

CERTIFICATE OF SERVICE

I hereby certify that on the ____th day of October, 2009, a true and correct copy of the foregoing was served on all those parties receiving notice via the Court's Electronic Case Filing System (through ECF) and the parties below via U. S. Mail First Class, postage prepaid on the following parties:

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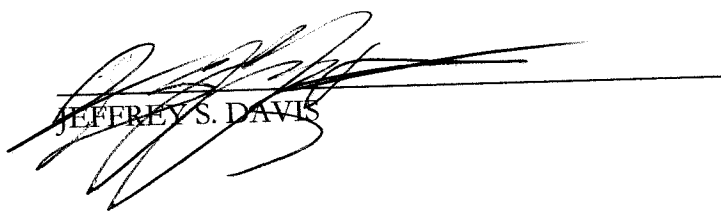
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EXHIBIT F

LN	NO	GM OPERATING REPORT		CHEV-CARS	BUIC-CARS & TRKS	75	SAAB-CARS & TRKS	LN			
1				CHEV-TRKS	CADI-CARS & TRKS	-	SATU-CARS & TRKS	NO			
2				PONT-CARS & TRKS	GMC-CARS & TRKS	420		1			
3				OLDS-CARS & TRKS	HUMM-CARS & TRKS	-	TOTAL RPG	2			
4	FROM	January	1	2006	DEALER NAME				3		
5	THRU	December	31	2006	ADDRESS				4		
6					CITY & STATE				5		
6	BUSINESS ASSOCIATE CODE				FORREST PONTIAC-BUICK-GMC TRUCK, INC.				3		
7	116550								4		
8					2408 N MAIN				4		
9					CLEBURNE TX 76031-1329				5		
10	ASSETS				LIABILITIES				6		
11	C	CASH ON HAND	200	1,325	A	CASH IN BANK CREDIT BALANCE	202	0	7		
12	A	CASH IN BANK	202	8,292	A	ACCTS PAYABLE-TRADE CREDITORS	300	647,560	8		
13	S	CONTRACTS IN TRANSIT	205	307,086	C	ACC. RECEIVABLE CREDIT BAL.	220	49,016	9		
14	H	SECURITIES	260	0	C	CUSTOMER DEPOSITS	220	0	10		
15	C	TOTAL CASH AND CONTRACTS		316,703	O	WARRANTY CLAIMS ADVANCE	305	0	11		
16	U	NET CUSTOMER RECEIVABLES	FROM PG 7	212,048	U	NOTES PAYABLE-NEW VEH.&DEMOS	310	2,591,792	12		
17	R	FACTORY RECEIVABLES	261	249,319	N	*MEMO: DELAYED PAYMENT-ACCT. 310			13		
18	R	DUE FROM FINANCE COMPANIES	262	13,729	T	\$ 0			14		
19	C	WARRANTY CLAIMS	263	15,743		NOTES PAYABLE-USED VEHICLES	311	351,485	15		
20	R	INS. COMMISSIONS RECEIVABLE	264	0		NOTES PAYABLE-LEASE & RENTAL UNITS	312	53,774	16		
21	E	TOTAL RECEIVABLES		490,839		NOTES PAYABLE-OTHER	314	0	17		
22	N	DEMONSTRATORS	0	0		INTEREST PAYABLE	320	15,421	18		
23	N	NEW CARS	28	593,164	A	SALARIES, WAGES & COMM. PAYABLE	321	(914)	19		
24	T	NEW TRUCKS	63	1,939,360	C	INSURANCE PAYABLE	322	(6,450)	20		
25	E	OTHER AUTOMOTIVE	0	0	C	PAYROLL TAXES PAYABLE	322	22,301	21		
26	N	USED CARS	13	172,311	R	SALES TAXES PAYABLE	324	26,699	22		
27	T	USED TRUCKS	29	456,755	U	OTHER TAXES PAYABLE	325	67,010	23		
28	A	PARTS AND ACCESSORIES	242	82,183	E	INCOME TAXES PAYABLE	327	0	24		
29	R	TIRES	243	0	D	EMPLOYEE'S INCENTIVES/BONUSES PAYABLE	328	0	25		
30	S	GAS, OIL AND GREASE	244	7,365		OWNER'S BONUSES PAYABLE	329	0	26		
31	E	PAINT AND BODY SHOP MATERIALS	245	0		RETIREMENT BENEFITS PAYABLE	330	(37)	27		
32	S	SUBLET REPAIRS	246	1,356		OTHER PAYABLES	331	550,079	28		
33	E	WORK IN PROCESS-LABOR	247	2,778		TOTAL CURRENT LIABILITIES		4,367,736	29		
34	T	OTHER	252	2,465	L	RESERVES AND DEFERRALS	332	0	30		
35	S	MISC. ASSETS RECEIVED IN TRADE	258	0	L	LONG TERM DEBT	334	50,000	31		
36	T	LIFO RESERVE	FROM PG 7	0	G	DEFERRED TAXES	333	0	32		
37	S	TOTAL INVENTORIES		3,257,737	L	TOTAL	Ln 31 to 36	4,417,736	33		
38	O	PREPAID EXPENSES: TAXES	270	1,850	L	MORTGAGES PAYABLE-REAL ESTATE	335	0	34		
39	T	INSURANCE	271	0	S	TOTAL LIABILITIES	Ln 37 to 41	4,417,736	35		
40	H	OTHER	274	110,345		NET	QUALIFIED L.T.D. \$	0	36		
41	TOTAL CURRENT ASSETS				4,177,474	WRKG.	DEALER	(182,132)	37		
42	W	DRIVER TRAINING VEHICLES	0	0	CAP.	STANDARD \$	517,000	38			
43	K	LEASE & RENTAL UNITS	5	58,130				39			
44	G	L & R ACCUMULATED DEP.	37,413					40			
45	TOTAL CURRENT AND WORKING ASSETS				4,235,604				41		
46	FIXED ASSETS					CORPORATION TYPE:				42	
47	A	LAND	0	0		C-Corp.				43	
48	U	BLDGS & IMP.	0	0	M.	TOT.	RTL.	RTL.	PROFIT/	44	
49	T	LEASE HOLDS	965	965	O.	NEW	NEW	USED	LOSS	45	
50	O	IT- HARDWARE	0	0	J	-	-	-	-	46	
51	L	IT - SOFTWARE	0	0	F	-	-	-	-	47	
52	B	M&S EQUIP	132,068	111,830	M	-	-	-	-	48	
53	U	P&A EQUIP	19,925	19,925	A	-	-	-	-	49	
54	S	FURN & FIXTRS	134,503	78,553	M	-	-	-	-	50	
55		CO. VEHICLES	28,592	17,022	J	-	-	-	-	51	
56		OTHER	0	0	J	-	-	-	-	52	
57		TOTALS (45..52)	316,053	228,295	A	-	-	-	-	53	
58	MEMO: CO VEHICLES - CARS				1	S	-	-	-	54	
59	O	LIFE INSURANCE-CASH VALUE	291	0	O	-	-	-	-	55	
60	T	NOTES & ACCTNT RECEIVABLE-OFFICERS	293	0	N	-	-	-	-	56	
61	H	NOTES & ACCOUNTS RECEIVABLE-OTHER	294	85,665	D	-	-	-	-	57	
62	E	OTHER INVESTMENTS & MISC. ASSETS	296	0	Tot	0	0	0	0	58	
63	R				PROFIT OR LOSS				59		
64	S	TOTAL OTHER ASSETS		85,665	TOTAL NET WORTH				(8,709)	60	
65	TOTAL ASSETS				4,409,027	TOTAL LIABILITIES & NET WORTH				4,409,027	61

TOTAL OPERATION EXPENSE ANALYSIS

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FOREST PORTLAND-BUICK-GMC TRUCK, INC.

