A	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416A	0	0	0	0	0	0	0	0	17
18	OTHER CHEVY CAR	417A	0	0	0	0	0	0	0	0	18
19	OTHER CHEVY CAR	418A	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419A	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420A	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421A	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	UPLANDER	423A	0	0	0	0	0	0	0	0	25
26	SSR	424A	0	0	0	0	0	0	0	0	26
27	EXPRESS	425A	0	0	0	0	0	0	0	0	27
28	ASTRO	426A	0	0	0	0	0	0	0	0	28
29	N TRAIL BLAZER	427A	0	0	0	0	0	0	0	0	29
30	E S10 / COLORADO	428A	0	0	0	0	0	0	0	0	30
31	W SILVERADO/C4500-KO	429A	0	0	0	0	0	0	0	0	31
32	AVALANCH	430A	0	0	0	0	0	0	0	0	32
33	T TAHOE	431A	0	0	0	0	0	0	0	0	33
34	R SUBURBAN	432A	0	0	0	0	0	0	0	0	34
35	U TRACKER	433A	0	0	0	0	0	0	0	0	35
36	C EQUINOX	434A	0	0	0	0	0	0	0	0	36
37	K HHR	435A	0	0	0	0	0	0	0	0	37
38	S TRAVERSE	436A	0	0	0	0	0	0	0	0	38
39	MED C-T-W SERIES	437A	0	0	0	0	0	0	0	0	39
40	OTHER CHEVY TRUCK	438A	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439A	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440A	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441A	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pag	457A	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116950 - 200712

LN NO.	PONTIAC	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	VIBE	400B	1	17,354	2,429	2,429	14	287,652	15,443	1,103	1
2	SUNFIRE	401B	0	0	0	0	1	17,104	517	517	2
3	GRAND AM	402B	0	0	0	0	0	0	0	0	3
4	FIREBIRD	403B	0	0	0	0	0	0	0	0	4
5	GRAND PRIX	404B	0	0	(75)	0	5	107,411	4,316	863	5
6	BONNEVILLE	405B	0	0	0	0	0	0	0	0	6
7	N G6	406B	4	72,231	3,064	766	20	393,134	22,962	1,148	7
8	E SOLSTICE	407B	1	28,775	1,551	1,551	4	119,326	6,436	1,609	8
9	W GTO	408B	0	0	0	0	2	47,362	1,349	675	9
10	G5	409B	0	0	0	0	4	59,915	4,302	1,076	10
11	C G8	410B	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411B	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412B	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413B	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414B	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415B	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416B	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417B	0	0	0	0	0	0	0	0	18
19	OTHER PONTIAC CAR	418B	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		6	118,360	6,969	1,162	50	1,031,904	55,325	1,107	20
21	MEMO* e-CAR SLS this	419B	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420B	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL I	421B	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		6	118,360	6,969	1,162	50	1,031,904	55,325	1,107	24
25	MONTANA/SV6	423B	0	0	0	0	0	0	0	0	25
26	AZTEK	424B	0	0	1	0	2	48,355	2,277	1,139	26
27	TORRENT	425B	0	0	0	0	3	74,007	3,912	1,304	27
28	DO NOT USE	426B	0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427B	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428B	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429B	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430B	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431B	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432B	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433B	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434B	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435B	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436B	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437B	0	0	0	0	0	0	0	0	39
40	OTHER PONTIAC TRU	438B	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	1	0	5	122,362	6,189	1,238	41
42	MEMO* e-TRK SLS this	439B	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440B	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL I	441B	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	1	0	5	122,362	6,189	1,238	45
46											46
47	ACCESSORIES this pag	457B	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		6	118,360	6,970	1,162	55	1,154,266	61,514	1,118	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200712

LN NO.	OLDSMOBILE	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	ALERO	400C	0	0	0	0	0	0	0	0	1
2	INTRIGUE	401C	0	0	0	0	0	0	0	0	2
3	AURORA	402C	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403C	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404C	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405C	0	0	0	0	0	0	0	0	6
7	N DO NOT USE	406C	0	0	0	0	0	0	0	0	7
8	E DO NOT USE	407C	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408C	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409C	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410C	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411C	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412C	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413C	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414C	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415C	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416C	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417C	0	0	0	0	0	0	0	0	18
19	OTHER OLDS CAR	418C	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419C	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420C	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL T	421C	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	SILHOUET	423C	0	0	0	0	0	0	0	0	25
26	DO NOT USE	424C	0	0	0	0	0	0	0	0	26
27	DO NOT USE	425C	0	0	0	0	0	0	0	0	27
28	DO NOT USE	426C	0	0	0	0	0	0	0	0	28
29	N BRAVADA	427C	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428C	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429C	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430C	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431C	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432C	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433C	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434C	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435C	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436C	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437C	0	0	0	0	0	0	0	0	39
40	OTHER OLDS TRUCK	438C	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439C	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440C	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL T	441C	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pac	457C	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116550 - 200712

LN NO.	BUICK	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400D	0	0	0	0	0	0	0	0	1
2	CENTURY	401D	0	0	0	0	0	0	0	0	2
3	REGAL	402D	0	0	0	0	0	0	0	0	3
4	LESABRE	403D	0	0	0	0	0	0	0	0	4
5	LUCERNE	404D	2	55,176	4,457	2,229	21	582,970	30,219	1,439	5
6	PARKAVE	405D	0	0	0	0	0	0	0	0	6
7	N LACROSSE	406D	1	20,876	3,058	3,058	3	66,266	3,106	1,035	7
8	E DO NOT USE	407D	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408D	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409D	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410D	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411D	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412D	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413D	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414D	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415D	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416D	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417D	0	0	0	0	0	0	0	0	18
19	OTHER BUICK CAR	418D	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		3	76,052	7,515	2,505	24	649,236	33,325	1,389	20
21	MEMO* e-CAR SLS this	419D	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420D	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421D	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		3	76,052	7,515	2,505	24	649,236	33,325	1,389	24
25	TERRAZA	423D	0	0	0	0	0	0	0	0	25
26	RENDEZVOUS	424D	0	0	0	0	2	56,419	2,182	1,091	26
27	ENCLAVE	425D	1	38,923	1,588	1,588	5	199,939	17,402	3,480	27
28	DO NOT USE	426D	0	0	0	0	0	0	0	0	28
29	N RAINIER	427D	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428D	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429D	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430D	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431D	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432D	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433D	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434D	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435D	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436D	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437D	0	0	0	0	0	0	0	0	39
40	OTHER BUICK TRUCK	438D	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		1	38,923	1,588	1,588	7	256,358	19,584	2,798	41
42	MEMO* e-TRK SLS this	439D	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440D	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441D	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS	BLANK	1	38,923	1,588	1,588	7	256,358	19,584	2,798	45
46											46
47	ACCESSORIES this pag	457D	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		4	114,975	9,103	2,276	31	905,594	52,909	1,707	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC-116550 - 200712

LN NO.	CADILLAC	ACC	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	DEVILLE	400E	0	0	0	0	0	0	0	0	1
2	DTS	401E	0	0	0	0	0	0	0	0	2
3	DEVL-DHS	402E	0	0	0	0	0	0	0	0	3
4	CONVERSN	403E	0	0	0	0	0	0	0	0	4
5	STS-V	404E	0	0	0	0	0	0	0	0	5
6	STS	405E	0	0	0	0	0	0	0	0	6
7	N SRX	406E	0	0	0	0	0	0	0	0	7
8	E ELDORADO SC/TC	407E	0	0	0	0	0	0	0	0	8
9	W CTS	408E	0	0	0	0	0	0	0	0	9
10	XLR-V, XLR ROADSTER	409E	0	0	0	0	0	0	0	0	10
11	C DTS-L	410E	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411E	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412E	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413E	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414E	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415E	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416E	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417E	0	0	0	0	0	0	0	0	18
19	OTHER CADILLAC CAR	418E	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419E	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420E	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421E	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS 5E TRUCK		0	0	0	0	0	0	0	0	24
25	DO NOT USE	423E	0	0	0	0	0	0	0	0	25
26	DO NOT USE	424E	0	0	0	0	0	0	0	0	26
27	DO NOT USE	425E	0	0	0	0	0	0	0	0	27
28	DO NOT USE	426E	0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427E	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428E	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429E	0	0	0	0	0	0	0	0	31
32	ESCALADE EXT	430E	0	0	0	0	0	0	0	0	32
33	T ESCALADE	431E	0	0	0	0	0	0	0	0	33
34	R ESCALADE / ESV	432E	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433E	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434E	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435E	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436E	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437E	0	0	0	0	0	0	0	0	39
40	OTHER CADILLAC TRU	438E	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439E	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440E	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441E	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pac	457E	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116850 - 200712

LN NO.	GMCTRK	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400F	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401F	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402F	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403F	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404F	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405F	0	0	0	0	0	0	0	0	6
7	N DO NOT USE	406F	0	0	0	0	0	0	0	0	7
8	E DO NOT USE	407F	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408F	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409F	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410F	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411F	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412F	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413F	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414F	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415F	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416F	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417F	0	0	0	0	0	0	0	0	18
19	DO NOT USE	418F	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419F	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420F	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL I	421F	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS 5F TRUCI		0	0	0	0	0	0	0	0	24
25	ACADIA	423F	3	98,158	8,334	2,778	13	421,270	21,607	1,662	25
26	DO NOT USE	424F	0	0	0	0	0	0	0	0	26
27	G-VAN (SAVANA)	425F	0	0	0	0	1	18,353	837	837	27
28	SAFARI (M-VAN)	426F	0	0	0	0	0	0	0	0	28
29	N ENVOY	427F	0	0	0	0	5	148,983	39,802	7,960	29
30	E CANYON	428F	0	0	0	0	28	606,332	24,200	864	30
31	W SIERRA/C4500-TOPKIC	429F	8	244,091	10,936	1,367	104	2,974,344	113,244	1,089	31
32	DO NOT USE	430F	0	0	0	0	0	0	0	0	32
33	T YUKON-DENALI	431F	2	84,075	7,345	3,673	34	1,221,438	57,474	1,690	33
34	R YUKON XL-DENALI	432F	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433F	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434F	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435F	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436F	0	0	0	0	0	0	0	0	38
39	MED C-T-W SERIES	437F	0	0	0	0	0	0	0	0	39
40	OTH GMC TRKS	438F	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		13	426,324	26,615	2,047	185	5,390,720	257,164	1,390	41
42	MEMO* e-TRK SLS this	439F	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440F	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL I	441F	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		13	426,324	26,615	2,047	185	5,390,720	257,164	1,390	45
46											46
47	ACCESSORIES this pag	457F	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		13	426,324	26,615	2,047	185	5,390,720	257,164	1,390	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116950 - 200712

LN NO.	HUMMER	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400G	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401G	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402G	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403G	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404G	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405G	0	0	0	0	0	0	0	0	6
7	N DO NOT USE	406G	0	0	0	0	0	0	0	0	7
8	E DO NOT USE	407G	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408G	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409G	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410G	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411G	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412G	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413G	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414G	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415G	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416G	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417G	0	0	0	0	0	0	0	0	18
19	DO NOT USE	418G	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419G	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420G	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421G	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	H1	423G	0	0	0	0	0	0	0	0	25
26	H2	424G	0	0	0	0	0	0	0	0	26
27	H2 SUT	425G	0	0	0	0	0	0	0	0	27
28	H2 SUV	426G	0	0	0	0	0	0	0	0	28
29	N H3	427G	0	0	0	0	0	0	0	0	29
30	E H1 ALPHA	428G	0	0	0	0	0	0	0	0	30
31	W H3 T	429G	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430G	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431G	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432G	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433G	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434G	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435G	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436G	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437G	0	0	0	0	0	0	0	0	39
40	OTHER HUMMER TRU	438G	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439G	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440G	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441G	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pac	457G	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116950 - 200712

LN NO.	SATURN	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	ION 1 SEDAN	400H	0	0	0	0	0	0	0	0	1
2	ION 2 SEDAN	401H	0	0	0	0	0	0	0	0	2
3	ION3 SEDAN	402H	0	0	0	0	0	0	0	0	3
4	ION 2 COUPE	403H	0	0	0	0	0	0	0	0	4
5	ION 3 COUPE	404H	0	0	0	0	0	0	0	0	5
6	L300 1 SEDAN	405H	0	0	0	0	0	0	0	0	6
7	N L300 2 SEDAN	406H	0	0	0	0	0	0	0	0	7
8	E L300 3 SEDAN	407H	0	0	0	0	0	0	0	0	8
9	W L300 1 WAGON	408H	0	0	0	0	0	0	0	0	9
10	L300 2 WAGON	409H	0	0	0	0	0	0	0	0	10
11	C L300 3 WAGON	410H	0	0	0	0	0	0	0	0	11
12	A SKY	411H	0	0	0	0	0	0	0	0	12
13	R AURA	412H	0	0	0	0	0	0	0	0	13
14	S ASTRA	413H	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414H	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415H	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416H	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417H	0	0	0	0	0	0	0	0	18
19	OTHER SATURN CAR	418H	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419H	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET/MV	420H	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL	421H	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	RELAY	423H	0	0	0	0	0	0	0	0	25
26	VUE 4	424H	0	0	0	0	0	0	0	0	26
27	VUE 6	425H	0	0	0	0	0	0	0	0	27
28	OUTLOOK	426H	0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427H	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428H	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429H	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430H	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431H	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432H	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433H	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434H	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435H	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436H	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437H	0	0	0	0	0	0	0	0	39
40	OTH SATURN TRUCK	438H	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439H	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET/MV	440H	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL	441H	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46		445H									46
47	ACCESSORIES this pag	457H	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116550 - 200712

LN NO.	SAAB	ACC	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	9-2X 2.5i	400i	0	0	0	0	0	0	0	0	1
2	9-2X AERO	401i	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402i	0	0	0	0	0	0	0	0	3
4	9-3 2.0T SEDAN	403i	0	0	0	0	0	0	0	0	4
5	9-3 2.0T SPORTCOMBI	404i	0	0	0	0	0	0	0	0	5
6	9-3 AERO SEDAN	405i	0	0	0	0	0	0	0	0	6
7	N 9-3 AERO SPORTCOM	406i	0	0	0	0	0	0	0	0	7
8	E 9-3 2.0T CONVERTIBLE	407i	0	0	0	0	0	0	0	0	8
9	W 9-3 AERO CONVERTIB	408i	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409i	0	0	0	0	0	0	0	0	10
11	C 9-5 2.3T SEDAN	410i	0	0	0	0	0	0	0	0	11
12	A 9-5 2.3T WAGON	411i	0	0	0	0	0	0	0	0	12
13	R 9-5 2.3T SPORT COMB	412i	0	0	0	0	0	0	0	0	13
14	S 9-5 AERO SEDAN	413i	0	0	0	0	0	0	0	0	14
15	9-5 AERO SPORT COM	414i	0	0	0	0	0	0	0	0	15
16	9-3 TURBO X SPORT S	415i	0	0	0	0	0	0	0	0	16
17	9-3 TURBO X SPORT C	416i	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417i	0	0	0	0	0	0	0	0	18
19	SAAB - OTHER CAR	418i	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419i	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420i	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421i	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	9-7X 4.2i	423i	0	0	0	0	0	0	0	0	25
26	9-7X 5.3i	424i	0	0	0	0	0	0	0	0	26
27	9-7X AERO	425i	0	0	0	0	0	0	0	0	27
28	DO NOT USE	426i	0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427i	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428i	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429i	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430i	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431i	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432i	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433i	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434i	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435i	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436i	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437i	0	0	0	0	0	0	0	0	39
40	SAAB - OTHER TRUCK	438i	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439i	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440i	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441i	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46		445i									46
47	ACCESSORIES this pag	457i	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200712