LN	NO	TOTAL INCOME AND EXPENSE	TOTAL DEALERSHIP						VARIABLE OPERATIONS				FIXED OPERATIONS				LN
			MONTH	PER R/L VEN	% OF SALES	YEAR-TO-DATE	PER R/L VEN	% OF SALES	MONTH	% Sls	YEAR-TO-DATE	% Sls	MONTH	% Sls	YEAR-TO-DATE	% Sls	
1		NET SALES	1,290,232	29,323		12,188,718	33,767		1,225,900		11,318,833		64,332		889,885		1
2		GROSS PROFIT/INCOME	91,538	2,080	7.09%	891,282	2,469	7.31%	64,379	5%	514,947	5%	27,159	42%	376,335	43%	2
3	V S	EXPENSES		% GRS	PVR		% GRS/100%	PVR		% GRS		% GRS		% GRS		% GRS	3
4	A E	VEH. SLSPLS. COMPENSATION & OTHER	14,256	15.8%	324	126,685	14.2%	351	14,256	22%	126,685	25%	0	0%	0	0%	4
5	R L	DELIVERY EXPENSE	2,253	2.5%	51	33,802	3.8%	84	2,253	3%	33,802	7%	4,839	18%	73,242	18%	5
6	L N	POLICY WORK-VEHICLES	0	0.0%	0	1,233	0.1%	3	0	0%	1,233	0%	4,383	16%	63,077	17%	6
7	B	TOTAL VARIABLE	16,509	18.0%	375	161,720	18.1%	448	16,509	20%	161,720	31%					7
8	F	SALARIES-OWNERS / EXECUTIVE MANAGERS	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	8
9	E	SALARIES-SUPERVISION	17,344	18.9%	1.34%	176,019	19.7%	1.44%	12,505	19%	102,777	20%	4,839	18%	73,242	18%	9
10	R	SALARIES-CLERICAL	8,215	9.0%	0.64%	123,605	13.8%	1.01%	3,832	6%	60,528	12%	4,383	16%	63,077	17%	10
11	S	OTHER SALARIES AND WAGES	13,288	14.5%	1.03%	199,236	22.4%	1.83%	930	1%	14,857	9%	12,358	46%	184,279	46%	11
12	O	ABSENTEE COMPENSATION	3,085	3.4%	0.24%	29,853	3.4%	0.25%	1,769	3%	8,479	2%	1,316	5%	21,474	5%	12
13	N	INCENTIVES-SUPERVISION	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	13
14	N	TAXES-PAYROLL	8,104	8.9%	0.63%	88,117	9.8%	0.72%	4,175	6%	44,229	9%	3,929	14%	43,888	12%	14
15	E	EMPLOYEE BENEFITS	3,186	3.5%	0.25%	49,835	5.6%	0.41%	1,411	2%	21,537	4%	1,778	7%	26,088	7%	15
16	L	RETIREMENT BENEFITS	0	0.0%	0.00%	1,171	0.1%	0.01%	0	0%	911	0%	0	0%	560	0%	16
17	F	TOTAL PERSONNEL	53,225	58.1%	4.13%	667,736	74.9%	5.48%	24,822	38%	253,118	49%	28,603	105%	414,618	110%	17
18		COMPANY VEHICLE EXPENSE	909	1.0%	0.07%	10,710	1.2%	0.08%	410	1%	4,708	1%	499	2%	6,002	2%	18
19	I	OFFICE SUPPLIES AND EXPENSES	418	0.5%	0.03%	5,386	0.6%	0.04%	224	0%	2,984	1%	194	1%	2,402	1%	19
20		OTHER SUPPLIES	1,673	1.8%	0.13%	22,022	2.5%	0.18%	343	1%	3,031	1%	1,330	5%	16,991	5%	20
21	X	E-COMMERCE ADVERTISING/FEES	1,812	1.8%	0.12%	7,240	0.8%	0.06%	1,242	2%	5,475	1%	370	1%	1,765	0%	21
22	E	ADVERTISING	8,486	9.3%	0.66%	67,902	7.6%	0.56%	6,353	10%	38,251	7%	2,133	8%	29,651	8%	22
23	M	ADVERTISING REIMBURSEMENTS	(8,002)	-8.7%	-0.62%	(79,266)	-8.9%	-0.65%	(8,002)	-12%	(79,266)	-19%	0	0%	0	0%	23
24	I	CONTRIBUTIONS	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	24
25	D	POLICY WORK-PARTS AND SERVICE	1,256	1.4%	0.10%	18,024	1.8%	0.13%					1,256	5%	16,024	4%	25
26		INFORMATION TECHNOLOGY SERVICES	2,554	2.8%	0.20%	16,976	1.9%	0.14%	1,500	2%	8,026	2%	1,054	4%	8,950	2%	26
27	F	OUTSIDE SERVICES (OTHER)	7,123	7.8%	0.55%	102,007	11.4%	0.84%	3,641	6%	51,567	10%	3,482	13%	50,440	13%	27
28	I	TRAVEL AND ENTERTAINMENT	300	0.3%	0.02%	6,082	0.7%	0.05%	168	0%	3,503	1%	132	0%	2,589	1%	28
29	C	MEMBERSHIP DUES AND PUBLICATIONS	0	0.0%	0.00%	5,514	0.6%	0.05%	0	0%	3,425	1%	0	0%	2,089	1%	29
30	E	LEGAL AND AUDITING EXPENSE	0	0.0%	0.00%	17,325	1.9%	0.14%	0	0%	9,583	2%	0	0%	7,762	2%	30
31	V	TELEPHONE	1,583	1.7%	0.12%	28,088	3.2%	0.23%	764	1%	14,058	3%	819	3%	14,031	4%	31
32		TRAINING EXPENSE	1,035	1.1%	0.08%	11,733	1.3%	0.10%	521	1%	4,865	1%	514	2%	7,128	2%	32
33	E	INTEREST-FLOORPLAN	23,513	25.7%	1.82%	242,594	27.2%	1.99%	23,513	37%	242,594	47%					33
34		INTEREST-FLOORPLAN CREDIT	(13,571)	-14.8%	-1.05%	(113,893)	-12.8%	-0.94%	(13,571)	-21%	(113,893)	-22%					34
35	R	INTEREST-NOTES PAYABLE (OTHER)	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	35
36		INSURANCE - INVENTORY	843	0.9%	0.07%	9,786	1.1%	0.08%	843	1%	9,786	2%					36
37	H	BAD DEBT EXPENSE	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	37
38		FREIGHT	289	0.3%	0.02%	4,250	0.5%	0.03%	0	0%	549	0%	289	1%	3,701	1%	38
39	E	MISCELLANEOUS EXPENSE	290	0.3%	0.02%	3,146	0.4%	0.03%	0	0%	1,511	0%	290	1%	1,635	0%	39
40		TOTAL SEMI-FIXED	30,311	33.1%	2.35%	383,537	43.0%	3.15%	17,949	28%	212,377	41%	12,362	46%	171,160	45%	40
41	A	RENT	20,000	21.8%	1.55%	240,000	26.9%	1.97%	11,200	17%	133,000	26%	8,800	32%	107,000	29%	41
42	D	AMORTIZATION-LEASEHOLDS	0	0.0%	0.00%	1,713	0.2%	0.01%	0	0%	1,218	0%	0	0%	487	0%	42
43		REPAIRS-REAL ESTATE	0	0.0%	0.00%	2,329	0.3%	0.02%	0	0%	1,151	0%	0	0%	1,178	0%	43
44		DEPRECIATION BLDGS. & IMPROVEMENTS	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	44
45	F	TAXES-REAL ESTATE	0	0.0%	0.00%	5,080	0.6%	0.04%	0	0%	2,834	1%	0	0%	2,226	1%	45
46	I	INSURANCE BLDGS. & IMPROVEMENTS	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	46
47	X	INTEREST - MORTGAGES	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	47
48	E	UTILITIES	7,833	8.6%	0.61%	84,788	7.3%	0.53%	4,386	7%	35,894	7%	3,447	13%	28,894	8%	48
49	D	SUB-TOTAL RENT & RENT EQUIVALENT	27,833	30.4%	2.16%	313,890	35.2%	2.58%	15,586	24%	174,095	34%	12,247	45%	139,795	37%	49
50		INSURANCE OTHER	1,859	1.8%	0.13%	25,087	2.8%	0.21%	910	1%	13,768	3%	749	3%	11,319	3%	50
51		TAXES-OTHER	1,660	1.8%	0.13%	25,083	2.8%	0.21%	919	1%	13,888	3%	741	3%	11,207	3%	51
52		REPAIRS-EQUIPMENT	0	0.0%	0.00%	3,168	0.4%	0.03%	0	0%	410	0%	0	0%	2,758	1%	52
53		DEPRECIATION-EQUIPMENT	0	0.0%	0.00%	7,860	0.9%	0.06%	0	0%	578	0%	0	0%	7,082	2%	53
54		EQUIPMENT RENTAL	380	0.4%	0.03%	9,509	1.1%	0.08%	152	0%	3,472	1%	228	1%	6,037	2%	54
55		TOTAL FIXED	31,532	34.4%	2.44%	384,407	43.1%	3.15%	17,567	27%	206,209	40%	13,965	51%	178,198	47%	55
56		TOTAL FIXED OVERHEAD	115,068	125.7%	8.92%	1,435,680	161.1%	11.78%	60,138	93%	671,704	130%	54,930	202%	763,976	203%	56
57		TOTAL EXPENSES (INCL. PRO OF G&A)	131,577	143.7%	10.20%	1,597,400	179.2%	13.10%	76,647	119%	833,424	162%	54,930	202%	763,976	203%	57
58	T	OPERATING PROFIT OR LOSS	(40,039)	-43.7%	-3.10%	(706,118)	-79.2%	-5.79%	(12,268)	-19%	(318,477)	-62%	(27,771)	-102%	(387,641)	-103%	58
59	O	NET ADDITIONS & DEDUCTIONS	(8,634)	-9.4%	-0.67%	(58,063)	-6.3%	-0.46%									59
60	T	NET PROFIT OR LOSS BEFORE BONUS & INC. TAX	(48,673)	-53.2%	-3.77%	(650,055)	-72.9%	-5.33%									60
61	A	BONUSES-EMPLOYEES	0	0.0%	0.00%	0	0.0%	0.00%									61
62		BONUSES-OWNERS	0	0.0%	0.00%	0	0.0%	0.00%									62
63	L	NET PROFIT OR LOSS BEFORE INCOME TAXES	(48,673)	-53.2%	-3.77%	(650,055)	-72.9%	-5.33%									63
64		INCOME TAXES	0	0.0%	0.00%	0	0.0%	0.00%									64
65		NET PROFIT OR LOSS AFTER INCOME TAXES	(48,673)	-53.2%	-3.77%	(650,055)	-72.9%	-5.33%									65

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TOTAL OPERATION EXPENSE ANALYSIS