LN NO.	OTH NON-GM	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	OTH CAR -1	400J	0	0	0	0	0	0	0	0	1
2	OTH CAR -2	401J	0	0	0	0	0	0	0	0	2
3	OTH CAR -3	402J	0	0	0	0	0	0	0	0	3
4	OTH CAR -4	403J	0	0	0	0	0	0	0	0	4
5	OTH CAR -5	404J	0	0	0	0	0	0	0	0	5
6	OTH CAR -6	405J	0	0	0	0	0	0	0	0	6
7	N OTH CAR -7	406J	0	0	0	0	0	0	0	0	7
8	E OTH CAR -8	407J	0	0	0	0	0	0	0	0	8
9	W OTH CAR -9	408J	0	0	0	0	0	0	0	0	9
10	OTH CAR -10	409J	0	0	0	0	0	0	0	0	10
11	C OTH CAR -11	410J	0	0	0	0	0	0	0	0	11
12	A OTH CAR -12	411J	0	0	0	0	0	0	0	0	12
13	R OTH CAR -13	412J	0	0	0	0	0	0	0	0	13
14	S OTH CAR -14	413J	0	0	0	0	0	0	0	0	14
15	OTH CAR -15	414J	0	0	0	0	0	0	0	0	15
16	OTH CAR -16	415J	0	0	0	0	0	0	0	0	16
17	OTH CAR -17	416J	0	0	0	0	0	0	0	0	17
18	OTH CAR -18	417J	0	0	0	0	0	0	0	0	18
19	OTH CAR -19	418J	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO IDS-Military - Car	419J	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420J	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421J	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	OTH TRK -1	423J	0	0	0	0	0	0	0	0	25
26	OTH TRK -2	424J	0	0	0	0	0	0	0	0	26
27	OTH TRK -3	425J	0	0	0	0	0	0	0	0	27
28	OTH TRK -4	426J	0	0	0	0	0	0	0	0	28
29	N OTH TRK -5	427J	0	0	0	0	0	0	0	0	29
30	E OTH TRK -6	428J	0	0	0	0	0	0	0	0	30
31	W OTH TRK -7	429J	0	0	0	0	0	0	0	0	31
32	OTH TRK -8	430J	0	0	0	0	0	0	0	0	32
33	T OTH TRK -9	431J	0	0	0	0	0	0	0	0	33
34	R OTH TRK -10	432J	0	0	0	0	0	0	0	0	34
35	U OTH TRK -11	433J	0	0	0	0	0	0	0	0	35
36	C OTH TRK -12	434J	0	0	0	0	0	0	0	0	36
37	K OTH TRK -13	435J	0	0	0	0	0	0	0	0	37
38	S OTH TRK -14	436J	0	0	0	0	0	0	0	0	38
39	OTH TRK -15	437J	0	0	0	0	0	0	0	0	39
40	OTH TRK -16	438J	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO IDS-Military - Trk	439J	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440J	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441J	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46	NEW OTHER AUTOMO	445J		0	0		0	0	0	0	46
47	ACCESSORIES this pag	457J	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

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EXHIBIT G

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

LN	NO	OPERATING REPORT		CHEV-CARS	CHEV-TRKS	PONT-CARS & TRKS	OLDS-CARS & TRKS	DEALER NAME	ADDRESS	CITY & STATE	LIABILITIES	NO	AMOUNT	LN					
1		GM		-	-	120	-	FORREST PONTIAC-BUICK-GMC TRUCK, INC.	2408 N MAIN	CLEBURNE TX 76031-1329	SAAB-CARS & TRKS	-	-	LN					
2		BUSINESS ASSOCIATE CODE		-	-	-	-				SATU-CARS & TRKS	-	-	NO					
3		116550									TOTAL RPG		615	2					
4		FROM	January 1 2007											3					
5		THRU	December 31 2007											4					
6		ASSETS			NO.			AMOUNT			LIABILITIES			NO.			AMOUNT		
7	C	CASH ON HAND		200	600						A	CASH IN BANK CREDIT BALANCE	202	0	7				
8	A	CASH IN BANK		202	68,769						A	ACCTS PAYABLE-TRADE CREDITORS	300	601,895	8				
9	S	CONTRACTS IN TRANSIT		205	184,804						C	ACC. RECEIVABLE CREDIT BAL.	220	2,664	9				
10	H	SECURITIES		260	0						C	CUSTOMER DEPOSITS	220	0	10				
11	C	TOTAL CASH AND CONTRACTS			254,173						O	WARRANTY CLAIMS ADVANCE	305	0	11				
12		NET CUSTOMER RECEIVABLES	FROM PG 7		127,806						U	NOTES PAYABLE-NEW VEH.&DEMOS	310	3,119,718	12				
13	R	FACTORY RECEIVABLES		261	47,932						N	*MEMO: DELAYED PAYMENT-ACCT. 310			13				
14	R	DUE FROM FINANCE COMPANIES		262	8,075						T	\$ 0			14				
15	R	WARRANTY CLAIMS		263	6,959							NOTES PAYABLE-USED VEHICLES	311	340,738	15				
16	R	INS. COMMISSIONS RECEIVABLE		264	0							NOTES PAYABLE-LEASE & RENTAL UNITS	312	25,168	16				
17		TOTAL RECEIVABLES			190,772							NOTES PAYABLE-OTHER	314	0	17				
18		DEMONSTRATORS		230	0							INTEREST PAYABLE	320	27,630	19				
19	N	NEW CARS		231	435,249						A	SALARIES, WAGES & COMM. PAYABLE	321	3,000	20				
20	N	NEW TRUCKS		237	2,278,436						C	INSURANCE PAYABLE	322	48,928	21				
21	T	NEW MD TRUCKS		235	0						C	PAYROLL TAXES PAYABLE	323	0	22				
22	E	OTHER AUTOMOTIVE		238	0						R	SALES TAXES PAYABLE	324	37,084	23				
23	N	USED CARS		240	141,769						U	OTHER TAXES PAYABLE	325	35,406	24				
24	T	USED TRUCKS		241	372,466						E	INCOME TAXES PAYABLE	327	0	25				
25	O	PARTS AND ACCESSORIES		242	59,712						D	EMPLOYEE'S INCENTIVES/BONUSES PAYABLE	328	0	26				
26	R	TIRES		243	0							OWNER'S BONUSES PAYABLE	329	0	27				
27	S	GAS, OIL AND GREASE		244	5,709							RETIREMENT BENEFITS PAYABLE	330	0	28				
28	E	PAINT AND BODY SHOP MATERIALS		245	0							OTHER PAYABLES	331	476,857	29				
29	S	SUBLET REPAIRS		246	105							TOTAL CURRENT LIABILITIES		4,719,086	31				
30	E	WORK IN PROCESS-LABOR		247	795							RESERVES AND DEFERRALS	332	0	32				
31	E	OTHER		252	1,550							LONG TERM DEBT	334	50,000	34				
32	T	MISC. ASSETS RECEIVED IN TRADE	FROM PG 7	259	0							DEFERRED TAXES	333	0	36				
33	T	LIFO RESERVE	FROM PG 7		0							TOTAL	Ln 31 to 36	4,769,086	37				
34	S	TOTAL INVENTORIES			3,295,791							MORTGAGES PAYABLE-REAL ESTATE	335	0	39				
35	O	PREPAID EXPENSES: TAXES		270	3,022							TOTAL LIABILITIES	Ln 37 to 41	4,769,086	42				
36	T	INSURANCE		271	11,603							NET WRKG.	QUALIFIED L.T.D. \$	0	43				
37	H	OTHER		274	326,353							CAP.	DEALER	(647,903)	44				
38		TOTAL CURRENT ASSETS			4,081,714								STANDARD \$	440,000	45				
39	W	* DRIVER TRAINING VEHICLES		275	0										46				
40	K	* LEASE & RENTAL UNITS		277	39,469										47				
41	G	* L & R ACCUMULATED DEP. 56,113													48				
42		TOTAL CURRENT AND WORKING ASSETS			4,121,183										49				
43		FIXED ASSETS									CORPORATION TYPE:								
44		ACCOUNT	COST	ACCUM DEP											50				
45	A	LAND	0		280	0									51				
46	U	BLDGS & IMP.	0	0	281/351	0									52				
47	T	LEASE HOLDS	965	965	282/356	0									53				
48	O	IT - HARDWARE	0	0	287/357	0									54				
49	L	IT - SOFTWARE	0	0	288/358	0									55				
50	B	M&S EQUIP	132,068	123,967	289/352	8,101									56				
51	U	P&A EQUIP	19,925	19,925	283/353	0									57				
52	S	FURN & FIXTRS	134,503	86,992	284/354	47,511									58				
53		CO. VEHICLES	28,592	22,451	285/355	6,141									59				
54		OTHER	0	0	289/359	0									60				
55		TOTALS (45..52)	316,053	254,300		61,753									61				
56		MEMO CO VEHICLES - CARS													62				
57		TRUCKS													63				
58	O	A LIFE INSURANCE-CASH VALUE			291	0									64				
59	T	S NOTES & ACCTN RECEIVABLE-OFFICERS			293	0									65				
60	H	S NOTES & ACCOUNTS RECEIVABLE-OTHER			294	141,811									66				
61	E	E OTHER INVESTMENTS & MISC. ASSETS			296	0									67				
62	R	T													68				
63	S	TOTAL OTHER ASSETS				141,811									69				
64		TOTAL ASSETS				4,324,747									70				
65															71				

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

TOTAL OPERATION EXPENSE ANALYSIS

LN	NO	TOTAL INCOME AND EXPENSE	TOTAL DEALERSHIP						VARIABLE OPERATIONS				FIXED OPERATIONS				LN	NO
			MONTH	PER KTL VEH	% OF SALES	YEAR-TO-DATE	PER KTL VEH	% OF SALES	MONTH	% Sls	YEAR-TO-DATE	% Sls	MONTH	% Sls	YEAR-TO-DATE	% Sls		
1		NET SALES	930,500	29,078		11,066,595	29,461		867,235		10,805,988		63,265		860,807		1	
2		GROSS PROFIT/INCOME	99,923	3,123	10.74%	1,058,791	2,674	9.08%	69,115	8%	852,148	8%	30,808	49%	406,843	47%	2	
3		EXPENSES		% Grs	PVR		% Grs	PVR		% Grs		% Grs		% Grs			3	
4	A E	VEH. SLSPLE COMPENSATION & OTHER	13,003	13.0%	406	157,440	14.9%	398	13,003	19%	157,440	29%					4	
5	R L	DELIVERY EXPENSE	1,126	1.1%	35	25,754	2.4%	85	1,126	2%	25,754	4%					5	
6	L N	POLICY WORK-VEHICLES	27	0.0%	1	5,351	0.5%	14	27	0%	5,351	1%					6	
7	B G	TOTAL VARIABLE	14,156	14.2%	442	188,545	17.8%	476	14,156	20%	188,545	29%					7	
8	P	SALARIES-OWNERS / EXECUTIVE MANAGERS	4,500	4.5%	0.48%	14,487	1.4%	0.12%	2,520	4%	8,102	1%	1,980	0%	5,365	2%	8	
9	E	SALARIES-SUPERVISION	23,030	23.0%	2.48%	241,899	22.8%	2,07%	12,807	19%	116,098	18%	10,223	33%	125,773	31%	9	
10	R	SALARIES-CLERICAL	5,189	5.2%	0.56%	62,496	5.9%	0.54%	1,335	2%	25,487	4%	3,854	13%	37,009	9%	10	
11	S	OTHER SALARIES AND WAGES	11,423	11.4%	1.23%	162,925	15.4%	1.40%	2,184	3%	22,233	3%	9,239	30%	140,592	35%	11	
12	O	ABSENTEE COMPENSATION	1,255	1.3%	0.13%	2,490	0.2%	0.02%	258	0%	410	0%	997	3%	2,080	1%	12	
13	N	INCENTIVES-SUPERVISION	1,050	1.1%	0.11%	6,968	0.7%	0.06%	588	1%	3,901	1%	462	1%	3,065	1%	13	
14	N	TAXES-PAYROLL	4,014	4.0%	0.43%	50,876	4.8%	0.43%	1,357	2%	19,098	3%	2,657	9%	31,578	8%	14	
15	E	EMPLOYEE BENEFITS	5,063	5.9%	0.63%	64,888	6.1%	0.55%	2,195	3%	24,819	4%	3,668	12%	38,889	10%	15	
16	L	RETIREMENT BENEFITS	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	16	
17		TOTAL PERSONNEL	56,324	56.4%	6.05%	606,486	57.3%	5.20%	23,244	34%	220,146	34%	33,080	107%	388,340	95%	17	
18		COMPANY VEHICLE EXPENSE	710	0.7%	0.08%	4,382	0.4%	0.04%	323	0%	1,257	0%	387	1%	3,105	1%	18	
19	I	OFFICE SUPPLIES AND EXPENSES	96	0.1%	0.01%	2,967	0.3%	0.02%	20	0%	1,712	0%	76	0%	955	0%	19	
20		OTHER SUPPLIES	3,463	3.5%	0.37%	28,875	2.5%	0.23%	50	0%	3,628	1%	3,413	11%	23,247	6%	20	
21	X S	E-COMMERCE ADVERTISING-FEES	0	0.0%	0.00%	4,057	0.4%	0.03%	0	0%	2,798	0%	0	0%	1,259	0%	21	
22	E	ADVERTISING	3,213	3.2%	0.35%	39,835	3.7%	0.34%	2,537	4%	25,099	4%	676	2%	14,536	4%	22	
23	M	ADVERTISING REIMBURSEMENTS	0	0.0%	0.00%	(2,467)	-0.2%	-0.02%	0	0%	(2,467)	0%	0	0%	0	0%	23	
24	I	CONTRIBUTIONS	830	0.6%	0.07%	1,526	0.1%	0.01%	344	0%	854	0%	286	1%	671	0%	24	
25	D	POLICY WORK-PARTS AND SERVICE	274	0.3%	0.03%	6,969	0.7%	0.06%					274	1%	6,969	2%	25	
26		INFORMATION TECHNOLOGY SERVICES	1,878	1.9%	0.20%	23,590	2.2%	0.20%	879	1%	13,250	2%	999	3%	10,340	3%	26	
27	F	OUTSIDE SERVICES (OTHER)	3,623	3.6%	0.39%	45,468	4.3%	0.39%	2,116	3%	26,238	4%	1,507	5%	17,230	4%	27	
28	I	TRAVEL AND ENTERTAINMENT	308	0.3%	0.03%	3,578	0.3%	0.03%	304	0%	3,125	0%	4	0%	453	0%	28	
29	X	MEMBERSHIP DUES AND PUBLICATIONS	425	0.4%	0.05%	7,388	0.7%	0.06%	425	1%	5,338	1%	0	0%	2,050	1%	29	
30	E	LEGAL AND AUDITING EXPENSE	0	0.0%	0.00%	3,600	0.3%	0.03%	0	0%	2,016	0%	0	0%	1,584	0%	30	
31	V	TELEPHONE	1,905	1.9%	0.20%	27,307	2.6%	0.23%	1,013	1%	14,806	2%	892	3%	12,701	3%	31	
32		TRAINING EXPENSE	1,610	1.6%	0.17%	10,939	1.0%	0.09%	841	1%	3,860	1%	769	2%	6,679	2%	32	
33	E	INTEREST-FLOORPLAN	24,726	24.7%	2.66%	285,963	26.1%	2.28%	24,726	36%	285,963	41%					33	
34		INTEREST-FLOORPLAN CREDIT	(11,143)	-11.2%	-1.20%	(142,825)	-13.5%	-1.22%	(11,143)	-16%	(142,825)	-22%					34	
35	R	INTEREST-NOTES PAYABLE (OTHER)	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	35	
36		INSURANCE - INVENTORY	1,068	1.1%	0.11%	10,085	1.0%	0.09%	1,068	2%	10,085	2%	0	0%	0	0%	36	
37	H	BAD DEBT EXPENSE	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	37	
38	E	FREIGHT	441	0.4%	0.05%	4,246	0.4%	0.04%	204	0%	1,896	0%	237	1%	2,550	1%	38	
39		MISCELLANEOUS EXPENSE	250	0.3%	0.03%	4,025	0.4%	0.03%	28	0%	108	0%	222	1%	3,917	1%	39	
40		TOTAL SEMI-FIXED	33,477	33.5%	3.60%	346,315	32.7%	2.97%	23,735	34%	238,049	37%	9,742	32%	108,246	27%	40	
41	A	RENT	20,000	20.0%	2.15%	240,000	22.7%	2.06%	11,200	16%	134,400	21%	8,800	28%	105,600	28%	41	
42		AMORTIZATION-LEASEHOLDS	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	42	
43	D	REPAIRS-REAL ESTATE	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	43	
44		DEPRECIATION BLDGS & IMPROVEMENTS	0	0.0%	0.00%	43	0.0%	0.00%	0	0%	24	0%	0	0%	19	0%	44	
45	F	TAXES-REAL ESTATE	0	0.0%	0.00%	5,060	0.5%	0.04%	0	0%	2,634	0%	0	0%	2,304	1%	45	
46	I	INSURANCE BLDGS. & IMPROVEMENTS	655	0.7%	0.07%	5,237	0.5%	0.04%	367	1%	2,933	0%	288	1%	2,304	1%	46	
47	X	INTEREST - MORTGAGES	0	0.0%	0.00%	23,335	2.2%	0.20%	0	0%	13,088	2%	0	0%	10,267	3%	47	
48	E	UTILITIES	4,987	5.0%	0.54%	62,548	5.9%	0.45%	2,793	4%	29,427	5%	2,194	7%	23,121	6%	48	
49	D	SUB-TOTAL RENT & RMT EQUIVALENT	25,642	25.7%	2.76%	326,223	30.8%	2.80%	14,360	21%	182,686	26%	11,282	37%	143,537	35%	49	
50		INSURANCE OTHER	2,246	2.2%	0.24%	17,970	1.7%	0.15%	1,258	2%	10,063	2%	988	3%	7,807	2%	50	
51		TAXES-OTHER	2,526	2.5%	0.27%	14,555	1.4%	0.12%	1,415	2%	8,135	1%	1,111	4%	6,420	2%	51	
52		REPAIRS-EQUIPMENT	0	0.0%	0.00%	5,196	0.5%	0.04%	0	0%	1,993	0%	0	0%	3,203	1%	52	
53		DEPRECIATION-EQUIPMENT	1,185	1.2%	0.13%	6,782	0.6%	0.06%	439	1%	2,878	0%	746	2%	3,686	1%	53	
54		EQUIPMENT RENTAL	1,747	1.7%	0.19%	9,782	0.9%	0.08%	861	1%	4,817	1%	886	3%	4,945	1%	54	
55		TOTAL FIXED	33,346	33.4%	3.58%	380,468	35.9%	3.26%	18,333	27%	210,570	32%	15,013	46%	169,898	42%	55	
56		TOTAL FIXED OVERHEAD	123,147	123.2%	13.23%	1,333,269	125.9%	11.43%	65,312	94%	688,765	103%	57,835	188%	664,484	163%	56	
57		TOTAL EXPENSES (INCL. PRO OF GAA)	137,303	137.4%	14.76%	1,521,814	143.7%	13.04%	79,468	115%	857,320	131%	57,835	188%	664,484	163%	57	
58	T	OPERATING PROFIT OR LOSS	(37,380)	-37.4%	-4.02%	(463,023)	-43.7%	-3.97%	(10,353)	-15%	(205,172)	-31%	(27,027)	-88%	(257,851)	-63%	58	
59	O	NET ADDITIONS & DEDUCTIONS	3,272	3.3%	0.35%	8,662	0.8%	0.08%									59	
60		NET PROFIT OR LOSS BEFORE BONUS & INC. TAX	(34,108)	-34.1%	-3.67%	(456,361)	-43.1%	-3.91%									60	
61	A	BONUSES-EMPLOYEES	0	0.0%	0.00%	0	0.0%	0.00%									61	
62		BONUSES-OWNERS	0	0.0%	0.00%	0	0.0%	0.00%									62	
63	L	NET PROFIT OR LOSS BEFORE INCOME TAXES	(34,108)	-34.1%	-3.67%	(456,361)	-43.1%	-3.91%									63	
64		INCOME TAXES	0	0.0%	0.00%	0	0.0%	0.00%									64	
65		NET PROFIT OR LOSS AFTER INCOME TAXES	(34,108)	-34.1%	-3.67%	(456,361)	-43.1%	-3.91%									65	