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LN	NO	TOTAL INCOME AND EXPENSE	TOTAL DEALERSHIP						VARIABLE OPERATIONS				FIXED OPERATIONS				LN
			MONTH	PER RLT VEH	% OF SALES	YEAR-TO-DATE	PER RLT VEH	% OF SALES	MONTH	% Sls	YEAR-TO-DATE	% Sls	MONTH	% Sls	YEAR-TO-DATE	% Sls	
1		NET SALES	1,290,232	29,323		12,189,718	33,767		1,225,900	% Sls	11,319,833	% Sls	64,332	% Sls	869,885	% Sls	1
2		GROSS PROFIT/INCOME	91,538	2,080	7.09%	891,282	2,489	7.31%	64,379	5%	514,947	5%	27,159	42%	376,335	43%	2
3	V S	EXPENSES		% GRS	PWR		% GRS PROF	PWR		% GRS		% GRS					3
4	A E	VEH. SLSPLR COMPENSATION & OTHER	14,256	15.6%	324	126,685	14.2%	251	14,256	22%	126,685	22%					4
5	R L	DELIVERY EXPENSE	2,253	2.5%	51	33,802	3.8%	94	2,253	3%	33,802	3%					5
6	L N	POLICY WORK-VEHICLES	0	0.0%	0	1,233	0.1%	3	0	0%	1,233	0%					6
7	B G	TOTAL VARIABLE	16,509	18.0%	375	161,720	18.1%	448	16,509	26%	161,720	31%		% GRS		% GRS	7
8	P	SALARIES-OWNERS / EXECUTIVE MANAGERS	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	8
9	E	SALARIES-SUPERVISION	17,344	18.9%	1.34%	178,019	19.7%	1.44%	12,505	19%	102,777	20%	4,839	18%	73,242	19%	9
10	R	SALARIES-CLERICAL	8,215	9.0%	0.64%	123,805	13.9%	1.01%	3,832	6%	60,528	12%	4,383	16%	83,077	17%	10
11	S	OTHER SALARIES AND WAGES	13,288	14.5%	1.03%	199,236	22.4%	1.63%	930	1%	14,957	3%	12,358	46%	184,279	49%	11
12	O	ABSENTEE COMPENSATION	3,085	3.4%	0.24%	29,953	3.4%	0.25%	1,769	3%	8,479	2%	1,316	5%	21,474	5%	12
13	N	INCENTIVES-SUPERVISION	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	13
14	N	TAXES-PAYROLL	8,104	8.9%	0.63%	88,117	9.9%	0.72%	4,175	6%	44,229	9%	3,929	14%	43,888	12%	14
15	E	EMPLOYEE BENEFITS	3,189	3.5%	0.25%	49,835	5.6%	0.41%	1,411	2%	21,537	4%	1,778	7%	28,098	7%	15
16	L	RETIREMENT BENEFITS	0	0.0%	0.00%	1,171	0.1%	0.01%	0	0%	811	0%	0	0%	580	0%	16
17	F	TOTAL PERSONNEL	53,225	58.1%	4.13%	667,736	74.9%	5.48%	24,822	36%	253,118	46%	28,603	105%	414,618	110%	17
18		COMPANY VEHICLE EXPENSE	909	1.0%	0.07%	10,710	1.2%	0.09%	410	1%	4,708	1%	499	2%	6,002	2%	18
19	J	OFFICE SUPPLIES AND EXPENSES	418	0.5%	0.03%	5,386	0.6%	0.04%	224	0%	2,984	1%	194	1%	2,402	1%	19
20		OTHER SUPPLIES	1,673	1.8%	0.13%	22,022	2.5%	0.18%	343	1%	5,031	1%	1,330	5%	16,991	5%	20
21	X	E-COMMERCE ADVERTISING/FEES	1,612	1.8%	0.12%	7,240	0.8%	0.08%	1,242	2%	5,475	1%	370	1%	1,765	0%	21
22	E	ADVERTISING	8,486	9.3%	0.66%	67,902	7.6%	0.56%	6,353	10%	38,251	7%	2,133	8%	29,651	8%	22
23	M	ADVERTISING REIMBURSEMENTS	(8,002)	-8.7%	-0.62%	(79,266)	-8.8%	-0.65%	(8,002)	-12%	(79,266)	-15%	0	0%	0	0%	23
24	I	CONTRIBUTIONS	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	24
25	D	POLICY WORK-PARTS AND SERVICE	1,256	1.4%	0.10%	16,024	1.8%	0.13%					1,256	5%	16,024	4%	25
26		INFORMATION TECHNOLOGY SERVICES	2,554	2.8%	0.20%	16,976	1.9%	0.14%	1,500	2%	8,026	2%	1,054	4%	8,950	2%	26
27	F	OUTSIDE SERVICES (OTHER)	7,123	7.8%	0.55%	102,007	11.4%	0.84%	3,641	6%	51,567	10%	3,482	13%	50,440	13%	27
28	I	TRAVEL AND ENTERTAINMENT	300	0.3%	0.02%	6,092	0.7%	0.05%	168	0%	3,503	1%	132	0%	2,589	1%	28
29	X	MEMBERSHIP DUES AND PUBLICATIONS	0	0.0%	0.00%	5,514	0.6%	0.05%	0	0%	3,425	1%	0	0%	2,089	1%	29
30	E	LEGAL AND AUDITING EXPENSE	0	0.0%	0.00%	17,325	1.9%	0.14%	0	0%	9,583	2%	0	0%	7,762	2%	30
31	V	TELEPHONE	1,583	1.7%	0.12%	28,089	3.2%	0.23%	764	1%	14,058	3%	819	3%	14,031	4%	31
32		TRAINING EXPENSE	1,035	1.1%	0.08%	11,733	1.3%	0.10%	521	1%	4,695	1%	514	2%	7,128	2%	32
33	E	INTEREST-FLOORPLAN	23,513	25.7%	1.82%	242,584	27.2%	1.99%	23,513	37%	242,584	47%					33
34		INTEREST-FLOORPLAN CREDIT	(13,571)	-14.8%	-1.05%	(113,993)	-12.6%	-0.94%	(13,571)	-21%	(113,993)	-22%					34
35	R	INTEREST-NOTES PAYABLE (OTHER)	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	35
36		INSURANCE - INVENTORY	843	0.9%	0.07%	9,788	1.1%	0.08%	843	1%	9,788	2%					36
37	H	BAD DEBT EXPENSE	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	37
38		FREIGHT	289	0.3%	0.02%	4,250	0.5%	0.03%	0	0%	549	0%	289	1%	3,701	1%	38
39	E	MISCELLANEOUS EXPENSE	290	0.3%	0.02%	3,146	0.4%	0.03%	0	0%	1,511	0%	290	1%	1,635	0%	39
40		TOTAL SEMI-FIXED	30,311	33.1%	2.35%	383,537	43.0%	3.15%	17,949	28%	212,377	41%	12,362	46%	171,160	45%	40
41	A	RENT	20,000	21.8%	1.55%	240,000	26.9%	1.97%	11,200	17%	133,000	26%	8,800	32%	107,000	28%	41
42		AMORTIZATION-LEASEHOLDS	0	0.0%	0.00%	1,713	0.2%	0.01%	0	0%	1,216	0%	0	0%	497	0%	42
43	D	REPAIRS-REAL ESTATE	0	0.0%	0.00%	2,329	0.3%	0.02%	0	0%	1,151	0%	0	0%	1,178	0%	43
44		DEPRECIATION BLDGS. & IMPROVEMENTS	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	44
45	F	TAXES-REAL ESTATE	0	0.0%	0.00%	5,080	0.6%	0.04%	0	0%	2,834	1%	0	0%	2,226	1%	45
46	I	INSURANCE BLDGS. & IMPROVEMENTS	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	46
47	X	INTEREST - MORTGAGES	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	47
48	E	UTILITIES	7,833	8.6%	0.61%	64,788	7.3%	0.53%	4,386	7%	35,894	7%	3,447	13%	26,894	8%	48
49	D	SUB-TOTAL RENT & RENT EQUIVALENT	27,833	30.4%	2.16%	313,890	35.2%	2.58%	15,586	24%	174,095	34%	12,247	45%	139,795	37%	49
50		INSURANCE OTHER	1,659	1.8%	0.13%	25,087	2.8%	0.21%	910	1%	13,768	3%	749	3%	11,319	3%	50
51		TAXES-OTHER	1,660	1.8%	0.13%	25,093	2.8%	0.21%	919	1%	13,888	3%	741	3%	11,207	3%	51
52		REPAIRS-EQUIPMENT	0	0.0%	0.00%	3,188	0.4%	0.03%	0	0%	410	0%	0	0%	2,758	1%	52
53		DEPRECIATION-EQUIPMENT	0	0.0%	0.00%	7,860	0.9%	0.06%	0	0%	578	0%	0	0%	7,082	2%	53
54		EQUIPMENT RENTAL	380	0.4%	0.03%	9,509	1.1%	0.08%	152	0%	3,472	1%	228	1%	6,037	2%	54
55		TOTAL FIXED	31,532	34.4%	2.44%	384,407	43.1%	3.15%	17,567	27%	206,209	40%	13,965	51%	178,198	47%	55
56		TOTAL FIXED OVERHEAD	115,068	125.7%	8.92%	1,435,680	161.1%	11.76%	60,138	93%	671,704	130%	54,930	202%	763,976	203%	56
57		TOTAL EXPENSES (INCL. PRO OF G&A)	131,577	143.7%	10.20%	1,597,400	179.2%	13.10%	76,647	119%	833,424	162%	54,930	202%	763,976	203%	57
58	T	OPERATING PROFIT OR LOSS	(40,039)	-43.7%	-3.10%	(706,118)	-79.2%	-5.79%	(12,268)	-19%	(318,477)	-62%	(27,771)	-102%	(387,641)	-103%	58
59	O	NET ADDITIONS & DEDUCTIONS	(8,634)	-9.4%	-0.67%	56,063	6.3%	0.46%									59
60	T	NET PROFIT OR LOSS BEFORE BONUS & INC. TAX	(48,673)	-53.2%	-3.77%	(650,055)	-72.9%	-5.33%									60
61	A	BONUSES-EMPLOYEES	0	0.0%	0.00%	0	0.0%	0.00%									61
62		BONUSES-OWNERS	0	0.0%	0.00%	0	0.0%	0.00%									62
63	L	NET PROFIT OR LOSS BEFORE INCOME TAXES	(48,673)	-53.2%	-3.77%	(650,055)	-72.9%	-5.33%									63
64		INCOME TAXES	0	0.0%	0.00%	0	0.0%	0.00%									64
65		NET PROFIT OR LOSS AFTER INCOME TAXES	(48,673)	-53.2%	-3.77%	(650,055)	-72.9%	-5.33%									65

VARIABLE OPERATIONS - DEPARTMENT PROFITABILITY

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BAC 116591 - 200612

FORREST PONTIAC-BUICK-CADillac TRUCK, INC.

LN	NO		NEW VEHICLE (01)				USED VEHICLE (02)				LEASE AND RNTL (03)				FIN, INS & PROT. PLANS INCOME (04)		LN	NO
			MONTH	YEAR-TO-DATE	% Sls	% Grs	MONTH	YEAR-TO-DATE	% Sls	% Grs	MONTH	YEAR-TO-DATE	% Sls	% Grs	MONTH	YEAR-TO-DATE		
1		NET SALES	938,692	8,118,502	3%		247,860	2,978,098	7%		1,847	10,672	76%		37,501	312,561	1	
2		GROSS PROFIT/INCOME	25,765	263,739	3%		16,818	103,236	4%		1,396	(9,875)	-91%		20,400	137,647	2	
3		EXPENSES			% Grs	% Grs			% Grs	% Grs			% Grs	% Grs				
4	11	VEH. SLSPLC COMPENSATION & OTHER	11,084	99,550	25%	24%	3,172	27,135	17%	28%	0	0	0%	0%			NEW - SLSPEOPLE COMP PNVR	3
5	13	DELIVERY EXPENSE	1,710	25,962	4%	6%	543	7,820	3%	8%	0	0	0%	0%			358	374
6	15	POLICY WORK-VEHICLES	0	1,046	0%	0%	0	187	0%	0%	0	0	0%	0%			USED - SLSPEOPLE COMP PUVR	5
7		TOTAL VARIABLE	12,794	126,578	29%	30%	3,715	35,142	20%	34%	0	0	0%	0%			244	286
8	20	SALARIES-OWNERS / EXECUTIVE MANAGERS	0	0	0%	0%	0	0	0%	0%	0	0	0%	0%			USED - VEH. POLICY PUVR	7
9	21	SALARIES-SUPERVISION	8,551	40,336	18%	10%	3,954	62,441	21%	61%	0	0	0%	0%			0	2
10	22	SALARIES-CLERICAL	2,259	36,011	5%	9%	1,573	24,517	8%	24%	0	0	0%	0%				
11	23	OTHER SALARIES AND WAGES	410	6,421	1%	2%	520	8,536	3%	8%	0	0	0%	0%				
12	24	ABSENTEE COMPENSATION	1,286	3,596	3%	1%	483	4,883	3%	5%	0	0	0%	0%				
13	26	INCENTIVES-SUPERVISION	0	0	0%	0%	0	0	0%	0%	0	0	0%	0%				
14	25	TAXES-PAYROLL	3,459	34,967	8%	8%	716	9,262	4%	9%	0	0	0%	0%				
15	27	EMPLOYEE BENEFITS	933	14,259	2%	3%	478	7,278	3%	7%	0	0	0%	0%				
16	29	RETIREMENT BENEFITS	0	376	0%	0%	0	235	0%	0%	0	0	0%	0%				
17		TOTAL PERSONNEL	16,898	135,966	38%	32%	7,724	117,152	41%	114%	0	0	0%	0%				
18	51	COMPANY VEHICLE EXPENSE	329	3,478	1%	1%	81	1,232	0%	1%	0	0	0%	0%				
19	60	OFFICE SUPPLIES AND EXPENSES	138	1,837	0%	0%	86	1,147	0%	1%	0	0	0%	0%				
20	61	OTHER SUPPLIES	209	3,072	0%	1%	134	1,959	0%	2%	0	0	0%	0%				
21	63	E-COMMERCE ADVERTISING/FEES	577	2,743	1%	1%	665	2,732	4%	3%	0	0	0%	0%				
22	65	ADVERTISING	6,287	30,981	14%	7%	66	7,270	0%	7%	0	0	0%	0%			NEW - NET TV ADVERTISING PNVR	22
23	64	ADVERTISING REIMBURSEMENTS	(8,002)	(79,266)	-18%	-19%	0	0	0%	0%	0	0	0%	0%			(37)	(171)
24	66	CONTRIBUTIONS	0	0	0%	0%	0	0	0%	0%	0	0	0%	0%				
25	67	POLICY WORK-PARTS AND SERVICE																
26	68	INFORMATION TECHNOLOGY SERVICES	872	4,956	2%	1%	628	3,070	3%	3%	0	0	0%	0%				
27	69	OUTSIDE SERVICES (OTHER)	2,296	32,318	5%	8%	1,345	19,249	7%	18%	0	0	0%	0%				
28	70	TRAVEL AND ENTERTAINMENT	102	2,262	0%	1%	66	1,241	0%	1%	0	0	0%	0%				
29	71	MEMBERSHIP DUES AND PUBLICATIONS	0	2,396	0%	1%	0	1,027	0%	1%	0	0	0%	0%				
30	72	LEGAL AND AUDITING EXPENSE	0	5,730	0%	1%	0	3,833	0%	4%	0	0	0%	0%				
31	74	TELEPHONE	460	8,580	1%	2%	304	5,478	0%	5%	0	0	0%	0%				
32	75	TRAINING EXPENSE	521	3,850	1%	1%	0	755	0%	1%	0	0	0%	0%				
33	76	INTEREST-FLOORPLAN	20,729	218,311	47%	52%	2,784	24,283	15%	24%	0	0	0%	0%			NEW - NET INTEREST FLRPLN PNVR	33
34	78	INTEREST-FLOORPLAN CREDIT	(13,571)	(113,993)	-31%	-27%	0	0	0%	0%	0	0	0%	0%			231	392
35	79	INTEREST-NOTES PAYABLE (OTHER)	0	0	0%	0%	0	0	0%	0%	0	0	0%	0%				
36	56	INSURANCE - INVENTORY	690	8,243	2%	2%	153	1,543	1%	1%	0	0	0%	0%				
37	57	BAD DEBT EXPENSE	0	0	0%	0%	0	0	0%	0%	0	0	0%	0%				
38	33	FREIGHT	0	352	0%	0%	0	197	0%	0%	0	0	0%	0%				
39	77	MISCELLANEOUS EXPENSE	0	1,202	0%	0%	0	309	0%	0%	0	0	0%	0%				
40		TOTAL SEMI-FIXED	11,637	137,052	26%	33%	6,312	75,325	33%	73%	0	0	0%	0%				
41	60	RENT	6,800	81,000	15%	19%	4,400	52,000	23%	50%	0	0	0%	0%				
42	81	AMORTIZATION-LEASEHOLDS	0	661	0%	0%	0	565	0%	1%	0	0	0%	0%				
43	82	REPAIRS-REAL ESTATE	0	702	0%	0%	0	449	0%	0%	0	0	0%	0%				
44	83	DEPRECIATION BLDGS. & IMPROVEMENTS	0	0	0%	0%	0	0	0%	0%	0	0	0%	0%				
45	84	TAXES-REAL ESTATE	0	1,721	0%	0%	0	1,113	0%	1%	0	0	0%	0%				
46	85	INSURANCE BLDGS. & IMPROVEMENTS	0	0	0%	0%	0	0	0%	0%	0	0	0%	0%				
47	86	INTEREST - MORTGAGES	0	0	0%	0%	0	0	0%	0%	0	0	0%	0%				
48	87	UTILITIES	2,663	21,348	6%	6%	1,723	14,546	9%	14%	0	0	0%	0%				
49		SUB-TOTAL RENT & RNT EQUIVALENT	9,463	105,422	21%	25%	6,123	68,673	32%	67%	0	0	0%	0%				
50	88	INSURANCE - OTHER	555	8,403	1%	2%	355	5,365	2%	5%	0	0	0%	0%				
51	89	TAXES-OTHER	559	8,445	1%	2%	360	5,441	2%	5%	0	0	0%	0%				
52	90	REPAIRS-EQUIPMENT	0	255	0%	0%	0	155	0%	0%	0	0	0%	0%				
53	91	DEPRECIATION-EQUIPMENT	0	352	0%	0%	0	226	0%	0%	0	0	0%	0%				
54	92	EQUIPMENT RENTAL	92	2,107	0%	0%	60	1,365	0%	1%	0	0	0%	0%				
55		TOTAL FIXED	10,669	124,984	24%	30%	6,898	81,225	36%	79%	0	0	0%	0%				
56		TOTAL FIXED OVERHEAD	39,204	398,002	89%	94%	20,934	273,702	111%	265%	0	0	0%	0%				
57		TOTAL EXPENSES	51,998	524,580	118%	124%	24,649	308,844	130%	300%	0	0	0%	0%				
58		DEPARTMENT PROFIT OR LOSS	(26,233)	(240,841)	-60%	-57%	(7,831)	(205,608)	-41%	-199%	1,396	(9,875)	100%	100%				
59		FI & PROT. PLN INCOME TRANSFER	18,276	137,780	41%	33%	2,124	(133)	11%	0%	0	0	0%	0%			(20,400)	(137,647)
60		PRORATION OF GSA	0	0	0%	0%	0	0	0%	0%	0	0	0%	0%				
61		DEPT PROFIT OR LOSS AFTER TRSF & PRORAT	(7,957)	(103,061)	-18%	-24%	(5,707)	(205,741)	-30%	-200%	1,396	(9,875)	100%	100%				
62		ADDITIONS TO INCOME	MONTH	Y-T-D			DEDUCTIONS FROM INCOME				MONTH	Y-T-D						
63	902	BAD DEBTS RECOVERED	0	0			LIFO ADJUSTMENT				0	0						
64	903	CASH DISCOUNTS EARNED	0	0			CASH DISCOUNTS ALLOWED				0	0						
65	905	OTHER INCOME	4,042	103,232			OTHER DEDUCTIONS				12,676	47,169						
66	909	GM REIMBURSEMENTS	0	0														
67	910	DOCUMENT HANDLING FEES	0	0														
68		AMOUNT TO BALANCE	0	0														
69							NET ADDITIONS AND DEDUCTIONS				(8,634)	56,063						

FIXED OPERATIONS - DEPARTMENT PROFITABILITY

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FOREST PORTLAND-BUCK TRUCK, INC.