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 1/8/86-20/712

VARIABLE OPERATIONS - DEPARTMENT PROFITABILITY

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

LN NO	NEW VEHICLE (01)						USED VEHICLE (02)						LEASE AND RNTL (03)						FIN. INS & PROT. PLANS INCOME (04)		LN NO		
	MONTH			YEAR-TO-DATE			MONTH			YEAR-TO-DATE			MONTH			YEAR-TO-DATE			MONTH	YEAR-TO-DATE			
	AMOUNT	% Sls	% Grs	AMOUNT	% Sls	% Grs	AMOUNT	% Sls	% Grs	AMOUNT	% Sls	% Grs	AMOUNT	% Sls	% Grs	AMOUNT	% Sls	% Grs	AMOUNT	% Sls		% Grs	
1	NET SALES						182,775						3,041,999						24,167		294,569	1	
2	GROSS PROFIT/INCOME						15,273						169,381						(1,558)		12,712	113,352	2
3	EXPENSES																						3
4	VEH. SLSPEL COMPENSATION & OTHER						3,601						44,476						0		409	417	4
5	DELIVERY EXPENSE						467						7,387						0		400	356	5
6	POLICY WORK-VEHICLES						0						2,556						0		0	0	6
7	TOTAL VARIABLE						4,068						54,419						0		0	0	7
8	SALARIES-OWNERS / EXECUTIVE MANAGERS						990						3,183						0		0	20	8
9	SALARIES-SUPERVISION						4,042						35,366						0		0	0	9
10	SALARIES-CLERICAL						447						10,065						0		0	0	10
11	OTHER SALARIES AND WAGES						1,206						13,938						0		0	0	11
12	ABSENTEE COMPENSATION						98						163						0		0	0	12
13	INCENTIVES-SUPERVISION						231						1,533						0		0	0	13
14	TAXES-PAYROLL						499						7,508						0		0	0	14
15	EMPLOYEE BENEFITS						762						7,860						0		0	0	15
16	RETIREMENT BENEFITS						0						0						0		0	0	16
17	TOTAL PERSONNEL						8,275						79,616						0		0	0	17
18	COMPANY VEHICLE EXPENSE						127						461						0		0	0	18
19	OFFICE SUPPLIES AND EXPENSES						8						599						0		0	0	19
20	OTHER SUPPLIES						15						1,831						0		0	0	20
21	E-COMMERCE ADVERTISING/FEES						0						829						0		0	0	21
22	ADVERTISING						792						4,864						0		0	0	22
23	ADVERTISING REIMBURSEMENTS						0						0						0		76	73	23
24	CONTRIBUTIONS						143						336						0		0	0	24
25	POLICY WORK-PARTS AND SERVICE																						25
26	INFORMATION TECHNOLOGY SERVICES						310						3,853						0		0	0	26
27	OUTSIDE SERVICES (OTHER)						860						9,715						0		0	0	27
28	TRAVEL AND ENTERTAINMENT						2						226						0		0	0	28
29	MEMBERSHIP DUES AND PUBLICATIONS						0						637						0		0	0	29
30	LEGAL AND AUDITING EXPENSE						0						792						0		0	0	30
31	TELEPHONE						398						5,740						0		0	0	31
32	TRAINING EXPENSE						119						1,428						0		0	0	32
33	INTEREST-FLOORPLAN						2,436						30,863						0		0	0	33
34	INTEREST-FLOORPLAN CREDIT						0						0						485		339	34	
35	INTEREST-NOTES PAYABLE (OTHER)						0						0						0		0	0	35
36	INSURANCE - INVENTORY						197						1,945						0		0	0	36
37	BAD DEBT EXPENSE						0						0						0		0	0	37
38	FREIGHT						80						662						0		0	0	38
39	MISCELLANEOUS EXPENSE						11						33						0		0	0	39
40	TOTAL SEMI-FIXED						5,498						64,614						0		0	0	40
41	RENT						4,400						52,800						0		0	0	41
42	AMORTIZATION-LEASEHOLDS						0						0						0		0	0	42
43	REPAIRS-REAL ESTATE						0						10						0		0	0	43
44	DEPRECIATION BLDGS & IMPROVEMENTS						0						1,113						0		0	0	44
45	TAXES-REAL ESTATE						144						1,152						0		0	0	45
46	INSURANCE BLDGS & IMPROVEMENTS						0						5,134						0		0	0	46
47	INTEREST - MORTGAGES						1,097						11,560						0		0	0	47
48	UTILITIES						5,641						71,769						0		0	0	48
49	SUB-TOTAL RENT & RNT EQUIVALENT						494						3,953						0		0	0	49
50	INSURANCE-OTHER						556						3,182						0		0	0	50
51	TAXES-OTHER						0						783						0		0	0	51
52	REPAIRS-EQUIPMENT						173						1,130						0		0	0	52
53	DEPRECIATION-EQUIPMENT						338						1,146						0		0	0	53
54	EQUIPMENT RENTAL						81,963						399						0		0	0	54
55	TOTAL FIXED						7,202						81,963						0		0	0	55
56	TOTAL FIXED OVERHEAD						20,975						226,193						0		0	0	56
57	TOTAL EXPENSES						25,043						280,612						(1,558)		(2,172)	100%	57
58	DEPARTMENT PROFIT OR LOSS						(9,770)						(111,231)						0		0	0	58
59	FI & PROT. PLN INCOME TRANSFER						8,041						41,302						0		0	0	59
60	PRORATION OF G&A						0						(3)						0		0	0	60
61	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT						(1,729)						(69,932)						(1,558)		(2,172)	100%	61
62	ADDITIONS TO INCOME						DEDUCTIONS FROM INCOME						MONTH						Y-T-D		62		
63	BAD DEBTS RECOVERED						LIFO ADJUSTMENT						962						0		0	63	
64	CASH DISCOUNTS EARNED						CASH DISCOUNTS ALLOWED						963						0		0	64	
65	OTHER INCOME						OTHER DEDUCTIONS						965						64		339	65	
66	GM REIMBURSEMENTS																						66
67	DOCUMENT HANDLING FEES																						67
68	AMOUNT TO BALANCE																						68
69	NET ADDITIONS AND DEDUCTIONS												3,272						6,662				69

FIXED OPERATIONS - DEPARTMENT PROFITABILITY

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 11680 - 28072

LN	NO	MECHANICAL (05)			BODY SHOP (05)			PARTS & ACCESSORIES (07)			GENERAL & ADMINISTRATIVE (09)		LN	NO
		MONTH	% Sls	YEAR-TO-DATE	MONTH	% Sls	YEAR-TO-DATE	MONTH	% Sls	YEAR-TO-DATE	MONTH	YEAR-TO-DATE		
1		28,792		390,834	0		0	34,473		469,973		1		
2		18,457	64%	248,865	0	0%	0	12,351	36%	156,979	33%	2		
3		EXPENSES											3	
4		VEH. SLS/PLC COMPENSATION & OTHER											4	
5		DELIVERY EXPENSE											5	
6		POLICY WORK-VEHICLES											6	
7		% Grs		% Grs		% Grs		% Grs		% Grs		% Ttl		7
8		1,080	5%	3,472	1%	0	0%	900	10%	2,893	2%	0	0%	8
9		6,818	31%	60,647	21%	0	0%	3,405	39%	65,128	54%	0	0%	9
10		3,204	15%	27,782	10%	0	0%	650	7%	9,247	8%	0	0%	10
11		6,594	30%	124,805	44%	0	0%	2,645	29%	15,787	13%	0	0%	11
12		793	4%	1,641	1%	0	0%	204	2%	448	0%	0	0%	12
13		252	1%	1,872	1%	0	0%	210	2%	1,383	1%	0	0%	13
14		2,039	9%	24,014	8%	0	0%	618	7%	7,564	6%	0	0%	14
15		2,821	13%	30,442	11%	0	0%	847	9%	9,427	8%	0	0%	15
16		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	16
17		23,601	106%	274,455	90%	0	0%	9,479	106%	111,885	92%	0	0%	17
18		272	1%	2,543	1%	0	0%	115	1%	562	0%	0	0%	18
19		69	0%	793	0%	0	0%	7	0%	182	0%	0	0%	19
20		3,412	16%	22,229	8%	0	0%	1	0%	1,018	1%	0	0%	20
21		0	0%	687	0%	0	0%	0	0%	572	0%	0	0%	21
22		408	2%	11,629	4%	0	0%	268	3%	2,907	2%	0	0%	22
23		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	23
24		156	1%	396	0%	0	0%	130	1%	305	0%	0	0%	24
25		274	1%	6,780	2%	0	0%	0	0%	209	0%	0	0%	25
26		717	3%	6,410	2%	0	0%	282	3%	3,930	3%	0	0%	26
27		848	4%	10,275	4%	0	0%	659	7%	6,955	6%	0	0%	27
28		2	0%	247	0%	0	0%	2	0%	206	0%	0	0%	28
29		0	0%	628	0%	0	0%	0	0%	1,424	1%	0	0%	29
30		0	0%	864	0%	0	0%	0	0%	720	1%	0	0%	30
31		434	2%	7,189	3%	0	0%	458	5%	5,512	5%	0	0%	31
32		661	3%	5,348	2%	0	0%	108	1%	1,333	1%	0	0%	32
33		INTEREST-FLOORPLAN											33	
34		INTEREST-FLOORPLAN CREDIT											34	
35		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	35
36		INSURANCE - INVENTORY											36	
37		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	37
38		87	0%	726	0%	0	0%	150	2%	1,824	2%	0	0%	38
39		12	0%	62	0%	0	0%	210	2%	3,855	3%	0	0%	39
40		7,352	34%	76,752	27%	0	0%	2,390	27%	31,494	26%	0	0%	40
41		4,800	22%	57,600	20%	0	0%	4,000	45%	48,000	40%	0	0%	41
42		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	42
43		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	43
44		0	0%	10	0%	0	0%	0	0%	9	0%	0	0%	44
45		0	0%	1,214	0%	0	0%	0	0%	1,012	1%	0	0%	45
46		157	1%	1,257	0%	0	0%	131	1%	1,047	1%	0	0%	46
47		0	0%	5,800	2%	0	0%	0	0%	4,667	4%	0	0%	47
48		1,197	5%	12,811	4%	0	0%	997	11%	10,510	9%	0	0%	48
49		6,154	28%	78,292	27%	0	0%	5,128	57%	65,245	54%	0	0%	49
50		539	2%	4,313	2%	0	0%	449	5%	3,594	3%	0	0%	50
51		606	3%	3,488	1%	0	0%	505	6%	2,934	2%	0	0%	51
52		0	0%	2,109	1%	0	0%	0	0%	1,094	1%	0	0%	52
53		589	3%	2,617	1%	0	0%	157	2%	1,269	1%	0	0%	53
54		452	2%	2,517	1%	0	0%	434	5%	2,428	2%	0	0%	54
55		8,340	38%	93,334	33%	0	0%	6,673	74%	76,564	63%	0	0%	55
56		39,293	180%	444,541	156%	0	0%	18,542	207%	219,943	182%	0	0%	56
57		(20,836)	-95%	(194,878)	-68%	0	0%	(6,191)	-69%	(62,965)	-52%	0	0%	57
58		3,375	15%	35,815	13%	0	0%	(3,375)	-38%	(35,815)	-30%	0	0%	58
59		0	0%	(7)	0%	0	0%	0	0%	(3)	0%	0	0%	59
60		(17,461)	-80%	(159,068)	-56%	0	0%	(9,566)	-107%	(86,783)	-82%	0	0%	60
61		DEPT PROFIT OR LOSS AFTER TRSF & PRORAT											61	
62		CARS & LD TRKS			MD TRKS			SERVICE		BODY SHOP		62		
63		85.00		85.00			68.65		68.65			63		
64		68.65		68.65			85.01		0.00			64		
65		35.00		35.00					0.00			65		
66		OTHER POSTED LABOR RATES											66	
67		WARRANTY			INTERNAL			BODY SHOP - PAINT LABOF		BODY SHOP - BODY LABOF		67		
68		462/472			483/473			470		471		68		