LN		MECHANICAL (05)				BODY SHOP (06)				PARTS & ACCESSORIES (07)				GENERAL & ADMINISTRATIVE (09)				LN	
NO		MONTH		YEAR-TO-DATE		MONTH		YEAR-TO-DATE		MONTH		YEAR-TO-DATE		MONTH		YEAR-TO-DATE		NO	
1		NET SALES		29,962	% Sls	354,012	% Sls	0	% Sls	0	% Sls	34,370	% Sls	515,673	% Sls			1	
2		GROSS PROFIT/INCOME		16,067	54%	216,979	61%	0	0%	0	0%	11,092	32%	159,356	31%			2	
3		EXPENSES														3			
4		VEH. SLS/PLC COMPENSATION & OTHER														4			
5		DELIVERY EXPENSE														5			
6		POLICY WORK-VEHICLES														6			
7		TOTAL VARIABLE		% Grs	% Grs	% Grs	% Grs	% Grs	% Grs	% Grs	% Grs	% Grs	% Grs	% Grs	% Grs	7			
8		SALARIES-OWNERS / EXECUTIVE MANAGERS		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	8	
9		SALARIES-SUPERVISION		2,161	12%	34,256	14%	0	0%	0	0%	2,678	30%	38,868	30%	0	0%	9	
10		SALARIES-CLERICAL		3,054	17%	41,934	17%	0	0%	0	0%	1,329	15%	21,143	15%	0	0%	10	
11		OTHER SALARIES AND WAGES		9,811	54%	148,139	60%	0	0%	0	0%	2,547	28%	36,140	28%	0	0%	11	
12		ABSENTEE COMPENSATION		751	4%	17,537	7%	0	0%	0	0%	565	6%	3,937	3%	0	0%	12	
13		INCENTIVES-SUPERVISION		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	13	
14		TAXES-PAYROLL		3,000	16%	35,360	14%	0	0%	0	0%	929	10%	8,528	7%	0	0%	14	
15		EMPLOYEE BENEFITS		1,298	7%	20,635	8%	0	0%	0	0%	480	5%	7,263	6%	0	0%	15	
16		RETIREMENT BENEFITS		0	0%	350	0%	0	0%	0	0%	0	0%	210	0%	0	0%	16	
17		TOTAL PERSONNEL		20,075	110%	298,411	120%	0	0%	0	0%	8,528	95%	116,207	91%	0	0%	17	
18		COMPANY VEHICLE EXPENSE		206	1%	2,530	1%	0	0%	0	0%	293	3%	3,472	3%	0	0%	18	
19		OFFICE SUPPLIES AND EXPENSES		120	1%	1,446	1%	0	0%	0	0%	74	1%	959	1%	0	0%	19	
20		OTHER SUPPLIES		1,284	7%	16,657	7%	0	0%	0	0%	46	1%	334	0%	0	0%	20	
21		E-COMMERCE ADVERTISING/FEES		202	1%	963	0%	0	0%	0	0%	168	2%	802	1%	0	0%	21	
22		ADVERTISING		564	3%	14,788	6%	0	0%	0	0%	1,569	18%	14,863	12%	0	0%	22	
23		ADVERTISING REIMBURSEMENTS		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	23	
24		CONTRIBUTIONS		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	24	
25		POLICY WORK-PARTS AND SERVICE		1,256	7%	15,367	6%	0	0%	0	0%	0	0%	657	1%			25	
26		INFORMATION TECHNOLOGY SERVICES		450	2%	4,959	2%	0	0%	0	0%	604	7%	3,991	3%	0	0%	26	
27		OUTSIDE SERVICES (OTHER)		2,452	13%	35,727	14%	0	0%	0	0%	1,030	12%	14,713	11%	0	0%	27	
28		TRAVEL AND ENTERTAINMENT		72	0%	1,546	1%	0	0%	0	0%	60	1%	1,043	1%	0	0%	28	
29		MEMBERSHIP DUES AND PUBLICATIONS		0	0%	1,254	1%	0	0%	0	0%	0	0%	835	1%	0	0%	29	
30		LEGAL AND AUDITING EXPENSE		0	0%	4,362	2%	0	0%	0	0%	0	0%	3,400	3%	0	0%	30	
31		TELEPHONE		460	3%	6,607	3%	0	0%	0	0%	359	4%	5,424	4%	0	0%	31	
32		TRAINING EXPENSE		217	1%	4,407	2%	0	0%	0	0%	297	3%	2,721	2%	0	0%	32	
33		INTEREST-FLOORPLAN														33			
34		INTEREST-FLOORPLAN CREDIT														34			
35		INTEREST-NOTES PAYABLE (OTHER)		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	35	
36		INSURANCE - INVENTORY														36			
37		BAD DEBT EXPENSE		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	37	
38		FREIGHT		0	0%	170	0%	0	0%	0	0%	289	3%	3,531	3%	0	0%	38	
39		MISCELLANEOUS EXPENSE		0	0%	308	0%	0	0%	0	0%	290	3%	1,327	1%	0	0%	39	
40		TOTAL SEMI-FIXED		7,283	40%	113,091	46%	0	0%	0	0%	5,079	57%	58,069	45%	0	0%	40	
41		RENT		4,800	26%	80,000	24%	0	0%	0	0%	4,000	45%	47,000	37%	0	0%	41	
42		AMORTIZATION-LEASEHOLDS		0	0%	467	0%	0	0%	0	0%	0	0%	0	0%	0	0%	42	
43		REPAIRS-REAL ESTATE		0	0%	775	0%	0	0%	0	0%	0	0%	403	0%	0	0%	43	
44		DEPRECIATION BLDGS. & IMPROVEMENTS		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	44	
45		TAXES-REAL ESTATE		0	0%	1,214	0%	0	0%	0	0%	0	0%	1,012	1%	0	0%	45	
46		INSURANCE BLDGS. & IMPROVEMENTS		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	46	
47		INTEREST - MORTGAGES		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	47	
48		UTILITIES		1,880	10%	16,468	7%	0	0%	0	0%	1,567	18%	12,408	10%	0	0%	48	
49		SUB-TOTAL RENT & RNT EQUIVALENT		6,680	37%	78,972	32%	0	0%	0	0%	5,567	62%	60,823	47%	0	0%	49	
50		INSURANCE OTHER		429	2%	6,484	3%	0	0%	0	0%	320	4%	4,835	4%	0	0%	50	
51		TAXES-OTHER		435	2%	6,578	3%	0	0%	0	0%	306	3%	4,626	4%	0	0%	51	
52		REPAIRS-EQUIPMENT		0	0%	2,630	1%	0	0%	0	0%	0	0%	128	0%	0	0%	52	
53		DEPRECIATION-EQUIPMENT		0	0%	4,939	2%	0	0%	0	0%	0	0%	2,143	2%	0	0%	53	
54		EQUIPMENT RENTAL		66	0%	3,374	1%	0	0%	0	0%	162	2%	2,863	2%	0	0%	54	
55		TOTAL FIXED		7,610	42%	102,977	42%	0	0%	0	0%	6,355	71%	75,221	59%	0	0%	55	
56		TOTAL FIXED OVERHEAD		34,968	192%	514,479	207%	0	0%	0	0%	19,962	223%	249,497	195%	0	0%	56	
57		TOTAL EXPENSES		34,968	192%	514,479	207%	0	0%	0	0%	19,962	223%	249,497	195%	0	0%	57	
58		DEPARTMENT PROFIT OR LOSS		(18,901)	-104%	(297,500)	-120%	0	0%	0	0%	(8,870)	-99%	(90,141)	-70%			58	
59		CUSTOMER PARTS GROSS TRANSFER		2,145	12%	31,116	13%	0	0%	0	0%	(2,145)	-24%	(31,116)	-24%			59	
60		PRORATION OF G&A		0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	60	
61		DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		(16,756)	-92%	(266,384)	-107%	0	0%	0	0%	(11,015)	-123%	(121,257)	-85%			61	
62		SERVICE CUST POSTED LABOR RATES		CARS & LD TRKS		MD TRKS		OTHER POSTED LABOR RATES		SERVICE		BODY SHOP						62	
63		CUSTOMER LABOR		46XA	85.00	85.00		WARRANTY	462/472	66.18	0.00							63	
64		EXT. SERVICE CONTRACT LABOR		46XB	66.18	66.18		INTERNAL	463/473	75.00	0.00							64	
65		QUICK-SERVICE / GOODWRENCH LAB		46XC	0.00	0.00		BODY SHOP - PAINT LABOF	470		0.00							65	
66								BODY SHOP - BODY LABOF	471		0.00							66	

BAC 110530 200612

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

PAGE 5a

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116550 - 200612

LN NO.	CHEVROLET	ACC	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	IMPALA	400A	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401A	0	0	0	0	0	0	0	0	2
3	M.CARLO	402A	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403A	0	0	0	0	0	0	0	0	4
5	MALIBU	404A	0	0	0	0	0	0	0	0	5
6	CAMARO	405A	0	0	0	0	0	0	0	0	6
7	N CAVALIER	406A	0	0	0	0	0	0	0	0	7
8	E CORVETTE	407A	0	0	0	0	0	0	0	0	8
9	W PRIZM	408A	0	0	0	0	0	0	0	0	9
10	AVEO	409A	0	0	0	0	0	0	0	0	10
11	C COBALT	410A	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411A	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412A	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413A	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414A	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415A	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416A	0	0	0	0	0	0	0	0	17
18	OTHER CHEVY CAR	417A	0	0	0	0	0	0	0	0	18
19	OTHER CHEVY CAR	418A	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419A	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420A	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421A	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	VENTURE / UPLANDER	423A	0	0	0	0	0	0	0	0	25
26	SSR	424A	0	0	0	0	0	0	0	0	26
27	G-VAN	425A	0	0	0	0	0	0	0	0	27
28	ASTRO	426A	0	0	0	0	0	0	0	0	28
29	N BLAZER / TRAIL BALZE	427A	0	0	0	0	0	0	0	0	29
30	E S10 / COLORADO	428A	0	0	0	0	0	0	0	0	30
31	W SILVERADO/C4500-KO	429A	0	0	0	0	0	0	0	0	31
32	AVALANCH	430A	0	0	0	0	0	0	0	0	32
33	T TAHOE	431A	0	0	0	0	0	0	0	0	33
34	R SUBURBAN	432A	0	0	0	0	0	0	0	0	34
35	U TRACKER	433A	0	0	0	0	0	0	0	0	35
36	C EQUINOX	434A	0	0	0	0	0	0	0	0	36
37	K HHR	435A	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436A	0	0	0	0	0	0	0	0	38
39	MED C-T-W SERIES	437A	0	0	0	0	0	0	0	0	39
40	OTHER CHEVY TRUCK	438A	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439A	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440A	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441A	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pag	457A	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