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116550 - 200712

LN NO	CHEVROLET	ACC	MONTH				YEAR-TO-DATE				LN NO
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	IMPALA	400A	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401A	0	0	0	0	0	0	0	0	2
3	M.CARLO	402A	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403A	0	0	0	0	0	0	0	0	4
5	MALIBU	404A	0	0	0	0	0	0	0	0	5
6	CAMARO	405A	0	0	0	0	0	0	0	0	6
7	N CAVALIER	406A	0	0	0	0	0	0	0	0	7
8	E CORVETTE	407A	0	0	0	0	0	0	0	0	8
9	W PRIZM	408A	0	0	0	0	0	0	0	0	9
10	AVEO	409A	0	0	0	0	0	0	0	0	10
11	C COBALT	410A	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411A	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412A	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413A	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414A	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415A	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416A	0	0	0	0	0	0	0	0	17
18	OTHER CHEVY CAR	417A	0	0	0	0	0	0	0	0	18
19	OTHER CHEVY CAR	418A	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419A	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420A	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421A	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	UPLANDER	423A	0	0	0	0	0	0	0	0	25
26	SSR	424A	0	0	0	0	0	0	0	0	26
27	EXPRESS	425A	0	0	0	0	0	0	0	0	27
28	ASTRO	426A	0	0	0	0	0	0	0	0	28
29	N TRAIL BLAZER	427A	0	0	0	0	0	0	0	0	29
30	E S10 / COLORADO	428A	0	0	0	0	0	0	0	0	30
31	W SILVERADO/C4500-KO	429A	0	0	0	0	0	0	0	0	31
32	AVALANCH	430A	0	0	0	0	0	0	0	0	32
33	T TAHOE	431A	0	0	0	0	0	0	0	0	33
34	R SUBURBAN	432A	0	0	0	0	0	0	0	0	34
35	U TRACKER	433A	0	0	0	0	0	0	0	0	35
36	C EQUINOX	434A	0	0	0	0	0	0	0	0	36
37	K HHR	435A	0	0	0	0	0	0	0	0	37
38	S TRAVERSE	436A	0	0	0	0	0	0	0	0	38
39	MED C-T-W SERIES	437A	0	0	0	0	0	0	0	0	39
40	OTHER CHEVY TRUCK	438A	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439A	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440A	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441A	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pag	457A	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116950 - 200712

LN NO.	PONTIAC	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	VIBE	400B	1	17,354	2,429	2,429	14	287,652	15,443	1,103	1
2	SUNFIRE	401B	0	0	0	0	1	17,104	517	517	2
3	GRAND AM	402B	0	0	0	0	0	0	0	0	3
4	FIREBIRD	403B	0	0	0	0	0	0	0	0	4
5	GRAND PRIX	404B	0	0	(75)	0	5	107,411	4,316	863	5
6	BONNEVILLE	405B	0	0	0	0	0	0	0	0	6
7	N G6	406B	4	72,231	3,064	766	20	393,134	22,962	1,148	7
8	E SOLSTICE	407B	1	28,775	1,551	1,551	4	119,326	6,436	1,609	8
9	W GTO	408B	0	0	0	0	2	47,362	1,349	675	9
10	G5	409B	0	0	0	0	4	59,915	4,302	1,076	10
11	C G8	410B	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411B	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412B	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413B	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414B	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415B	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416B	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417B	0	0	0	0	0	0	0	0	18
19	OTHER PONTIAC CAR	418B	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		6	118,360	6,969	1,162	50	1,031,904	55,325	1,107	20
21	MEMO* e-CAR SLS this	419B	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420B	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL I	421B	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		6	118,360	6,969	1,162	50	1,031,904	55,325	1,107	24
25	MONTANA/SV6	423B	0	0	0	0	0	0	0	0	25
26	AZTEK	424B	0	0	1	0	2	48,355	2,277	1,139	26
27	TORRENT	425B	0	0	0	0	3	74,007	3,912	1,304	27
28	DO NOT USE	426B	0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427B	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428B	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429B	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430B	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431B	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432B	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433B	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434B	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435B	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436B	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437B	0	0	0	0	0	0	0	0	39
40	OTHER PONTIAC TRU	438B	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	1	0	5	122,362	6,189	1,238	41
42	MEMO* e-TRK SLS this	439B	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440B	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL I	441B	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	1	0	5	122,362	6,189	1,238	45
46											46
47	ACCESSORIES this pag	457B	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		6	118,360	6,970	1,162	55	1,154,266	61,514	1,118	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200712

LN NO.	OLDSMOBILE	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	ALERO	400C	0	0	0	0	0	0	0	0	1
2	INTRIGUE	401C	0	0	0	0	0	0	0	0	2
3	AURORA	402C	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403C	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404C	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405C	0	0	0	0	0	0	0	0	6
7	N DO NOT USE	406C	0	0	0	0	0	0	0	0	7
8	E DO NOT USE	407C	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408C	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409C	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410C	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411C	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412C	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413C	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414C	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415C	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416C	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417C	0	0	0	0	0	0	0	0	18
19	OTHER OLDS CAR	418C	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419C	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420C	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL T	421C	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	SILHOUET	423C	0	0	0	0	0	0	0	0	25
26	DO NOT USE	424C	0	0	0	0	0	0	0	0	26
27	DO NOT USE	425C	0	0	0	0	0	0	0	0	27
28	DO NOT USE	426C	0	0	0	0	0	0	0	0	28
29	N BRAVADA	427C	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428C	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429C	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430C	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431C	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432C	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433C	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434C	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435C	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436C	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437C	0	0	0	0	0	0	0	0	39
40	OTHER OLDS TRUCK	438C	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439C	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440C	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL T	441C	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pac	457C	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116550 - 200712

LN NO.	BUICK	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400D	0	0	0	0	0	0	0	0	1
2	CENTURY	401D	0	0	0	0	0	0	0	0	2
3	REGAL	402D	0	0	0	0	0	0	0	0	3
4	LESABRE	403D	0	0	0	0	0	0	0	0	4
5	LUCERNE	404D	2	55,176	4,457	2,229	21	582,970	30,219	1,439	5
6	PARKAVE	405D	0	0	0	0	0	0	0	0	6
7	N LACROSSE	406D	1	20,876	3,058	3,058	3	66,266	3,106	1,035	7
8	E DO NOT USE	407D	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408D	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409D	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410D	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411D	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412D	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413D	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414D	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415D	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416D	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417D	0	0	0	0	0	0	0	0	18
19	OTHER BUICK CAR	418D	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		3	76,052	7,515	2,505	24	649,236	33,325	1,389	20
21	MEMO* e-CAR SLS this	419D	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420D	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421D	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		3	76,052	7,515	2,505	24	649,236	33,325	1,389	24
25	TERRAZA	423D	0	0	0	0	0	0	0	0	25
26	RENDEZVOUS	424D	0	0	0	0	2	56,419	2,182	1,091	26
27	ENCLAVE	425D	1	38,923	1,588	1,588	5	199,939	17,402	3,480	27
28	DO NOT USE	426D	0	0	0	0	0	0	0	0	28
29	N RAINIER	427D	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428D	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429D	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430D	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431D	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432D	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433D	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434D	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435D	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436D	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437D	0	0	0	0	0	0	0	0	39
40	OTHER BUICK TRUCK	438D	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		1	38,923	1,588	1,588	7	256,358	19,584	2,798	41
42	MEMO* e-TRK SLS this	439D	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440D	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441D	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS	BLANK	1	38,923	1,588	1,588	7	256,358	19,584	2,798	45
46											46
47	ACCESSORIES this pag	457D	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		4	114,975	9,103	2,276	31	905,594	52,909	1,707	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC-116550 - 200712

LN NO.	CADILLAC	ACC	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	DEVILLE	400E	0	0	0	0	0	0	0	0	1
2	DTS	401E	0	0	0	0	0	0	0	0	2
3	DEVL-DHS	402E	0	0	0	0	0	0	0	0	3
4	CONVERSN	403E	0	0	0	0	0	0	0	0	4
5	STS-V	404E	0	0	0	0	0	0	0	0	5
6	STS	405E	0	0	0	0	0	0	0	0	6
7	N SRX	406E	0	0	0	0	0	0	0	0	7
8	E ELDORADO SC/TC	407E	0	0	0	0	0	0	0	0	8
9	W CTS	408E	0	0	0	0	0	0	0	0	9
10	XLR-V, XLR ROADSTER	409E	0	0	0	0	0	0	0	0	10
11	C DTS-L	410E	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411E	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412E	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413E	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414E	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415E	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416E	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417E	0	0	0	0	0	0	0	0	18
19	OTHER CADILLAC CAR	418E	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419E	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420E	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421E	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS 5E TRUCK		0	0	0	0	0	0	0	0	24
25	DO NOT USE	423E	0	0	0	0	0	0	0	0	25
26	DO NOT USE	424E	0	0	0	0	0	0	0	0	26
27	DO NOT USE	425E	0	0	0	0	0	0	0	0	27
28	DO NOT USE	426E	0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427E	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428E	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429E	0	0	0	0	0	0	0	0	31
32	ESCALADE EXT	430E	0	0	0	0	0	0	0	0	32
33	T ESCALADE	431E	0	0	0	0	0	0	0	0	33
34	R ESCALADE / ESV	432E	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433E	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434E	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435E	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436E	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437E	0	0	0	0	0	0	0	0	39
40	OTHER CADILLAC TRU	438E	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439E	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440E	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441E	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pac	457E	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116850 - 200712

LN NO.	GMCTRK	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400F	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401F	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402F	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403F	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404F	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405F	0	0	0	0	0	0	0	0	6
7	N DO NOT USE	406F	0	0	0	0	0	0	0	0	7
8	E DO NOT USE	407F	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408F	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409F	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410F	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411F	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412F	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413F	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414F	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415F	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416F	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417F	0	0	0	0	0	0	0	0	18
19	DO NOT USE	418F	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419F	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420F	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL I	421F	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS 5F TRUCI		0	0	0	0	0	0	0	0	24
25	ACADIA	423F	3	98,158	8,334	2,778	13	421,270	21,607	1,662	25
26	DO NOT USE	424F	0	0	0	0	0	0	0	0	26
27	G-VAN (SAVANA)	425F	0	0	0	0	1	18,353	837	837	27
28	SAFARI (M-VAN)	426F	0	0	0	0	0	0	0	0	28
29	N ENVOY	427F	0	0	0	0	5	148,983	39,802	7,960	29
30	E CANYON	428F	0	0	0	0	28	606,332	24,200	864	30
31	W SIERRA/C4500-TOPKIC	429F	8	244,091	10,936	1,367	104	2,974,344	113,244	1,089	31
32	DO NOT USE	430F	0	0	0	0	0	0	0	0	32
33	T YUKON-DENALI	431F	2	84,075	7,345	3,673	34	1,221,438	57,474	1,690	33
34	R YUKON XL-DENALI	432F	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433F	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434F	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435F	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436F	0	0	0	0	0	0	0	0	38
39	MED C-T-W SERIES	437F	0	0	0	0	0	0	0	0	39
40	OTH GMC TRKS	438F	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		13	426,324	26,615	2,047	185	5,390,720	257,164	1,390	41
42	MEMO* e-TRK SLS this	439F	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440F	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL I	441F	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		13	426,324	26,615	2,047	185	5,390,720	257,164	1,390	45
46											46
47	ACCESSORIES this pag	457F	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		13	426,324	26,615	2,047	185	5,390,720	257,164	1,390	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116950 - 200712

LN NO.	HUMMER	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400G	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401G	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402G	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403G	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404G	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405G	0	0	0	0	0	0	0	0	6
7	N DO NOT USE	406G	0	0	0	0	0	0	0	0	7
8	E DO NOT USE	407G	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408G	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409G	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410G	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411G	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412G	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413G	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414G	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415G	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416G	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417G	0	0	0	0	0	0	0	0	18
19	DO NOT USE	418G	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419G	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420G	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421G	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	H1	423G	0	0	0	0	0	0	0	0	25
26	H2	424G	0	0	0	0	0	0	0	0	26
27	H2 SUT	425G	0	0	0	0	0	0	0	0	27
28	H2 SUV	426G	0	0	0	0	0	0	0	0	28
29	N H3	427G	0	0	0	0	0	0	0	0	29
30	E H1 ALPHA	428G	0	0	0	0	0	0	0	0	30
31	W H3 T	429G	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430G	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431G	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432G	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433G	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434G	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435G	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436G	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437G	0	0	0	0	0	0	0	0	39
40	OTHER HUMMER TRU	438G	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439G	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440G	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441G	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pac	457G	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116950 - 200712

LN NO.	SATURN	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	ION 1 SEDAN	400H	0	0	0	0	0	0	0	0	1
2	ION 2 SEDAN	401H	0	0	0	0	0	0	0	0	2
3	ION3 SEDAN	402H	0	0	0	0	0	0	0	0	3
4	ION 2 COUPE	403H	0	0	0	0	0	0	0	0	4
5	ION 3 COUPE	404H	0	0	0	0	0	0	0	0	5
6	L300 1 SEDAN	405H	0	0	0	0	0	0	0	0	6
7	N L300 2 SEDAN	406H	0	0	0	0	0	0	0	0	7
8	E L300 3 SEDAN	407H	0	0	0	0	0	0	0	0	8
9	W L300 1 WAGON	408H	0	0	0	0	0	0	0	0	9
10	L300 2 WAGON	409H	0	0	0	0	0	0	0	0	10
11	C L300 3 WAGON	410H	0	0	0	0	0	0	0	0	11
12	A SKY	411H	0	0	0	0	0	0	0	0	12
13	R AURA	412H	0	0	0	0	0	0	0	0	13
14	S ASTRA	413H	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414H	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415H	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416H	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417H	0	0	0	0	0	0	0	0	18
19	OTHER SATURN CAR	418H	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419H	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET/MV	420H	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL	421H	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	RELAY	423H	0	0	0	0	0	0	0	0	25
26	VUE 4	424H	0	0	0	0	0	0	0	0	26
27	VUE 6	425H	0	0	0	0	0	0	0	0	27
28	OUTLOOK	426H	0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427H	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428H	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429H	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430H	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431H	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432H	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433H	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434H	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435H	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436H	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437H	0	0	0	0	0	0	0	0	39
40	OTH SATURN TRUCK	438H	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439H	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET/MV	440H	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL	441H	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46		445H									46
47	ACCESSORIES this pag	457H	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116550 - 200712

LN NO.	SAAB	ACC	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	9-2X 2.5i	400i	0	0	0	0	0	0	0	0	1
2	9-2X AERO	401i	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402i	0	0	0	0	0	0	0	0	3
4	9-3 2.0T SEDAN	403i	0	0	0	0	0	0	0	0	4
5	9-3 2.0T SPORTCOMBI	404i	0	0	0	0	0	0	0	0	5
6	9-3 AERO SEDAN	405i	0	0	0	0	0	0	0	0	6
7	N 9-3 AERO SPORTCOM	406i	0	0	0	0	0	0	0	0	7
8	E 9-3 2.0T CONVERTIBLE	407i	0	0	0	0	0	0	0	0	8
9	W 9-3 AERO CONVERTIB	408i	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409i	0	0	0	0	0	0	0	0	10
11	C 9-5 2.3T SEDAN	410i	0	0	0	0	0	0	0	0	11
12	A 9-5 2.3T WAGON	411i	0	0	0	0	0	0	0	0	12
13	R 9-5 2.3T SPORT COMB	412i	0	0	0	0	0	0	0	0	13
14	S 9-5 AERO SEDAN	413i	0	0	0	0	0	0	0	0	14
15	9-5 AERO SPORT COM	414i	0	0	0	0	0	0	0	0	15
16	9-3 TURBO X SPORT S	415i	0	0	0	0	0	0	0	0	16
17	9-3 TURBO X SPORT C	416i	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417i	0	0	0	0	0	0	0	0	18
19	SAAB - OTHER CAR	418i	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419i	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420i	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421i	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	9-7X 4.2i	423i	0	0	0	0	0	0	0	0	25
26	9-7X 5.3i	424i	0	0	0	0	0	0	0	0	26
27	9-7X AERO	425i	0	0	0	0	0	0	0	0	27
28	DO NOT USE	426i	0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427i	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428i	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429i	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430i	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431i	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432i	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433i	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434i	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435i	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436i	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437i	0	0	0	0	0	0	0	0	39
40	SAAB - OTHER TRUCK	438i	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439i	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440i	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441i	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46		445i									46
47	ACCESSORIES this pag	457i	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200712

LN NO.	OTH NON-GM	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	OTH CAR -1	400J	0	0	0	0	0	0	0	0	1
2	OTH CAR -2	401J	0	0	0	0	0	0	0	0	2
3	OTH CAR -3	402J	0	0	0	0	0	0	0	0	3
4	OTH CAR -4	403J	0	0	0	0	0	0	0	0	4
5	OTH CAR -5	404J	0	0	0	0	0	0	0	0	5
6	OTH CAR -6	405J	0	0	0	0	0	0	0	0	6
7	N OTH CAR -7	406J	0	0	0	0	0	0	0	0	7
8	E OTH CAR -8	407J	0	0	0	0	0	0	0	0	8
9	W OTH CAR -9	408J	0	0	0	0	0	0	0	0	9
10	OTH CAR -10	409J	0	0	0	0	0	0	0	0	10
11	C OTH CAR -11	410J	0	0	0	0	0	0	0	0	11
12	A OTH CAR -12	411J	0	0	0	0	0	0	0	0	12
13	R OTH CAR -13	412J	0	0	0	0	0	0	0	0	13
14	S OTH CAR -14	413J	0	0	0	0	0	0	0	0	14
15	OTH CAR -15	414J	0	0	0	0	0	0	0	0	15
16	OTH CAR -16	415J	0	0	0	0	0	0	0	0	16
17	OTH CAR -17	416J	0	0	0	0	0	0	0	0	17
18	OTH CAR -18	417J	0	0	0	0	0	0	0	0	18
19	OTH CAR -19	418J	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO IDS-Military - Car	419J	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420J	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421J	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	OTH TRK -1	423J	0	0	0	0	0	0	0	0	25
26	OTH TRK -2	424J	0	0	0	0	0	0	0	0	26
27	OTH TRK -3	425J	0	0	0	0	0	0	0	0	27
28	OTH TRK -4	426J	0	0	0	0	0	0	0	0	28
29	N OTH TRK -5	427J	0	0	0	0	0	0	0	0	29
30	E OTH TRK -6	428J	0	0	0	0	0	0	0	0	30
31	W OTH TRK -7	429J	0	0	0	0	0	0	0	0	31
32	OTH TRK -8	430J	0	0	0	0	0	0	0	0	32
33	T OTH TRK -9	431J	0	0	0	0	0	0	0	0	33
34	R OTH TRK -10	432J	0	0	0	0	0	0	0	0	34
35	U OTH TRK -11	433J	0	0	0	0	0	0	0	0	35
36	C OTH TRK -12	434J	0	0	0	0	0	0	0	0	36
37	K OTH TRK -13	435J	0	0	0	0	0	0	0	0	37
38	S OTH TRK -14	436J	0	0	0	0	0	0	0	0	38
39	OTH TRK -15	437J	0	0	0	0	0	0	0	0	39
40	OTH TRK -16	438J	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO IDS-Military - Trk	439J	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440J	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441J	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46	NEW OTHER AUTOMO	445J		0	0		0	0	0	0	46
47	ACCESSORIES this pag	457J	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

LN NO.	(MEMO) FLEET & COMMERCIAL	ACC	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	VIBE/SOLSTICE	400K	0	0	0	0	0	0	0	0	1
2	C CAVALIER/SUNFIRE/COBALT/G	401K	0	0	0	0	0	0	0	0	2
3	O MALIBU/GRAM/ALERO/G6	402K	0	0	0	0	0	0	0	0	3
4	M MONTE CARLO/GRAND PRIX/G	403K	0	0	0	0	0	0	0	0	4
5	M IMPALA/LESABRE/LUCERNE	404K	0	0	0	0	0	0	0	0	5
6	E CORVETTE/SAAB	405K	0	0	0	0	0	0	0	0	6
7	R AVEO	406K	0	0	0	0	0	0	0	0	7
8	C CENTURY/REGAL/LACROSSE	407K	0	0	0	0	0	0	0	0	8
9	J AURORA/PARK AVE	408K	0	0	0	0	0	0	0	0	9
10	A CADILLAC	409K	0	0	0	0	0	0	0	0	10
11	L SATURN	410K	0	0	0	0	0	0	0	0	11
12	OTHER CAR MODELS	411K	0	0	0	0	0	0	0	0	12
13	TOTAL CARS COMMERCIAL		0	0	0	0	0	0	0	0	13
14	F FLEET - FAN/VX	412K	0	0	0	0	0	0	0	0	14
15	L FLEET - PSA/PURA	413K	0	0	0	0	0	0	0	0	15
16	T FLEET - FAN/CAP	414K	0	0	0	0	0	0	0	0	16
17	TOTAL CARS FLEET/COMMERCIAL		0	0	0	0	0	0	0	0	17
18	U UPLANDER/MONTANA/SILOH/	415K	0	0	0	0	0	0	0	0	18
19	E ENCLAVE/ACADIA	416K	0	0	0	0	0	0	0	0	19
20	EXPRESS/SAVANA	417K	0	0	0	0	0	0	0	0	20
21	C EQUIM/HR/TRACK/VUE/TORR/	418K	0	0	0	0	0	0	0	0	21
23	O AZTEK/RENDEZ	419K	0	0	0	0	0	0	0	0	22
25	M TBZ/BRA/JIM/ENV/RAINER/SA	420K	0	0	0	0	0	0	0	0	23
26	M TAHOE/YUKON/AVALANCHE/S	421K	0	0	0	0	0	0	0	0	24
25	E HUMMER	422K	0	0	0	0	0	0	0	0	25
26	R COLO/CAN	423K	0	0	0	0	0	0	0	0	26
27	C SILVERADO/SIERRA 1500	424K	0	0	0	0	0	0	0	0	27
28	I SILVERADO/SIERRA 2500	425K	0	0	0	0	0	0	0	0	28
29	A SILVERADO/SIERRA 3500	426K	0	0	0	0	0	0	0	0	29
30	L SILVERADO/SIERRA CREW-CA	427K	0	0	0	0	0	0	0	0	30
31	C-4500/5500 SERIES	428K	0	0	0	0	0	0	0	0	31
32	C-6500/8500 SERIES	429K	0	0	0	0	0	0	0	0	32
33	W - SERIES	430K	0	0	0	0	0	0	0	0	33
34	T-SERIES	431K	0	0	0	0	0	0	0	0	34
35	OTHER TRUCK MODELS	432K	0	0	0	0	0	0	0	0	35
36	TOTAL TRUCKS COMMERCIAL		0	0	0	0	0	0	0	0	36
37	F FLEET - FAN/VX	433K	0	0	0	0	0	0	0	0	37
38	L FLEET - PSA/PURA	434K	0	0	0	0	0	0	0	0	38
39	T FLEET - FAN/CAP	435K	0	0	0	0	0	0	0	0	39
40	TOTAL TRUCKS FLEET/COMMERCIAL		0	0	0	0	0	0	0	0	40
41	F&I AND PROT. PLNS	445K			0	0			0	0	41
42	ACCESSORIES	457K	0	0	0	0	0	0	0	0	42
43	FLEET & COMMERCIAL GROSS		0	0	0	0	0	0	0	0	43
44						% Gross				% Gross	44
45	VARIABLE EXP	637K			0	0.0%			0	0.0%	45
46	E PERSONNEL EXP	638K			0	0.0%			0	0.0%	46
47	X SEMI-FIXED EXP	639K		MEMO ONLY	0	0.0%		MEMO ONLY	0	0.0%	47
48	P *MEMO*ADVERTISING	640K		0		0.0%		0		0.0%	48
49	N RENT & RENT EQUIL	641K		0		0.0%		0		0.0%	49
50	S FIXED EXPENSES	642K			0	0.0%			0	0.0%	50
51	TOTAL EXPENSES				0	0.0%			0	0.0%	51
52	NET FLEET & COMMERCIAL		0	0	0		0	0	0		52

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DEPARTMENTAL SALES AND GROSS PROFIT ANALYSIS

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116586 - 200712

LN NO.	VARIABLE OPERATIONS CONTINUED	ACC NO.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	
1	USED CARS RTL - GM CERTIFIED	445A	1	17,495	2,272	2,272	62	920,965	77,003	1,242	1
2	USED CARS RTL - OTHER	445B	0	0	0	0	0	0	0	0	2
3	*MEMO* RECON PER - CAR RTL		CERTIFIED -->	175	OTHER -->	0	CERTIFIED -->	190	OTHER -->	0	3
4	USED TRUCKS RTL - CERTIFIED	450A	8	143,880	13,400	1,675	63	1,091,461	97,799	1,552	4
5	USED TRUCKS RTL - OTHER	450B	0	0	0	0	0	0	0	0	5
6	*MEMO* RECON PER - TRK RTL		CERTIFIED -->	209	OTHER -->	0	CERTIFIED -->	297	OTHER -->	0	6
7	E TOTAL USED RETAIL		9	161,375	15,672	1,741	125	2,012,446	174,802	1,398	7
8	H USED CARS WHOLESALE	448	3	6,000	(299)	(100)	53	232,070	(2,754)	(52)	8
9	I USED TO NEW - CAR RTL RATIO	649	0.1 : 1	ADJ USED CAR INV	0		0.8 : 1	ADJ USED CAR INV	0		9
10	C USED TRUCKS WHOLESALE	452	4	15,400	(100)	(25)	105	797,483	(2,667)	(25)	10
11	L USED TO NEW - TRK RTL RATIO	653	0.6 : 1	ADJ USED TRK INV	0		0.3 : 1	ADJ USED TRK INV	0		11
12	E TOTAL USED WHSL & ADJ		7	21,400	(399)	(57)	158	1,029,553	(5,421)	(34)	12
13	S USED OTHER AUTO	456		0	0	0		0	0	0	13
14	TOTAL USED VEHICLE (PUVS)		16	182,775	15,273	955	283	3,041,999	169,381	599	14
15	TOTAL NEW & USED (PVS)		39	842,434	57,961	1,486	554	10,492,579	540,968	976	15
16	TOTAL F&I AND PROT.PLANS			24,167	12,712	397		294,569	113,352	286	16
17	TOTAL VARIABLE L&R			634	(1,558)	PVR		18,840	(2,172)	PVR	17
18	TOTAL VARIABLE			867,235	69,115	2,160		10,805,988	652,148	1,647	18
19		ACC	MONTH				YEAR-TO-DATE				19
20	FIXED OPERATIONS	NO	R.O. COUNTS	SALES	GRS.PROF.	% SALES	R.O. COUNTS	SALES	GRS PROF.	% SALES	20
21	CUST. LAB CARS & LD TRKS	450A	148	12,529	9,473	75.61%	2,769	165,204	120,879	73.17%	21
22	M SICNTR LAB -CARS&LD TRKS	450B	17	1,666	1,238	74.31%	46	4,818	3,674	76.26%	22
23	F E Q/SRV LAB -CARS&LD TRKS	450C	102	1,059	572	54.01%	259	4,514	2,959	65.55%	23
24	C CUST. LAB COM.FLT & MD TRKS	451A	0	0	0	0.00%	0	0	0	0.00%	24
25	I H SICNTR LAB COM.FLT & MD TRKS	451B	0	0	0	0.00%	0	0	0	0.00%	25
26	A Q/SRV LAB -COM.FLT & MD TRKS	451C	0	0	0	0.00%	0	0	0	0.00%	26
27	X N WARRANTY LABOR	462	82	4,956	3,565	71.93%	1,111	90,553	65,113	71.91%	27
28	I INTERNAL LABOR	463	62	5,026	3,811	75.83%	940	42,630	31,983	75.02%	28
29	E C NEW VEH INSP LBR	464	14	1,014	771	76.04%	284	21,521	17,786	82.64%	29
30	A ADJ COST OF LBR SLS	563			(1,662)				(1,414)		30
31	D L SUB-TOTAL			26,250	17,768	67.69%		329,240	240,980	73.19%	31
32	SHOP SUPPLIES	469		737	737	100.00%		6,192	6,140	99.16%	32
33	SUBLET REPAIRS	468		1,805	(48)	-2.68%		55,202	2,545	4.61%	33
34	O TOTAL MECHANICAL			28,792	18,457	64.10%		390,634	249,665	63.91%	34
35	B CUST. PAINT LABOR	470		0	0	0.00%		0	0	0.00%	35
36	P O CUST. BODY LABOR	471	0	0	0	0.00%	0	0	0	0.00%	36
37	D WARRANTY LABOR	472	0	0	0	0.00%	0	0	0	0.00%	37
38	E Y INTERNAL LABOR	473	0	0	0	0.00%	0	0	0	0.00%	38
39	A ADJ COST OF LBR SLS	675			0				0		39
40	R S SUB-TOTAL			0	0	0.00%		0	0	0.00%	40
41	H SUBLET REPAIRS	476		0	0	0.00%		0	0	0.00%	41
42	A O PNT & SHOP MATRLS.	478		0	0	0.00%		0	0	0.00%	42
43	P TOTAL BODY SHOP			0	0	0.00%		0	0	0.00%	43
44	T TOTAL SERVICE DEPT.			28,792	18,457	64.10%		390,634	249,665	63.91%	44
45	P WARRANTY CLAIMS	480		8,158	2,416	29.62%		155,965	41,612	26.68%	45
46	I A MECH CARS&LD TRK R.O.	487		15,487	6,458	41.70%		186,303	71,339	38.29%	46
47	R MECH COM.FLT & MD TRKS R.O.	488		0	0	0.00%		0	0	0.00%	47
48	T MECH QUICK MECH R.O.	478		803	291	36.24%		803	291	36.24%	48
49	O S BODY CUST. R.O.	477		0	0	0.00%		0	0	0.00%	49
50	I INTERNAL	481		4,829	823	17.04%		40,595	6,698	16.50%	50
51	N COUNTER-RETAIL	482		1,671	751	44.94%		29,841	11,706	39.23%	51
52	& WHOLESALE	483		902	186	20.62%		39,366	8,729	22.17%	52
53	S ACCESSORIES	494		0	0	0.00%		0	0	0.00%	53
54	A PURCHASE ALLOWANCES	667			743				12,227		54
55	C ADJ. P&A INVENTORY	668			0				0		55
56	C TOTAL P&A			31,850	11,668	36.63%		452,873	152,602	33.70%	56
57	E TIRES	490		0	0	0.00%		0	0	0.00%	57
58	S OIL & GREASE	491		2,623	683	26.04%		17,100	4,376	25.59%	58
59	S MISCELLANEOUS	492		0	0	0.00%		0	0	0.00%	59
60	TOTAL OTHER			2,623	683	26.04%	FIXED	17,100	4,376	25.59%	60
61	TOTAL P&A DEPT.			34,473	12,351	35.83%	COVERAGE	469,973	156,978	33.40%	61
62	TOTAL FIXED		25.0%	63,265	30,808	48.70%	30.5%	860,607	406,643	47.25%	62
63	TOTAL ALL DEPTS.			930,500	99,923	10.74%		11,666,595	1,058,791	9.08%	63

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

LN NO	FINANCE INSURANCE & PROT PLAN ACTIVITY	806	MONTH				YEAR-TO-DATE				LN NO
			CNTRS	SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR	
1	FINANCE INCOME-NEW	806	13	4,629	4,629	356	162	69,926	69,926	432	1
2	INS. COMM. EARNED-NEW	807	7	1,092	1,092	156	32	6,349	6,349	198	2
3	FIN & INS CHARGEBACKS	950			(960)				(7,337)		3
4	ACCESSORIES	810	0	0	0	0	0	0	0	0	4
5	N GM PROT. PLANS	443	2	2,990	997	499	63	85,620	14,592	232	5
6	E OTHER PROT. PLANS	444	0	0	0	0	0	0	0	0	6
7	W REPO. LOSSES-NEW	853			0				0		7
8	F&I COMP	855			(1,087)				(11,480)	PVR	8
9	NEW F&I & PROT. PLN INCOME			8,711	4,671	203		161,895	72,050	266	9
10	FINANCE INCOME-USED	808	7	4,637	4,637	682	67	43,006	43,006	642	10
11	INS. COMM. EARNED-USED	809	7	847	847	121	25	2,887	2,887	115	11
12	U FIN & INS CHARGEBACKS	851			(335)				(5,049)		12
13	S ACCESSORIES	811	0	0	0	0	0	0	0	0	13
14	E GM PROT. PLANS	454	8	9,972	3,358	420	55	86,781	7,107	129	14
15	D OTHER PROT. PLANS	455	0	0	0	0	0	0	0	0	15
16	REPO. LOSSES-USED	854			0				0		16
17	F&I COMP	856			(466)				(6,649)	PVR	17
18	USED F&I & PROT. PLN INCOME			15,456	8,041	893		132,674	41,302	330	18
19	TOTAL F&I INCOME (to pg 2 ln 1-2)			24,167	12,712	397		294,569	113,352	286	19