PAGE 5b

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200612

LN NO.	PONTIAC			MONTH				YEAR-TO-DATE				LN NO.
		ACC.		UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	VIBE	400B		2	39,450	3,781	1,891	13	253,250	15,098	1,161	1
2	SUNFIRE	401B		0	0	0	0	1	16,000	2,327	2,327	2
3	GRAND AM	402B		0	0	0	0	0	0	0	0	3
4	FIREBIRD	403B		0	0	0	0	0	0	0	0	4
5	GRAND PRIX	404B		0	0	0	0	6	147,488	63	11	5
6	BONNEVILLE	405B		0	0	0	0	0	0	0	0	6
7	N G6	406B		2	37,264	1,086	543	18	385,185	13,690	761	7
8	E SOLSTICE	407B		1	31,859	1,757	1,757	3	84,928	5,933	1,978	8
9	W GTO	408B		1	30,405	(894)	(894)	2	62,205	(1,207)	(604)	9
10	G5	409B		0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410B		0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411B		0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412B		0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413B		0	0	0	0	0	0	0	0	14
15	DO NOT USE	414B		0	0	0	0	0	0	0	0	15
16	DO NOT USE	415B		0	0	0	0	0	0	0	0	16
17	DO NOT USE	416B		0	0	0	0	0	0	0	0	17
18	DO NOT USE	417B		0	0	0	0	0	0	0	0	18
19	OTHER PONTIAC CAR	418B		0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL			6	138,978	5,730	955	43	949,056	35,904	835	20
21	MEMO* e-CAR SLS this	419B		0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420B		0	0	0	0	17	338,357	842	50	22
23	TOTA CAR INTERNAL t	421B		0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS			6	138,978	5,730	955	60	1,287,413	36,746	612	24
25	MONTANA/SV6	423B		1	28,370	756	756	3	85,726	2,646	882	25
26	AZTEK	424B		1	22,550	(337)	(337)	13	305,434	7,680	591	26
27	TORRENT	425B		0	0	0	0	0	0	0	0	27
28	DO NOT USE	426B		0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427B		0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428B		0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429B		0	0	0	0	0	0	0	0	31
32	DO NOT USE	430B		0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431B		0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432B		0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433B		0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434B		0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435B		0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436B		0	0	0	0	0	0	0	0	38
39	DO NOT USE	437B		0	0	0	0	0	0	0	0	39
40	OTHER PONTIAC TRUCK	438B		0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL			2	50,920	419	210	16	391,160	10,326	645	41
42	MEMO* e-TRK SLS this	439B		0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440B		0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441B		0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS			2	50,920	419	210	16	391,160	10,326	645	45
46												46
47	ACCESSORIES this pag	457B		0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES			8	189,898	6,149	769	76	1,678,573	47,072	619	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

PAGE 5c

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200612

LN NO.	OLDSMOBILE			MONTH				YEAR-TO-DATE				LN NO.
				UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	ALERO	400C		0	0	0	0	0	0	0	0	1
2	INTRIGUE	401C		0	0	0	0	0	0	0	0	2
3	AURORA	402C		0	0	0	0	0	0	0	0	3
4	DO NOT USE	403C		0	0	0	0	0	0	0	0	4
5	DO NOT USE	404C		0	0	0	0	0	0	0	0	5
6	DO NOT USE	405C		0	0	0	0	0	0	0	0	6
7	N DO NOT USE	406C		0	0	0	0	0	0	0	0	7
8	E DO NOT USE	407C		0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408C		0	0	0	0	0	0	0	0	9
10	DO NOT USE	409C		0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410C		0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411C		0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412C		0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413C		0	0	0	0	0	0	0	0	14
15	DO NOT USE	414C		0	0	0	0	0	0	0	0	15
16	DO NOT USE	415C		0	0	0	0	0	0	0	0	16
17	DO NOT USE	416C		0	0	0	0	0	0	0	0	17
18	DO NOT USE	417C		0	0	0	0	0	0	0	0	18
19	OTHER OLDS CAR	418C		0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL			0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419C		0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420C		0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421C		0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS			0	0	0	0	0	0	0	0	24
25	SILHOUET	423C		0	0	0	0	0	0	0	0	25
26	DO NOT USE	424C		0	0	0	0	0	0	0	0	26
27	DO NOT USE	425C		0	0	0	0	0	0	0	0	27
28	DO NOT USE	426C		0	0	0	0	0	0	0	0	28
29	N BRAVADA	427C		0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428C		0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429C		0	0	0	0	0	0	0	0	31
32	DO NOT USE	430C		0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431C		0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432C		0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433C		0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434C		0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435C		0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436C		0	0	0	0	0	0	0	0	38
39	DO NOT USE	437C		0	0	0	0	0	0	0	0	39
40	OTHER OLDS TRUCK	438C		0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL			0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439C		0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440C		0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441C		0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS			0	0	0	0	0	0	0	0	45
46												46
47	ACCESSORIES this pag	457C		0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES			0	0	0	0	0	0	0	0	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

PAGE 5d

FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200612

LN NO.	BUICK	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400D	0	0	0	0	0	0	0	0	1
2	CENTURY	401D	0	0	0	0	0	0	0	0	2
3	REGAL	402D	0	0	0	0	0	0	0	0	3
4	LESABRE	403D	0	0	0	0	0	0	0	0	4
5	LUCERNE	404D	2	62,323	1,106	553	23	687,197	28,527	1,240	5
6	PARKAVE	405D	0	0	0	0	0	0	0	0	6
7	N LACROSSE	406D	0	0	0	0	7	188,480	1,319	188	7
8	E DO NOT USE	407D	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408D	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409D	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410D	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411D	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412D	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413D	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414D	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415D	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416D	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417D	0	0	0	0	0	0	0	0	18
19	OTHER BUICK CAR	418D	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		2	62,323	1,106	553	30	875,677	29,846	995	20
21	MEMO* e-CAR SLS this	419D	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420D	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL	421D	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		2	62,323	1,106	553	30	875,677	29,846	995	24
25	TERRAZA	423D	0	0	0	0	2	59,228	1,336	688	25
26	RENDEZVOUS	424D	1	25,499	904	904	15	442,992	15,587	1,039	26
27	ENCLAVE	425D	0	0	0	0	0	0	0	0	27
28	DO NOT USE	426D	0	0	0	0	0	0	0	0	28
29	N RAINIER	427D	0	0	0	0	4	124,455	2,920	730	29
30	E DO NOT USE	428D	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429D	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430D	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431D	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432D	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433D	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434D	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435D	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436D	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437D	0	0	0	0	0	0	0	0	39
40	OTHER BUICK TRUCK	438D	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		1	25,499	904	904	21	626,675	19,843	945	41
42	MEMO* e-TRK SLS this	439D	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440D	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441D	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS	BLANK	1	25,499	904	904	21	626,675	19,843	945	45
46											46
47	ACCESSORIES this pag	457D	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		3	87,822	2,010	670	51	1,502,352	49,689	974	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200612

LN NO.	CADILLAC	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	DEVILLE	400E	0	0	0	0	0	0	0	0	1
2	DTS	401E	0	0	0	0	0	0	0	0	2
3	DEVL-DHS	402E	0	0	0	0	0	0	0	0	3
4	CONVERSN	403E	0	0	0	0	0	0	0	0	4
5	SEVILLE SLS	404E	0	0	0	0	0	0	0	0	5
6	SEVILLE STS / STS	405E	0	0	0	0	0	0	0	0	6
7	N SRX	406E	0	0	0	0	0	0	0	0	7
8	E ELDORADO SC/TC	407E	0	0	0	0	0	0	0	0	8
9	W CTS	408E	0	0	0	0	0	0	0	0	9
10	XLR	409E	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410E	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411E	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412E	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413E	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414E	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415E	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416E	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417E	0	0	0	0	0	0	0	0	18
19	OTHER CADILLAC CAR	418E	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419E	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420E	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421E	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS 5E TRUCK		0	0	0	0	0	0	0	0	24
25	DO NOT USE	423E	0	0	0	0	0	0	0	0	25
26	DO NOT USE	424E	0	0	0	0	0	0	0	0	26
27	DO NOT USE	425E	0	0	0	0	0	0	0	0	27
28	DO NOT USE	426E	0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427E	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428E	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429E	0	0	0	0	0	0	0	0	31
32	ESCALADE EXT	430E	0	0	0	0	0	0	0	0	32
33	T ESCALADE	431E	0	0	0	0	0	0	0	0	33
34	R ESCALADE / ESV	432E	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433E	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434E	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435E	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436E	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437E	0	0	0	0	0	0	0	0	39
40	OTHER CADILLAC TRU	438E	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439E	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440E	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441E	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pag	457E	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200612

LN NO.	GMCTRK	ACC	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400F	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401F	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402F	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403F	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404F	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405F	0	0	0	0	0	0	0	0	6
7	N DO NOT USE	406F	0	0	0	0	0	0	0	0	7
8	E DO NOT USE	407F	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408F	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409F	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410F	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411F	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412F	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413F	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414F	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415F	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416F	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417F	0	0	0	0	0	0	0	0	18
19	DO NOT USE	418F	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419F	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420F	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421F	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS 5F TRUCK		0	0	0	0	0	0	0	0	24
25	ACADIA	423F	0	0	0	0	0	0	0	0	25
26	DO NOT USE	424F	0	0	0	0	0	0	0	0	26
27	G-VAN (SAVANA)	425F	0	0	0	0	1	22,955	2,200	2,200	27
28	SAFARI (M-VAN)	426F	0	0	0	0	0	0	0	0	28
29	N ENVOY / XUV	427F	0	0	0	0	5	141,778	7,565	1,513	29
30	E SONOMA / CANYON	428F	0	0	0	0	8	151,891	2,716	340	30
31	W SIERRA/C4500-TOPKIC	429F	15	468,377	13,616	908	97	2,878,077	121,414	1,252	31
32	DO NOT USE	430F	0	0	0	0	0	0	0	0	32
33	T YUKON-DENALI	431F	5	192,595	3,990	798	38	1,468,936	46,117	1,214	33
34	R YUKON XL-DENALI	432F	0	0	0	0	7	273,940	6,966	995	34
35	U DO NOT USE	433F	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434F	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435F	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436F	0	0	0	0	0	0	0	0	38
39	MED C-T-W SERIES	437F	0	0	0	0	0	0	0	0	39
40	OTH GMC TRKS	438F	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		20	660,972	17,606	880	156	4,937,577	186,978	1,199	41
42	MEMO* e-TRK SLS this	439F	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440F	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441F	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		20	660,972	17,606	880	156	4,937,577	186,978	1,199	45
46											46
47	ACCESSORIES this pag	457F	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		20	660,972	17,606	880	156	4,937,577	186,978	1,199	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116550 - 200612