SUPPLEMENTAL INVENTORY ANALYSIS											
LN NO	INVENTORIES	ACC.	GM (A)				NON-GM (B)				LN NO
			UNITS	\$\$	LIFO RES	AFTER LIFO	UNITS	\$\$	LIFO RES	AFTER LIFO	
22	NEW VEHICLES	NO									22
23	DEMONSTRATORS	230	0	0	0	0	0	0	0	0	23
24	CARS	231	19	435,249	0	435,249	0	0	0	0	24
25	TRUCKS	237	79	2,278,436	0	2,278,436	0	0	0	0	25
26	MEDIUM DUTY TRUCKS	235	0	0	0	0	0	0	0	0	26
27	OTHER AUTO	238									27
28	USED VEHICLES	ACC.	< 45 DAYS IN STOCK		> 45 DAYS IN STOCK		TOTAL USED UNITS IN STOCK				28
29		NO	UNITS	\$\$	UNITS	\$\$	UNITS	\$\$	LIFO RES	AFTER LIFO	29
30	CARS	240	10	96,051	2	45,718	12	141,769	0	141,769	30
31	TRUCKS	241	14	187,314	8	185,152	22	372,466	0	372,466	31
32		ACC.	GM (A)	\$\$	LIFO RES	AFTER LIFO	NON-GM (B)	\$\$	LIFO RES	AFTER LIFO	32
33	PARTS AND ACCESSORIES	242		59,712	0	59,712		0	0	0	33
34	PARTS CORES	242A		0				0	0	0	34
35	OTHER INVENTORIES	243, 244, 245, 252 TO 253		5,709	0	5,709		0	0	0	35
36	TOTAL LIFO RESERVE							0			36
37	WORK-IN-PROCESS LABOR-SRV	247A		795			247B			0	37

DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)											
LN NO	POSITION	NEW(01)	USED(02)	L&R(03)	F&I(04)	MECHANICAL(05)	BODY(06)	PARTS(07)	G&A(09)	TOTAL	LN NO
40	OWNERS / EXEC MGRS	0.3	0.3	0.0		0.3	0.0	0.1	0.0	1.0	40
41	SUPERVISORS	1.0	1.0	0.0	0.5	0.5	0.0	0.5	0.0	3.5	41
42	VEH.SRV&PARTS SLSPL	2.0	1.0	0.0		1.0	0.0	1.0	0.0	5.0	42
43	TECHNICIANS					4.0	0.0			4.0	43
44	CLERICAL	0.5	0.5	0.0	0.5	1.0	0.0	1.0	0.0	3.5	44
45	OTHERS	0.5	0.5	0.0	0.5	3.2	0.0	0.8	0.0	5.5	45
46	TOTAL	4.3	3.3	0.0	1.5	10.0	0.0	3.4	0.0	22.5	46
47	TOTAL HIRED Y-T-D	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	47
48	TOT TERMINATED Y-T-D	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	48

DEALERSHIP CUSTOMER RECEIVABLES											
LN NO	RETURN ON ASSETS	CUSTOMER RECEIVABLES	TOTAL		NOT DUE		P	A	S	T	LN NO
51		210 VEHICLES	0	0	0	0					51
52	-6.13%	210 OTHER	0	0	0	0					52
53		220 VEHICLES	0	0	0	0					53
54		220 L & R	0	0	0	0					54
55		220 SERVICE & PARTS	7,207	1,854							55
56		220 OTHER	36,417	34,495							56
57	-3796.05%	TOTAL CUSTOMER REC.	43,624	36,349							57
58		300 A/P DEBIT BAL	84,182								58
59		340 LESS ALLOW.DBTFL.ACCTS.	0								59
60		NET CUSTOMER REC	127,806								60
							MEMO ITEMS		MONTH	Y-T-D	
							CASH SALES-PARTS/SRV/BODY	35,491	424,716		

NEW VEHICLE SALES SUMMARY										
LN NO	DESCRIPTION	MONTH				YEAR-TO-DATE				LN NO
		UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
63	C TOTAL NEW CARS RETAIL	9	194,412	14,484	1,609	74	1,681,140	88,650	1,198	63
64	A TOTAL NEW CARS FLEET & INTERNAL	0	0	0	0	0	0	0	0	64
65	R TOTAL NEW CARS	9	194,412	14,484	1,609	74	1,681,140	88,650	1,198	65
66	T TOTAL NEW TRUCKS RETAIL	14	465,247	28,204	2,015	197	5,769,440	282,937	1,436	66
67	R TOTAL TRUCKS FLEET & INTERNAL	0	0	0	0	0	0	0	0	67
68	K TOTAL NEW TRUCKS	14	465,247	28,204	2,015	197	5,769,440	282,937	1,436	68
69	MISC CAR & TRUCK RETAIL UNITS ⁽¹⁾	0	0	0	0	0	0	0	0	69
70	MISC CAR & TRUCK FLEET AND INTERNAL UNITS ⁽²⁾	0	0	0	0	0	0	0	0	70
71	A NEW OTHER AUTOMOTIVE									71
72	L ACCESSORIES	0	0	0	0	0	0	0	0	72
73	L TOTAL NEW VEHICLES	23	659,659	42,688	1,856	271	7,450,580	371,587	1,371	73
74	*MEMO* TOTAL NEW RETAIL VEHICLES	23	659,659	42,688	1,856	271	7,450,580	371,587	1,371	74

⁽¹⁾ Retail Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004
⁽²⁾ Fleet and/or Internal Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

BAC 116580 - 200712

LEASE AND RENTAL ACTIVITY

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

LN NO	LEASE & RENTAL DIRECT EXPENSES & INCOME		TOTAL OPERATION					(510) CLOSED END LEASE		(520) OPEN OPEN LEASE / OTHER		(530) RENTAL OPERATIONS		LN NO
	ACCT NO		CURRENT MONTH	PVIS	YEAR TO-DATE	PVIS	% DISTRIBUTION	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE	
1		INCOME REVENUE												1
2		RECURRING LEASE PAYMENTS	5X1	0	#####	0	#####	0.00%	0	0	0	0	0	2
3		MAINTENANCE INCOME	5X2	0	#####	0	#####	0.00%	0	0	0	0	0	3
4		PARTIAL MONTH (PRORATA) INCOME	5X3	0	#####	0	#####	0.00%	0	0	0	0	0	4
5		LATE PAYMENT CHARGE	5X4	0	#####	0	#####	0.00%	0	0	0	0	0	5
6		RENTAL INCOME	5X5	634	#####	18,840	#####	100.00%	0	0	0	0	634	18,840
7		ADMINISTRATIVE FEE	5X6	0	#####	0	#####	0.00%	0	0	0	0	0	0
8		OTHER LEASE REVENUE	5X7	0	#####	0	#####	0.00%	0	0	0	0	0	0
9		TOTAL LEASE AND RENTAL INCOME		634	#####	18,840	#####	100.00%	0	0	0	0	634	18,840
10		L&R - HISTORICAL DATA ADJUSTMENT		0	#####	0	#####	% REV	(710) CLOSED - END	(720) OPEN - END	(730) RENTAL			
11		INTEREST	7X1	185	#####	3,188	#####	16.9%	0	0	0	0	185	3,188
12		AMORTIZATION	7X2	1,951	#####	16,068	#####	85.3%	0	0	0	0	1,951	16,068
13		INSURANCE (IN SERVICE VEHICLES)	7X3	56	#####	664	#####	3.5%	0	0	0	0	56	664
14		LICENSE, TITLE & TAX	7X4	0	#####	0	#####	0.0%	0	0	0	0	0	0
15		POLICY - LEASE & RENTAL VEHICLES	7X5	0	#####	0	#####	0.0%	0	0	0	0	0	0
16		MAINTENANCE & REPAIRS	7X6	0	#####	1,092	#####	5.8%	0	0	0	0	0	1,092
17		RENT-SUBLET UNITS	7X7	0	#####	0	#####	0.0%	0	0	0	0	0	0
18		OTHER	7X8	0	#####	0	#####	0.0%	0	0	0	0	0	0
19		TOTAL DIRECT COSTS		2,192	#####	21,012	#####	111.5%	0	0	0	0	2,192	21,012
20		GROSS PROFIT AFTER DIRECT COST		-1,558	PVD ⁽³⁾	-2,172	PVD ⁽³⁾	% SALES	0	0	0	0	-1,558	-2,172
21		* MEMO * - SELLING PRICE OF DISPOSED VEHICLES	5X0D	0	0.0K	0	0.0K	0.00%	0	0	0	0	0	0
22		* MEMO * - DISPOSITION EXPENSE	7X0DE	0	0	0	0	0.00%	0	0	0	0	0	0
23		GAIN(LOSS) ON DISPOSITION	5X0GL	0	0	0	0	0.00%	0	0	0	0	0	0
24		GROSS PROFIT - INCOME		-1,558	#####	-2,172	0	-11.5%	0	0	0	0	-1,558	-2,172
25		⁽²⁾ Per Vehicle Disposed of during the period (Line 30)		MONTH		YEAR-TO-DATE			MONTH	YTD	MONTH	YTD	MONTH	YTD
26		BEGINNING UNITS IN SERVICE		5		25			0	0	0	0	5	25
27		UNITS ADDED INTO SERVICE IN PERIOD		0		0			0	0	0	0	0	0
28		UNITS REMOVED FROM SERVICE IN PERIOD		0		0			0	0	0	0	0	0
29		ENDING UNITS IN SERVICE / EFFECTIVE UNITS		5		EFFECTIVE UNITS YTD ⁽⁴⁾	25		0	0	0	0	5	25
30		UNITS DISPOSED		0		0			0	0	0	0	0	0
31		*MEMO* CUSTOMERS RETAINED ⁽⁵⁾		0		0			0	0	0	0	0	0
32														
33		INVENTORY ANALYSIS	UNITS	ACCT NO	AMOUNT									
34		NEW UNITS FOR LEASE	0	277A	0									
35		DEMONSTRATORS	0	277B	0									
36		TERMINATED NOT DISPOSED	0	277C	0									
37		*MEMO > 30 DAYS \$\$/U	0		0									
38		VEHICLES IN SERV	ACCUMULATED AMORTIZATION	UNITS	NET									
39		LEASED VEHICLES	0	277D	0									
40		RENTAL VEHICLES	56,113	277E	39,469									
41		LEASED EQUIPMENT	0	277F	0									
42		TOTAL INV	56,113	277	39,469									
43		L&R - FINANCE, INSURANCE & PROT. PLAN ACTIVITY												
44				CNTRS	SALES	REV/GROSS	PER CNTR		CNTRS	SALES	REV/GROSS	PER CNTR		
45		INS. COMM. EARNED	541	0	0	0	0		0	0	0	0	0	0
46		INS CHARGEBACKS	741	0	0	0	0		0	0	0	0	0	0
47		ACCESSORIES	542	0	0	0	0		0	0	0	0	0	0
48		GM PROT. PLANS	543	0	0	0	0		0	0	0	0	0	0
49		OTHER PROT. PLANS	544	0	0	0	0		0	0	0	0	0	0
51		F&I MANAGER COMMISSIONS	740					Per Veh Added This Mth					Per Veh Added YTD	
52		L&R - F&I & PROT. PLN INCOME			0		0	#NAME?			0		#NAME?	52

ACCOUNTS RECEIVABLE	ACCT NO	TOTAL	PRE-PAID	1-30 DAYS	31-60 DAYS	61-90 DAYS	OVER 90 DAYS
LEASE BILLINGS	220 L&R B	0	0	0	0	0	0
OTHER RECEIVABLES	220 L&R C	0	0	0	0	0	0
SUB-TOTAL		0	0	0	0	0	0
LESS ALLOW. DOUBT ACCT	220 L&R ADA	0					
TOTAL	220 L&R	0					

⁽⁴⁾ Effective Units = Cumulative YTD total of beg. units in service less the cumulative YTD total of units removed from serv.

⁽⁵⁾ Customers Retained = Renewals into Wholesale Leases plus, Renewals into Retail Transactions plus, Extension of Lease or Financing plus, buyouts.

New Vehicle Department - Operating Summary

LN NO	ACC	GM (A)				NON-GM (B)				
		UNITS	\$\$	LIFO RES	AFTER LIFO	UNITS	\$\$	LIFO RES	AFTER LIFO	
1	INVENTORIES									
2	NEW VEHICLES									
3	DEMONSTRATORS	230	0	0	0	0	0	0	0	
4	CARS	231	19	435,249	0	435,249	0	0	0	
5	TRUCKS	237	79	2,278,436	0	2,278,436	0	0	0	
6	MEDIUM DUTY TRUCKS	235	0	0	0	0	0	0	0	
7	OTHER AUTO	238	0	0	0	0	0	0	0	
8	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/11)				CUSTOMER RECEIVABLES					
9	POSITION	NEW(01)				210 VEHICLES 220 VEHICLES				
10	OWNERS / EXEC MGRS		0.3			TOTAL	0	0	0	
11	SUPERVISORS		1.0			NOT DUE	0	0	0	
12	VEH.SRV&PRTS SLSPL		2.0			PAST DUE				
13	TECHNICIANS					31-60 DAYS	0	0	0	
14	CLERICAL		0.5			61-90 DAYS	0	0	0	
15	OTHERS		0.5			OVR 90 DAYS	0	0	0	
16	TOTAL		4.3							
17	TOTAL HIRED Y-T-D		0.0							
18	TOT TERMINATED Y-T-D		0.0							
19	NEW VEHICLE SALES SUMMARY				YEAR-TO-DATE					
20		UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
21	C TOTAL NEW CARS RETAIL	9	194,412	14,484	1,609	74	1,681,140	88,650	1,198	
22	A TOTAL NEW CARS FLEET & INTERNAL	0	0	0	0	0	0	0	0	
23	R TOTAL NEW CARS	9	194,412	14,484	1,609	74	1,681,140	88,650	1,198	
24	T TOTAL NEW TRUCKS RETAIL	14	465,247	28,204	2,015	197	5,769,440	282,937	1,436	
25	R TOTAL TRUCKS FLEET & INTERNAL	0	0	0	0	0	0	0	0	
26	K TOTAL NEW TRUCKS	14	465,247	28,204	2,015	197	5,769,440	282,937	1,436	
27	MISC CAR & TRUCK RETAIL UNITS ⁽¹⁾	0	0	0	0	0	0	0	0	
28	A MISC CAR & TRUCK FLEET AND INTERNAL UNITS ⁽²⁾	0	0	0	0	0	0	0	0	
29	L NEW OTHER AUTOMOTIVE		0	0	0		0	0	0	
30	L ACCESSORIES	0	0	0	0	0	0	0	0	
31	TOTAL NEW VEHICLES	23	659,659	42,688	1,856	271	7,450,580	371,587	1,371	
32	"MEMO" TOTAL NEW RETAIL VEHICLES	23	659,659	42,688	1,856	271	7,450,580	371,587	1,371	
33	FINANCE INSURANCE & PROT. PLAN ACTIVITY				MONTH					
34		CNTRS	SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR	
35	FINANCE INCOME-NEW	806	13	4,629	4,629	356	162	69,926	69,926	432
36	INS. COMM. EARNED-NEW	807	7	1,092	1,092	156	32	6,349	6,349	198
37	N FIN & INS CHARGEBACKS	860		(960)				(7,337)		
38	E ACCESSORIES	810	0	0	0	0	0	0	0	
39	W GM PROT. PLANS	443	2	2,990	997	499	63	85,620	14,582	232
40	OTHER PROT. PLANS	444	0	0	0	0	0	0	0	
41	REPO. LOSSES-NEW	853		0				0		
42	F&I COMP	855		(1,087)	PVR			(11,480)	PVR	
43	NEW F&I & PROT. PLN INCOME		8,711	4,671	203		161,895	72,050	266	
44	DEPARTMENT PROFITABILITY				NEW VEHICLE (01)					
45										
46	NET SALES		659,659	% Sls	PNVR		7,450,580	% Sls	PNVR	
47	GROSS PROFIT/INCOME		42,688	6%	1,856		371,587	5%	1,371	
48	EXPENSES			% Grs				% Grs		
49	VEH. SLSPL COMPENSATION & OTHER	11	9,402	20%	409		112,964	25%	417	
50	DELIVERY EXPENSE	13	659	1%	29		18,367	4%	68	
51	POLICY WORK-VEHICLES	15	27	0%	1		2,795	1%	10	
52	TOTAL VARIABLE		10,088	21%	439		134,126	30%	495	
53	SALARIES-OWNERS / EXECUTIVE MANAGERS	20	1,530	3%	67		4,919	1%	18	
54	SALARIES-SUPERVISION	21	8,765	19%	381		80,730	18%	298	
55	SALARIES-CLERICAL	22	888	2%	39		15,422	3%	57	
56	OTHER SALARIES AND WAGES	23	978	2%	43		8,295	2%	31	
57	ABSENTEE COMPENSATION	24	160	0%	7		247	0%	1	
58	INCENTIVES-SUPERVISION	26	357	1%	16		2,368	1%	9	
59	TAXES-PAYROLL	25	858	2%	37		11,590	3%	43	
60	EMPLOYEE BENEFITS	27	1,433	3%	62		16,959	4%	63	
61	RETIREMENT BENEFITS	29	0	0%	0		0	0%	0	
62	TOTAL PERSONNEL		14,969	32%	651		140,530	32%	519	
63	COMPANY VEHICLE EXPENSE	51	196	0%	9		796	0%	3	
64	OFFICE SUPPLIES AND EXPENSES	60	12	0%	1		1,113	0%	4	
65	OTHER SUPPLIES	61	35	0%	2		1,997	0%	7	
66	E-COMMERCE ADVERTISING/FEES	63	0	0%	0		1,969	0%	7	
67	ADVERTISING	65	1,745	4%	76		20,235	5%	75	
68	ADVERTISING REIMBURSEMENTS	64	0	0%	0		(2,467)	-1%	(9)	
69	CONTRIBUTIONS	66	201	0%	9		518	0%	2	
70	POLICY WORK-PARTS AND SERVICE	67								
71	INFORMATION TECHNOLOGY SERVICES	68	569	1%	25		9,397	2%	35	
72	OUTSIDE SERVICES (OTHER)	69	1,256	3%	55		18,523	4%	68	
73	TRAVEL AND ENTERTAINMENT	70	302	1%	13		2,899	1%	11	
74	MEMBERSHIP DUES AND PUBLICATIONS	71	425	1%	18		4,699	1%	17	
75	LEGAL AND AUDITING EXPENSE	72	0	0%	0		1,224	0%	5	
76	TELEPHONE	74	615	1%	27		8,866	2%	33	
77	TRAINING EXPENSE	75	722	2%	31		2,532	1%	9	
78	INTEREST-FLOORPLAN	76	22,290	47%	969		234,700	53%	866	
79	INTEREST-FLOORPLAN CREDIT	78	(11,143)	-24%	(484)		(142,825)	-32%	(527)	
80	INTEREST-NOTES PAYABLE (OTHER)	79	0	0%	0		0	0%	0	
81	INSURANCE - INVENTORY	56	871	2%	38		8,150	2%	30	
82	BAD DEBT EXPENSE	57	0	0%	0		0	0%	0	
83	FREIGHT	33	124	0%	5		1,034	0%	4	
84	MISCELLANEOUS EXPENSE	77	17	0%	1		75	0%	0	
85	TOTAL SEMI-FIXED		18,237	39%	793		173,435	39%	640	
86	RENT	80	6,800	14%	296		81,600	18%	301	
			0	0%	0		0	0%	0	

86	RENT	80	6,800	14%	296	81,600	18%	301	86
87	AMORTIZATION-LEASEHOLDS	81	0	0%	0	0	0%	0	87
88	REPAIRS-REAL ESTATE	82	0	0%	0	0	0%	0	88
89	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0%	0	14	0%	0	89
90	TAXES-REAL ESTATE	84	0	0%	0	1,721	0%	6	90
91	INSURANCE BLDGS. & IMPROVEMENTS	85	223	0%	10	1,781	0%	7	91
92	INTEREST - MORTGAGES	86	0	0%	0	7,934	2%	29	92
93	UTILITIES	87	1,696	4%	74	17,867	4%	66	93
94	SUB-TOTAL RENT & RNT EQUIVALENT		8,719	18%	379	110,917	25%	409	94
95	INSURANCE OTHER	88	764	2%	33	6,110	1%	23	95
96	TAXES-OTHER	89	859	2%	37	4,953	1%	18	96
97	REPAIRS-EQUIPMENT	90	0	0%	0	1,210	0%	4	97
98	DEPRECIATION-EQUIPMENT	91	266	1%	12	1,746	0%	6	98
99	EQUIPMENT RENTAL	92	523	1%	23	3,671	1%	14	99
100	TOTAL FIXED		11,131	24%	484	128,607	29%	475	100
101	TOTAL FIXED OVERHEAD		44,337	94%	1,928	442,572	100%	1,633	101
102	TOTAL EXPENSES		54,425	115%	2,366	576,698	130%	2,128	102
103	DEPARTMENT PROFIT OR LOSS		(11,737)	-25%	(510)	(205,111)	-46%	(757)	103
104	FI & PROT. PLN INCOME TRANSFER		4,671	10%	203	72,050	16%	266	104
105	PRORATION OF G&A		0	0%	0	(7)	0%	(0)	105
106	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		(7,066)	-15%	(307)	(133,068)	-30%	(491)	106

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(1) Retail Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

(2) Fleet and/or Internal Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

Used Vehicle Department - Operating Summary

LN NO	ACC	< 45 DAYS IN STOCK				> 45 DAYS IN STOCK				TOTAL USED UNITS IN STOCK			
	NO	UNITS	\$\$	UNITS	\$\$	UNITS	\$\$	LIFO RES	AFTER LIFO				
1	INVENTORIES												
2	USED VEHICLES												
3	http: CARS	240	10	98,051	2	45,718	12	141,769	0	141,769			
4	http: TRUCKS	241	14	187,314	8	185,152	22	372,466	0	372,466			
5	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)				CUSTOMER RECEIVABLES								
6	POSITION		USED(02)					210 VEHICLES	220 VEHICLES				
7	OWNERS / EXEC MGRS		0.3					0	0				
8	SUPERVISORS		1.0					0	0				
9	VEH.SRV&PRTS SLSPL		1.0										
10	TECHNICIANS												
11	CLERICAL		0.5					0	0				
12	OTHERS		0.5					0	0				
13	TOTAL		3.3					0	0				
14	TOTAL HIRED Y-T-D		0.0										
15	TOT TERMINATED Y-T-D		0.0										
16	VARIABLE OPERATIONS CONTINUED				MONTH				YEAR-TO-DATE				
17		ACC NO	UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	UNITS SOLD	SALES	GRS PROF.	P.U.U.S.			
18	S	446A	1	17,495	2,272	2,272	62	920,965	77,003	1,242			
19	S	446B	0	0	0	0	0	0	0	0			
20	E		CERTIF-->	175	OTHER-->	0	CERTIF-->	199	OTHER-->	0			
21	D	450A	8	143,880	13,400	1,675	63	1,001,481	97,799	1,552			
22	D	450B	0	0	0	0	0	0	0	0			
23	V		CERTIF-->	209	OTHER-->	0	CERTIF-->	297	OTHER-->	0			
24	E		9	161,375	15,672	1,741	125	2,012,446	174,802	1,398			
25	H	448	3	6,000	(299)	(100)	53	232,070	(2,754)	(52)			
26	I	649	0.1 : 1	ADJ USED CAR INV	0	0	0.8 : 1	ADJ USED CAR INV	0	0			
27	C	452	4	15,400	(100)	(25)	105	797,483	(2,687)	(25)			
28	L	653	0.6 : 1	ADJ. USED TRK INV	0	0	0.3 : 1	ADJ. USED TRK INV	0	0			
29	E		7	21,400	(399)	(57)	158	1,029,553	(5,421)	(34)			
30	S	456		0	0	0		0	0	0			
31	TOTAL USED VEHICLE (PUVS)		16	182,775	15,273	955	283	3,041,999	169,381	599			
32	FINANCE, INSURANCE & PROT. PLAN ACTIVITY				MONTH				YEAR-TO-DATE				
33			CNTRS	SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR			
34		808	7	4,637	4,637	662	67	43,006	43,006	642			
35		809	7	847	847	121	25	2,887	2,887	115			
36	U	851			(335)				(5,049)				
37	S	811	0	0	0	0	0	0	0	0			
38	E	454	8	9,972	3,358	420	55	86,781	7,107	129			
39	D	455	0	0	0	0	0	0	0	0			
40		854			0				0				
41		855			(466)	PVR			(6,649)	PVR			
42				15,456	8,041	893		132,674	41,302	330			
43	DEPARTMENT PROFITABILITY				USED VEHICLE (02)				USED VEHICLE (02)				
44			MONTH				YEAR-TO-DATE						
45			NET SALES	182,775	% Sls	PNVR		3,041,999	% Sls	PNVR			
46			GROSS PROFIT/INCOME	15,273	8%	1,697		169,381	6%	1,355			
47			EXPENSES	0	% Grs				% Grs				
48		11	VEH. SLSPL COMPENSATION & OTHER	3,601	15%	400		44,476	21%	356			
49		13	DELIVERY EXPENSE	467	2%	52		7,387	4%	59			
50		15	POLICY WORK-VEHICLES	0	0%	0		2,556	1%	20			
51			TOTAL VARIABLE	4,068	17%	452		54,419	26%	435			
52		20	SALARIES-OWNERS / EXECUTIVE MANAGERS	990	4%	110		3,183	2%	25			
53		21	SALARIES-SUPERVISION	4,042	17%	449		35,366	17%	283			
54		22	SALARIES-CLERICAL	447	2%	50		10,065	5%	81			
55		23	OTHER SALARIES AND WAGES	1,206	5%	134		13,938	7%	112			
56		24	ABSENTEE COMPENSATION	98	0%	11		163	0%	1			
57		26	INCENTIVES-SUPERVISION	231	1%	26		1,533	1%	12			
58		25	TAXES-PAYROLL	499	2%	55		7,508	4%	60			
59		27	EMPLOYEE BENEFITS	762	3%	85		7,860	4%	63			
60		29	RETIREMENT BENEFITS	0	0%	0		0	0%	0			
61			TOTAL PERSONNEL	8,275	35%	919		79,616	38%	637			
62		51	COMPANY VEHICLE EXPENSE	127	1%	14		461	0%	4			
63		60	OFFICE SUPPLIES AND EXPENSES	8	0%	1		599	0%	5			
64		61	OTHER SUPPLIES	15	0%	2		1,631	1%	13			
65		63	E-COMMERCE ADVERTISING/FEES	0	0%	0		829	0%	7			
66		65	ADVERTISING	792	3%	88		4,864	2%	39			
67		64	ADVERTISING REIMBURSEMENTS	0	0%	0		0	0%	0			
68		66	CONTRIBUTIONS	143	1%	16		336	0%	3			
69		67	POLICY WORK-PARTS AND SERVICE										
70		68	INFORMATION TECHNOLOGY SERVICES	310	1%	34		3,853	2%	31			
71		69	OUTSIDE SERVICES (OTHER)	860	4%	96		9,715	5%	78			
72		70	TRAVEL AND ENTERTAINMENT	2	0%	0		226	0%	2			
73		71	MEMBERSHIP DUES AND PUBLICATIONS	0	0%	0		637	0%	5			
74		72	LEGAL AND AUDITING EXPENSE	0	0%	0		792	0%	6			
75		74	TELEPHONE	398	2%	44		5,740	3%	46			
76		75	TRAINING EXPENSE	119	1%	13		1,428	1%	11			
77		76	INTEREST-FLOORPLAN	2,436	10%	271		30,863	15%	247			
78		78	INTEREST-FLOORPLAN CREDIT	0	0%	0		0	0%	0			
79		79	INTEREST-NOTES PAYABLE (OTHER)	0	0%	0		0	0%	0			
80		56	INSURANCE - INVENTORY	197	1%	22		1,945	1%	16			
81		57	BAD DEBT EXPENSE	0	0%	0		0	0%	0			
82		33	FREIGHT	80	0%	9		662	0%	5			
83		77	MISCELLANEOUS EXPENSE	11	0%	1		33	0%	0			
84			TOTAL SEMI-FIXED	5,498	24%	611		64,614	31%	517			
85		80	DEBT	4,400	19%	489		52,800	25%	422			

86	AMORTIZATION-LEASEHOLDS	81	0	0%	0	0	0%	0	86
87	REPAIRS-REAL ESTATE	82	0	0%	0	0	0%	0	87
88	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0%	0	10	0%	0	88
89	TAXES-REAL ESTATE	84	0	0%	0	1,113	1%	9	89
90	INSURANCE BLDGS. & IMPROVEMENTS	85	144	1%	16	1,152	1%	9	90
91	INTEREST - MORTGAGES	86	0	0%	0	5,134	2%	41	91
92	UTILITIES	87	1,097	5%	122	11,560	5%	92	92
93	SUB-TOTAL RENT & RNT EQUIVALENT		5,641	24%	627	71,769	34%	574	93
94	INSURANCE OTHER	88	494	2%	55	3,953	2%	32	94
95	TAXES-OTHER	89	556	2%	62	3,162	2%	25	95
96	REPAIRS-EQUIPMENT	90	0	0%	0	783	0%	6	96
97	DEPRECIATION-EQUIPMENT	91	173	1%	19	1,130	1%	9	97
98	EQUIPMENT RENTAL	92	338	1%	38	1,146	1%	9	98
99	TOTAL FIXED		7,202	31%	800	81,963	39%	656	99
100	TOTAL FIXED OVERHEAD		20,975	90%	2,331	226,193	107%	1,810	100
101	TOTAL EXPENSES		25,043	107%	2,783	280,612	133%	2,245	101
102	DEPARTMENT PROFIT OR LOSS		(9,770)	-42%	(1,086)	(111,231)	-53%	(890)	102
103	FI & PROT. PLN INCOME TRANSFER		8,041	34%	893	41,302	20%	330	103
104	PRORATION OF G&A		0	0%	0	(3)	0%	(0)	104
105	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		(1,729)	-7%	(192)	(69,932)	-33%	(559)	105

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Mechanical Department - Operating Summary