LN NO.	HUMMER	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400G	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401G	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402G	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403G	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404G	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405G	0	0	0	0	0	0	0	0	6
7	N DO NOT USE	406G	0	0	0	0	0	0	0	0	7
8	E DO NOT USE	407G	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408G	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409G	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410G	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411G	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412G	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413G	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414G	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415G	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416G	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417G	0	0	0	0	0	0	0	0	18
19	DO NOT USE	418G	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419G	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420G	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL I	421G	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	H1	423G	0	0	0	0	0	0	0	0	25
26	H2	424G	0	0	0	0	0	0	0	0	26
27	H2 SUT	425G	0	0	0	0	0	0	0	0	27
28	H2 SUV	426G	0	0	0	0	0	0	0	0	28
29	N H3	427G	0	0	0	0	0	0	0	0	29
30	E H1 ALPHA	428G	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429G	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430G	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431G	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432G	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433G	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434G	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435G	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436G	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437G	0	0	0	0	0	0	0	0	39
40	OTHER HUMMER TRU	438G	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439G	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440G	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL I	441G	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pag	457G	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116550 - 200612

LN NO.	SATURN	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	ION 1 SEDAN	400H	0	0	0	0	0	0	0	0	1
2	ION 2 SEDAN	401H	0	0	0	0	0	0	0	0	2
3	ION3 SEDAN	402H	0	0	0	0	0	0	0	0	3
4	ION 2 COUPE	403H	0	0	0	0	0	0	0	0	4
5	ION 3 COUPE	404H	0	0	0	0	0	0	0	0	5
6	L300 1 SEDAN	405H	0	0	0	0	0	0	0	0	6
7	N L300 2 SEDAN	406H	0	0	0	0	0	0	0	0	7
8	E L300 3 SEDAN	407H	0	0	0	0	0	0	0	0	8
9	W L300 1 WAGON	408H	0	0	0	0	0	0	0	0	9
10	L300 2 WAGON	409H	0	0	0	0	0	0	0	0	10
11	C L300 3 WAGON	410H	0	0	0	0	0	0	0	0	11
12	A SKY	411H	0	0	0	0	0	0	0	0	12
13	R AURA	412H	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413H	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414H	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415H	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416H	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417H	0	0	0	0	0	0	0	0	18
19	OTHER SATURN CAR	418H	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419H	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET/MV	420H	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421H	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	RELAY	423H	0	0	0	0	0	0	0	0	25
26	VUE 4	424H	0	0	0	0	0	0	0	0	26
27	VUE 6	425H	0	0	0	0	0	0	0	0	27
28	OUTLOOK	426H	0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427H	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428H	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429H	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430H	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431H	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432H	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433H	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434H	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435H	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436H	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437H	0	0	0	0	0	0	0	0	39
40	OTH SATURN TRUCK	438H	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439H	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET/MV	440H	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441H	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46		445H									46
47	ACCESSORIES this pag	457H	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FOREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116550 - 200612

LN NO.	SAAB	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	9-2X 2.5l	400l	0	0	0	0	0	0	0	0	1
2	9-2X AERO	401l	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402l	0	0	0	0	0	0	0	0	3
4	9-3 2.0T SEDAN	403l	0	0	0	0	0	0	0	0	4
5	9-3 2.0T SPORTCOMBI	404l	0	0	0	0	0	0	0	0	5
6	9-3 AERO SEDAN	405l	0	0	0	0	0	0	0	0	6
7	N 9-3 AERO SPORTCOM	406l	0	0	0	0	0	0	0	0	7
8	E 9-3 2.0T CONVERTIBLE	407l	0	0	0	0	0	0	0	0	8
9	W 9-3 AERO CONVERTIB	408l	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409l	0	0	0	0	0	0	0	0	10
11	C 9-5 2.3T SEDAN	410l	0	0	0	0	0	0	0	0	11
12	A 9-5 2.3T WAGON	411l	0	0	0	0	0	0	0	0	12
13	R 9-5 2.3T SPORT COMB	412l	0	0	0	0	0	0	0	0	13
14	S 9-5 AERO SEDAN	413l	0	0	0	0	0	0	0	0	14
15	9-5 AERO SPORT COM	414l	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415l	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416l	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417l	0	0	0	0	0	0	0	0	18
19	SAAB - OTHER CAR	418l	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419l	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420l	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421l	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	9-7X 4.2l	423l	0	0	0	0	0	0	0	0	25
26	9-7X 5.3l	424l	0	0	0	0	0	0	0	0	26
27	DO NOT USE	425l	0	0	0	0	0	0	0	0	27
28	DO NOT USE	426l	0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427l	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428l	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429l	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430l	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431l	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432l	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433l	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434l	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435l	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436l	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437l	0	0	0	0	0	0	0	0	39
40	SAAB - OTHER TRUCK	438l	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439l	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440l	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441l	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46		445l									46
47	ACCESSORIES this pag	457l	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

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FORREST PONTIAC-BUICK-GMC TRUCK, INC.

BAC 116650 - 200612

LN NO.	OTH NON-GM	ACC	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	OTH CAR -1	400J	0	0	0	0	0	0	0	0	1
2	OTH CAR -2	401J	0	0	0	0	0	0	0	0	2
3	OTH CAR -3	402J	0	0	0	0	0	0	0	0	3
4	OTH CAR -4	403J	0	0	0	0	0	0	0	0	4
5	OTH CAR -5	404J	0	0	0	0	0	0	0	0	5
6	OTH CAR -6	405J	0	0	0	0	0	0	0	0	6
7	N OTH CAR -7	406J	0	0	0	0	0	0	0	0	7
8	E OTH CAR -8	407J	0	0	0	0	0	0	0	0	8
9	W OTH CAR -9	408J	0	0	0	0	0	0	0	0	9
10	OTH CAR -10	409J	0	0	0	0	0	0	0	0	10
11	C OTH CAR -11	410J	0	0	0	0	0	0	0	0	11
12	A OTH CAR -12	411J	0	0	0	0	0	0	0	0	12
13	R OTH CAR -13	412J	0	0	0	0	0	0	0	0	13
14	S OTH CAR -14	413J	0	0	0	0	0	0	0	0	14
15	OTH CAR -15	414J	0	0	0	0	0	0	0	0	15
16	OTH CAR -16	415J	0	0	0	0	0	0	0	0	16
17	OTH CAR -17	416J	0	0	0	0	0	0	0	0	17
18	OTH CAR -18	417J	0	0	0	0	0	0	0	0	18
19	OTH CAR -19	418J	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO IDS-Military - Car	419J	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420J	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t	421J	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	OTH TRK -1	423J	0	0	0	0	0	0	0	0	25
26	OTH TRK -2	424J	0	0	0	0	0	0	0	0	26
27	OTH TRK -3	425J	0	0	0	0	0	0	0	0	27
28	OTH TRK -4	426J	0	0	0	0	0	0	0	0	28
29	N OTH TRK -5	427J	0	0	0	0	0	0	0	0	29
30	E OTH TRK -6	428J	0	0	0	0	0	0	0	0	30
31	W OTH TRK -7	429J	0	0	0	0	0	0	0	0	31
32	OTH TRK -8	430J	0	0	0	0	0	0	0	0	32
33	T OTH TRK -9	431J	0	0	0	0	0	0	0	0	33
34	R OTH TRK -10	432J	0	0	0	0	0	0	0	0	34
35	U OTH TRK -11	433J	0	0	0	0	0	0	0	0	35
36	C OTH TRK -12	434J	0	0	0	0	0	0	0	0	36
37	K OTH TRK -13	435J	0	0	0	0	0	0	0	0	37
38	S OTH TRK -14	436J	0	0	0	0	0	0	0	0	38
39	OTH TRK -15	437J	0	0	0	0	0	0	0	0	39
40	OTH TRK -16	438J	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO IDS-Military - Trk	439J	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440J	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t	441J	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46	NEW OTHER AUTOMO	445J	0	0	0	0	0	0	0	0	46
47	ACCESSORIES this pag	457J	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48

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SALES AND GROSS PROFIT ANALYSIS