LN NO	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)	CUSTOMER RECEIVABLES			POSTED LABOR RATES		CARS & LD TRKS	MD TRKS	
1	POSITION	MECH(05)	220 SERV & PRTS	CUSTOMER LABOR	85.00	85.00			
2	OWNERS / EXEC MGRS	0.3	TOTAL	7,207	EXT. SERVICE CONTRACT LABOR	68.65	68.65		
3	SUPERVISORS	0.5	NOT DUE	1,854	QUICK-SERV/GOODWRENCH LAB	35.00	35.00		
4	VEH.SRV&PRTS SLSPL	1.0	PAST DUE		WARRANTY	68.65	68.65		
5	TECHNICIANS	4.0	31-60 DAYS	3,527	INTERNAL	85.01	85.01		
6	CLERICAL	1.0	61-90 DAYS	362					
7	OTHERS	3.2	OVR 90 DAYS	1,464					
8	TOTAL	10.0							
9	TOTAL HIRED Y-T-D	0.0							
10	TOT TERMINATED Y-T-D	0.0							
11	TOT TERMINATED Y-T-D	0.0	WORK-IN-PROCESS LABOR-SRV	247A	795				
12	FIXED OPERATIONS - SERVICE	R.O. COUNTS	SALES	GRS.PROF.	% SALES	R.O. COUNTS	SALES	GRS.PROF.	% SALES
13	M CUST. LAB CARS & LD TRKS	148	12,529	9,473	75.61%	2,769	165,204	120,879	73.17%
14	M S/CNTR LAB -CARS&LD TRKS	17	1,666	1,238	74.31%	48	4,818	3,674	76.26%
15	E Q/SRV LAB -CARS&LD TRKS	102	1,059	572	54.01%	259	4,514	2,959	65.55%
16	C CUST. LAB COM.FLT & MD TRKS	0	0	0	0.00%	0	0	0	0.00%
17	H S/CNTR LAB COM.FLT & MD TRKS	0	0	0	0.00%	0	0	0	0.00%
18	A Q/SRV LAB -COM.FLT & MD TRKS	0	0	0	0.00%	0	0	0	0.00%
19	N WARRANTY LABOR	82	4,956	3,565	71.93%	1,111	90,553	65,113	71.91%
20	I INTERNAL LABOR	62	5,026	3,811	75.83%	940	42,830	31,983	75.02%
21	C NEW VEH INSP LBR	14	1,014	771	76.04%	284	21,521	17,786	82.64%
22	A ADJ COST OF LBR SLS			(1,662)				(1,414)	
23	L SUB-TOTAL		26,250	17,768	67.69%		329,240	240,980	73.19%
24	SHOP SUPPLIES		737	737	100.00%		6,192	6,140	99.16%
25	SUBLET REPAIRS		1,805	(48)	-2.66%		55,202	2,545	4.61%
26	TOTAL MECHANICAL		28,792	18,457	64.10%		390,634	249,665	63.91%
27	DEPARTMENT PROFITABILITY	MECHANICAL (05)			MECHANICAL (05)				
28		MONTH			YEAR-TO-DATE				
29	NET SALES		28,792	% Sls		390,634	% Sls		
30	GROSS PROFIT/INCOME		18,457	64%		249,665	64%		
31				% Grs			% Grs		
32	SALARIES-OWNERS / EXECUTIVE MANAGERS	20	1,080	5%		3,472	1%		
33	SALARIES-SUPERVISION	21	6,818	31%		60,647	21%		
34	SALARIES-CLERICAL	22	3,204	15%		27,762	10%		
35	OTHER SALARIES AND WAGES	23	6,594	30%		124,805	44%		
36	ABSENTEE COMPENSATION	24	793	4%		1,641	1%		
37	INCENTIVES-SUPERVISION	26	252	1%		1,672	1%		
38	TAXES-PAYROLL	25	2,039	9%		24,014	8%		
39	EMPLOYEE BENEFITS	27	2,821	13%		30,442	11%		
40	RETIREMENT BENEFITS	29	0	0%		0	0%		
41	TOTAL PERSONNEL		23,601	108%		274,455	96%		
42	COMPANY VEHICLE EXPENSE	51	272	1%		2,543	1%		
43	OFFICE SUPPLIES AND EXPENSES	60	69	0%		793	0%		
44	OTHER SUPPLIES	61	3,412	16%		22,229	8%		
45	E-COMMERCE ADVERTISING/FEES	63	0	0%		687	0%		
46	ADVERTISING	65	408	2%		11,629	4%		
47	ADVERTISING REIMBURSEMENTS	64	0	0%		0	0%		
48	CONTRIBUTIONS	66	156	1%		368	0%		
49	POLICY WORK-PARTS AND SERVICE	67	274	1%		6,760	2%		
50	INFORMATION TECHNOLOGY SERVICES	68	717	3%		6,410	2%		
51	OUTSIDE SERVICES (OTHER)	69	848	4%		10,275	4%		
52	TRAVEL AND ENTERTAINMENT	70	2	0%		247	0%		
53	MEMBERSHIP DUES AND PUBLICATIONS	71	0	0%		626	0%		
54	LEGAL AND AUDITING EXPENSE	72	0	0%		864	0%		
55	TELEPHONE	74	434	2%		7,189	3%		
56	TRAINING EXPENSE	75	661	3%		5,346	2%		
57	INTEREST-FLOORPLAN	76							
58	INTEREST-FLOORPLAN CREDIT	78							
59	INTEREST-NOTES PAYABLE (OTHER)	79	0	0%		0	0%		
60	INSURANCE - INVENTORY	56							
61	BAD DEBT EXPENSE	57	0	0%		0	0%		
62	FREIGHT	33	87	0%		726	0%		
63	MISCELLANEOUS EXPENSE	77	12	0%		62	0%		
64	TOTAL SEMI-FIXED		7,352	34%		76,752	27%		
65	RENT	80	4,800	22%		57,600	20%		
66	AMORTIZATION-LEASEHOLDS	81	0	0%		0	0%		
67	REPAIRS-REAL ESTATE	82	0	0%		0	0%		
68	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0%		10	0%		
69	TAXES-REAL ESTATE	84	0	0%		1,214	0%		
70	INSURANCE BLDGS. & IMPROVEMENTS	85	157	1%		1,257	0%		
71	INTEREST - MORTGAGES	86	0	0%		5,600	2%		
72	UTILITIES	87	1,197	5%		12,811	4%		
73	SUB-TOTAL RENT & RNT EQUIVALENT		6,154	28%		78,292	27%		
74	INSURANCE OTHER	88	539	2%		4,313	2%		
75	TAXES-OTHER	89	606	3%		3,486	1%		
76	REPAIRS-EQUIPMENT	90	0	0%		2,109	1%		
77	DEPRECIATION-EQUIPMENT	91	589	3%		2,617	1%		
78	EQUIPMENT RENTAL	92	452	2%		2,517	1%		
79	TOTAL FIXED		8,340	38%		93,334	33%		
80	TOTAL FIXED OVERHEAD		39,293	180%		444,541	156%		
81	TOTAL EXPENSES		39,293	180%		444,541	156%		
82	DEPARTMENT PROFIT OR LOSS		(20,836)	-95%		(194,876)	-68%		
83	CUSTOMER PARTS GROSS TRANSFER		3,375	15%		35,815	13%		
84	PRORATION OF G&A		0	0%		(7)	0%		
85	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		(17,461)	-80%		(159,068)	-56%		

Body Shop Department - Operating Summary

LN NO	DEalersHIP PERSONNEL COUNT (FRACTIONS OF 1/10)			CUSTOMER RECEIVABLES		POSTED LABOR RATES		BODY SHOP		
1	POSITION	BODY(06)	TOTAL	220 SERV & PRTS	BODY SHOP - PAINT LABOR					
2	OWNERS / EXEC MGRS	0.0	7,207	BODy SHOP - BODY LABOR		0.00				
3	SUPERVISORS	0.0	1,854	WARRANTY		68.65				
4	VEH.SRV&PRTS SLSPL	0.0		INTERNAL		0.00				
5	TECHNICIANS	0.0	3,527							
6	CLERICAL	0.0	362							
7	OTHERS	0.0	1,464							
8	TOTAL	0.0								
9	TOTAL HIRED Y-T-D	0.0								
10	TOT TERMINATED Y-T-D	0.0								
11	WORK-IN-PROCESS LABOR-BODY			247B	0					
12	FIXED OPERATIONS - BODY SHOP		R.O. COUNTS	SALES	GRS.PROF.	% SALES	R.O. COUNTS	SALES	GRS.PROF.	% SALES
13	B	CUST. PAINT LABOR	470	0	0	0.00%		0	0	0.00%
14	O	CUST. BODY LABOR	471	0	0	0.00%	0	0	0	0.00%
15	D	WARRANTYLABOR	472	0	0	0.00%	0	0	0	0.00%
16	Y	INTERNAL LABOR	473	0	0	0.00%	0	0	0	0.00%
17		ADJ COST OF LBR SLS	474							
18	S	SUB-TOTAL		0	0	0.00%		0	0	0.00%
19	H	SUBLET REPAIRS	475	0	0	0.00%		0	0	0.00%
20	O	PNT & SHOP MATRLS.	476	0	0	0.00%		0	0	0.00%
21	P	TOTAL BODY SHOP		0	0	0.00%		0	0	0.00%
27	DEPARTMENT PROFITABILITY		BODY SHOP (06)				BODY SHOP (06)			
28			MONTH				YEAR-TO-DATE			
29	NET SALES		0		% Sls	0		% Sls	0	
30	GROSS PROFIT/INCOME		0		0%	0		0%	0	
31					% Grs			% Grs		
32	SALARIES-OWNERS / EXECUTIVE MANAGERS		20	0	0%	0	0	0%	0	0%
33	SALARIES-SUPERVISION		21	0	0%	0	0	0%	0	0%
34	SALARIES-CLERICAL		22	0	0%	0	0	0%	0	0%
35	OTHER SALARIES AND WAGES		23	0	0%	0	0	0%	0	0%
36	ABSENTEE COMPENSATION		24	0	0%	0	0	0%	0	0%
37	INCENTIVES-SUPERVISION		26	0	0%	0	0	0%	0	0%
38	TAXES-PAYROLL		25	0	0%	0	0	0%	0	0%
39	EMPLOYEE BENEFITS		27	0	0%	0	0	0%	0	0%
40	RETIREMENT BENEFITS		29	0	0%	0	0	0%	0	0%
41	TOTAL PERSONNEL			0	0%	0	0	0%	0	0%
42	COMPANY VEHICLE EXPENSE		51	0	0%	0	0	0%	0	0%
43	OFFICE SUPPLIES AND EXPENSES		60	0	0%	0	0	0%	0	0%
44	OTHER SUPPLIES		81	0	0%	0	0	0%	0	0%
45	E-COMMERCE ADVERTISING/FEEES		63	0	0%	0	0	0%	0	0%
46	ADVERTISING		65	0	0%	0	0	0%	0	0%
47	ADVERTISING REIMBURSEMENTS		64	0	0%	0	0	0%	0	0%
48	CONTRIBUTIONS		66	0	0%	0	0	0%	0	0%
49	POLICY WORK-PARTS AND SERVICE		67	0	0%	0	0	0%	0	0%
50	INFORMATION TECHNOLOGY SERVICES		68	0	0%	0	0	0%	0	0%
51	OUTSIDE SERVICES (OTHER)		69	0	0%	0	0	0%	0	0%
52	TRAVEL AND ENTERTAINMENT		70	0	0%	0	0	0%	0	0%
53	MEMBERSHIP DUES AND PUBLICATIONS		71	0	0%	0	0	0%	0	0%
54	LEGAL AND AUDITING EXPENSE		72	0	0%	0	0	0%	0	0%
55	TELEPHONE		74	0	0%	0	0	0%	0	0%
56	TRAINING EXPENSE		75	0	0%	0	0	0%	0	0%
57	INTEREST-FLOORPLAN		76							
58	INTEREST-FLOORPLAN CREDIT		78							
59	INTEREST-NOTES PAYABLE (OTHER)		79	0	0%	0	0	0%	0	0%
60	INSURANCE - INVENTORY		56							
61	BAD DEBT EXPENSE		57	0	0%	0	0	0%	0	0%
62	FREIGHT		33	0	0%	0	0	0%	0	0%
63	MISCELLANEOUS EXPENSE		77	0	0%	0	0	0%	0	0%
64	TOTAL SEMI-FIXED			0	0%	0	0	0%	0	0%
65	RENT		80	0	0%	0	0	0%	0	0%
66	AMORTIZATION-LEASEHOLDS		81	0	0%	0	0	0%	0	0%
67	REPAIRS-REAL ESTATE		82	0	0%	0	0	0%	0	0%
68	DEPRECIATION BLDGS. & IMPROVEMENTS		83	0	0%	0	0	0%	0	0%
69	TAXES-REAL ESTATE		84	0	0%	0	0	0%	0	0%
70	INSURANCE BLDGS. & IMPROVEMENTS		85	0	0%	0	0	0%	0	0%
71	INTEREST - MORTGAGES		86	0	0%	0	0	0%	0	0%
72	UTILITIES		87	0	0%	0	0	0%	0	0%
73	SUB-TOTAL RENT & RNT EQUIVALENT			0	0%	0	0	0%	0	0%
74	INSURANCE OTHER		88	0	0%	0	0	0%	0	0%
75	TAXES-OTHER		89	0	0%	0	0	0%	0	0%
76	REPAIRS-EQUIPMENT		90	0	0%	0	0	0%	0	0%
77	DEPRECIATION-EQUIPMENT		91	0	0%	0	0	0%	0	0%
78	EQUIPMENT RENTAL		92	0	0%	0	0	0%	0	0%
79	TOTAL FIXED			0	0%	0	0	0%	0	0%
80	TOTAL FIXED OVERHEAD			0	0%	0	0	0%	0	0%
81	TOTAL EXPENSES			0	0%	0	0	0%	0	0%
82	DEPARTMENT PROFIT OR LOSS			0	0%	0	0	0%	0	0%
83	CUSTOMER PARTS GROSS TRANSFER			0	0%	0	0	0%	0	0%
84	PRORATION OF G&A			0	0%	0	0	0%	0	0%
85	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT			0	0%	0	0	0%	0	0%

Parts & Accessories Department - Operating Summary

LN NO	DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL PRICE	TAXES	TOTAL	LIFO RES	AFTER LIFO
1	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)							
2	POSITION							
3	OWNERS / EXEC MGRS	0.1						
4	SUPERVISORS	0.5						
5	VEH.SRV&PRTS SLSPL	1.0						
6	TECHNICIANS							
7	CLERICAL	1.0						
8	OTHERS	0.8						
9	TOTAL	3.4						
10	TOT HIRED Y-T-D	0.0						
11	TOT TERMINATED Y-T-D	0.0						
12	FIXED OPERATIONS - PARTS & ACCESS.							
13	P WARRANTY CLAIMS							
14	A MECH CARS&LD TRK R.O.							
15	R MECH COM.FLT & MD TRKS R.O.							
16	T MECH QUICK MECH R.O.							
17	S BODY CUST. R.O.							
18	INTERNAL							
19	COUNTER-RETAIL							
20	& WHOLESALE							
21	ACCESSORIES							
22	A PURCHASE ALLOWANCES							
23	C ADJ. P&A INVENTORY							
24	C TOTAL P&A							
25	E TIRES							
26	S OIL & GREASE							
27	S MISCELLANEOUS							
28	TOTAL OTHER							
29	TOTAL P&A DEPT.							
30	DEPARTMENT PROFITABILITY							
31	NET SALES							
32	GROSS PROFIT/INCOME							
33								
34								
35	SALARIES-OWNERS / EXECUTIVE MANAGERS							
36	SALARIES-SUPERVISION							
37	SALARIES-CLERICAL							
38	OTHER SALARIES AND WAGES							
39	ABSENTEE COMPENSATION							
40	INCENTIVES-SUPERVISION							
41	TAXES-PAYROLL							
42	EMPLOYEE BENEFITS							
43	RETIREMENT BENEFITS							
44	TOTAL PERSONNEL							
45	COMPANY VEHICLE EXPENSE							
46	OFFICE SUPPLIES AND EXPENSES							
47	OTHER SUPPLIES							
48	E-COMMERCE ADVERTISING/FEES							
49	ADVERTISING							
50	ADVERTISING REIMBURSEMENTS							
51	CONTRIBUTIONS							
52	POLICY WORK-PARTS AND SERVICE							
53	INFORMATION TECHNOLOGY SERVICES							
54	OUTSIDE SERVICES (OTHER)							
55	TRAVEL AND ENTERTAINMENT							
56	MEMBERSHIP DUES AND PUBLICATIONS							
57	LEGAL AND AUDITING EXPENSE							
58	TELEPHONE							
59	TRAINING EXPENSE							
60	INTEREST-FLOORPLAN							
61	INTEREST-FLOORPLAN CREDIT							
62	INTEREST-NOTES PAYABLE (OTHER)							
63	INSURANCE - INVENTORY							
64	BAD DEBT EXPENSE							
65	FREIGHT							
66	MISCELLANEOUS EXPENSE							
67	TOTAL SEMI-FIXED							
68	RENT							
69	AMORTIZATION-LEASEHOLDS							
70	REPAIRS-REAL ESTATE							
71	DEPRECIATION BLDGS. & IMPROVEMENTS							
72	TAXES-REAL ESTATE							
73	INSURANCE BLDGS. & IMPROVEMENTS							
74	INTEREST - MORTGAGES							
75	UTILITIES							
76	SUB-TOTAL RENT & RNT EQUIVALENT							
77	INSURANCE OTHER							
78	TAXES-OTHER							
79	REPAIRS-EQUIPMENT							
80	DEPRECIATION-EQUIPMENT							
81	EQUIPMENT RENTAL							
82	TOTAL FIXED							
83	TOTAL FIXED OVERHEAD							
84	TOTAL EXPENSES							
85	DEPARTMENT PROFIT OR LOSS							

86	CUSTOMER PARTS GROSS TRANSFER	(3,375)	-38%	(35,815)	-30%	86
87	PRORATION OF G&A	0	0%	(3)	0%	87
88	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT	(9,566)	-107%	(98,783)	-82%	88

FORREST PONTIAC-BUICK-GMC TRUCK, INC.