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LN NO.	(MEMO) FLEET & COMMERCIAL	ACC	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	VIBE/SOLSTICE	400K	0	0	0	0	0	0	0	0	1
2	C CAVALIER/SUNFIRE/COBALT/C	401K	0	0	0	0	0	0	0	0	2
3	O MALIBU/GRAM/ALERO/G6	402K	0	0	0	0	0	0	0	0	3
4	M MONTE CARLO/GRAND PRIX/C	403K	0	0	0	0	0	0	0	0	4
5	M IMPALA/BONNEVILLE/LASABR	404K	0	0	0	0	0	0	0	0	5
6	E CORVETTE/SAAB	405K	0	0	0	0	0	0	0	0	6
7	R AVEO	406K	0	0	0	0	0	0	0	0	7
8	C CENTURY/REGAL/LACROSSE	407K	0	0	0	0	0	0	0	0	8
9	I AURORA/PARK AVE	408K	0	0	0	0	0	0	0	0	9
10	A CADILLAC	409K	0	0	0	0	0	0	0	0	10
11	L SATURN	410K	0	0	0	0	0	0	0	0	11
12	OTHER CAR MODELS	411K	0	0	0	0	0	0	0	0	12
13	TOTAL CARS COMMERCIAL		0	0	0	0	0	0	0	0	13
14	F FLEET - FAN/VX	412K	0	0	0	0	0	0	0	0	14
15	L FLEET - PSA/PURA	413K	0	0	0	0	0	0	0	0	15
16	T FLEET - FAN/CAP	414K	4	79,613	199	50	17	338,357	842	50	16
17	TOTAL CARS FLEET/COMMERCIAL		4	79,613	199	50	17	338,357	842	50	17
18	UPLANDER/VEN/MONTANA/SIL	415K	0	0	0	0	0	0	0	0	18
19	ENCLAVE/ACADIA	416K	0	0	0	0	0	0	0	0	19
20	EXPRESS/SAVANA	417K	0	0	0	0	0	0	0	0	20
21	C EQUI/HHR/TRACK/VUE/TORR	418K	0	0	0	0	0	0	0	0	21
22	O AZTEK/RENDEZ	419K	0	0	0	0	0	0	0	0	22
23	M BLZ/BRA/TBZ/JIM/ENV/RAINER	420K	0	0	0	0	0	0	0	0	23
24	M TAHOE/YUKON/AVALANCHE/S	421K	0	0	0	0	0	0	0	0	24
25	E HUMMER	422K	0	0	0	0	0	0	0	0	25
26	R S-PJ/COLO/SON/CAN	423K	0	0	0	0	0	0	0	0	26
27	C SILVERADO/SIERRA 1500	424K	0	0	0	0	0	0	0	0	27
28	I SILVERADO/SIERRA 2500	425K	0	0	0	0	0	0	0	0	28
29	A SILVERADO/SIERRA 3500	426K	0	0	0	0	0	0	0	0	29
30	L SILVERADO/SIERRA CREW-CAB	427K	0	0	0	0	0	0	0	0	30
31	C-4500/5500 SERIES	428K	0	0	0	0	0	0	0	0	31
32	C-6500/8500 SERIES	429K	0	0	0	0	0	0	0	0	32
33	W - SERIES	430K	0	0	0	0	0	0	0	0	33
34	T-SERIES	431K	0	0	0	0	0	0	0	0	34
35	OTHER TRUCK MODELS	432K	0	0	0	0	0	0	0	0	35
36	TOTAL TRUCKS COMMERCIAL		0	0	0	0	0	0	0	0	36
37	F FLEET - FAN/VX	433K	0	0	0	0	0	0	0	0	37
38	L FLEET - PSA/PURA	434K	0	0	0	0	0	0	0	0	38
39	T FLEET - FAN/CAP	435K	0	0	0	0	0	0	0	0	39
40	TOTAL TRUCKS FLEET/COMMERCIAL		0	0	0	0	0	0	0	0	40
41	F&I AND PROT. PLNS	445K			0	0			0	0	41
42	ACCESSORIES	457K	0	0	0	0	0	0	0	0	42
43	FLEET & COMMERCIAL GROSS		4	79,613	199	50	17	338,357	842	50	43
44						% Gross				% Gross	44
45	VARIABLE EXP	637K			0	0.0%			0	0.0%	45
46	E PERSONNEL EXP	638K			0	0.0%			0	0.0%	46
47	X SEMI-FIXED EXP	639K			0	0.0%			0	0.0%	47
48	P *MEMO*ADVERTISING	640K			0	0.0%			0	0.0%	48
49	N RENT & RENT EQUIP	641K			0	0.0%			0	0.0%	49
50	S FIXED EXPENSES	642K			0	0.0%			0	0.0%	50
51	TOTAL EXPENSES				0	0.0%			0	0.0%	51
52	NET FLEET & COMMERCIAL		4	79,613	199	50	17	338,357	842	50	52

View GM Standard Accounting Manual as it pertains to Fleet & Commercial

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DEPARTMENTAL SALES AND GROSS PROFIT ANALYSIS

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LN	NO.	VARIABLE OPERATIONS CONTINUED	ACC. NO.	MONTH				YEAR-TO-DATE				LN NO.
				UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	
1	U	USED CARS RTL - GM CERTIFIED	446A	9	139,065	12,133	1,348	53	674,482	25,137	474	1
2	S	USED CARS RTL - OTHER	446B	0	0	0	0	0	0	0	0	2
3	E	*MEMO* RECON PER - CAR RTL		CERTIFIED ---->	176	OTHER---->	0	CERTIFIED ---->	145	OTHER---->	0	3
4	D	USED TRUCKS RTL - CERTIFIED	450A	4	52,695	3,903	976	42	670,905	78,759	1,875	4
5		USED TRUCKS RTL - OTHER	450B	0	0	0	0	0	0	0	0	5
6	V	*MEMO* RECON PER - TRK RTL		CERTIFIED ---->	528	OTHER---->	0	CERTIFIED ---->	363	OTHER---->	0	6
7	E	TOTAL USED RETAIL		13	191,760	16,036	1,234	95	1,345,387	103,896	1,094	7
8	H	USED CARS WHOLESALE	448	4	15,850	432	108	64	350,530	13,532	211	8
9	I	USED TO NEW - CAR RTL RATIO	649	1.1 : 1	ADJ USED CAR INV	0		0.7 : 1	ADJ USED CAR INV	0		9
10	C	USED TRUCKS WHOLESALE	452	9	40,250	350	39	132	1,182,181	(14,192)	(108)	10
11	L	USED TO NEW - TRK RTL RATIO	653	0.2 : 1	ADJ. USED TRK INV	0		0.2 : 1	ADJ. USED TRK INV	0		11
12	E	TOTAL USED WHSL & ADJ		13	56,100	782	60	196	1,532,711	(660)	(3)	12
13	S	USED OTHER AUTO	456		0	0	0		0	0	0	13
14		TOTAL USED VEHICLE (PUVS)		26	247,860	16,818	647	291	2,878,098	103,236	355	14
15		TOTAL NEW & USED (PVS)		57	1,186,552	42,583	747	574	10,996,600	386,975	674	15
16		TOTAL F&I AND PROT.PLANS			37,501	20,400	464		312,561	137,647	381	16
17		TOTAL VARIABLE L&R			1,847	1,396	PVR		10,672	(9,675)	PVR	17
18		TOTAL VARIABLE			1,225,900	64,379	1,463		11,319,833	514,947	1,426	18
19												19
20		FIXED OPERATIONS	450									20
21		CUST. LAB CARS & LD TRKS	460A	217	8,763	6,032	68.83%	3,046	147,905	102,351	69.20%	21
22	M	S/CNTR LAB - CARS&LD TRKS	460B	0	0	0	0.00%	0	0	0	0.00%	22
23	F	Q/SRV LAB - CARS&LD TRKS	460C	0	0	0	0.00%	0	0	0	0.00%	23
24	C	CUST. LAB COM.FLT & MD TRKS	461A	0	0	0	0.00%	0	0	0	0.00%	24
25	I	S/CNTR LAB COM.FLT & MD TRKS	461B	0	0	0	0.00%	0	0	0	0.00%	25
26	H	Q/SRV LAB COM.FLT & MD TRKS	461C	0	0	0	0.00%	0	0	0	0.00%	26
27	X	N WARRANTY LABOR	462	73	8,154	5,340	65.49%	1,293	116,138	75,752	65.23%	27
28	I	INTERNAL LABOR	463	64	3,395	2,038	60.03%	868	36,168	25,857	71.49%	28
29	E	C NEW VEH INSP LBR	464	20	1,406	1,401	99.64%	41	2,734	2,030	74.25%	29
30	A	ADJ COST OF LBR SLS	665			0				0		30
31	D	L SUB-TOTAL			21,718	14,811	68.20%		302,945	205,990	68.00%	31
32		SHOP SUPPLIES	468		599	599	100.00%		9,632	8,542	88.68%	32
33		SUBLET REPAIRS	466		7,645	657	8.59%		41,435	2,447	5.91%	33
34	O	TOTAL MECHANICAL			29,962	16,067	53.62%		354,012	216,979	61.29%	34
35	B	CUST. PAINT LABOR	470		0	0	0.00%		0	0	0.00%	35
36	P	O CUST. BODY LABOR	471	0	0	0	0.00%	0	0	0	0.00%	36
37	D	WARRANTY LABOR	472	0	0	0	0.00%	0	0	0	0.00%	37
38	E	Y INTERNAL LABOR	473	0	0	0	0.00%	0	0	0	0.00%	38
39		ADJ COST OF LBR SLS	675		0	0	0.00%		0	0	0.00%	39
40	R	S SUB-TOTAL			0	0	0.00%		0	0	0.00%	40
41	H	SUBLET REPAIRS	476		0	0	0.00%		0	0	0.00%	41
42	A	O PNT & SHOP MATRLS	479		0	0	0.00%		0	0	0.00%	42
43	P	TOTAL BODY SHOP			0	0	0.00%		0	0	0.00%	43
44	T	TOTAL SERVICE DEPT.			29,962	16,067	53.62%		354,012	216,979	61.29%	44
45	P	WARRANTY CLAIMS	480		15,040	4,633	30.80%		185,381	53,133	28.66%	45
46	I	A MECH CARS&LD TRK R.O.	487	(460A & 460B)	11,085	4,290	38.70%		173,919	62,231	35.78%	46
47	R	MECH COM.FLT & MD TRKS R.O.	486	(461A & 461B)	0	0	0.00%		0	0	0.00%	47
48	T	MECH QUICK MECH R.O.	478	(460C & 461C)	0	0	0.00%		0	0	0.00%	48
49	O	S BODY CUST. R.O.	477	(470 & 471)	0	0	0.00%		0	0	0.00%	49
50		INTERNAL	481		2,763	619	22.40%		33,442	7,607	22.75%	50
51	N	COUNTER-RETAIL	482		1,612	559	34.68%		52,385	14,126	26.97%	51
52	&	WHOLESALE	483		3,870	553	14.29%		70,746	11,865	16.77%	52
53	S	ACCESSORIES	484		0	0	0.00%		0	0	0.00%	53
54	A	PURCHASE ALLOWANCES	687			438				10,394		54
55	C	ADJ. P&A INVENTORY	688			0				0		55
56	C	TOTAL P&A			34,370	11,092	32.27%		515,873	159,356	30.89%	56
57	E	TIRES	493		0	0	0.00%		0	0	0.00%	57
58	S	OIL & GREASE	491		0	0	0.00%		0	0	0.00%	58
59	S	MISCELLANEOUS	492		0	0	0.00%		0	0	0.00%	59
60		TOTAL OTHER		FIXED	0	0	0.00%	FIXED	0	0	0.00%	60
61		TOTAL P&A DEPT.		COVERAGE	34,370	11,092	32.27%	COVERAGE	515,873	159,356	30.89%	61
62		TOTAL FIXED			64,332	27,159	42.22%		869,885	376,335	43.26%	62
63		TOTAL ALL DEPTS.			1,290,232	91,538	7.09%		12,189,718	891,282	7.31%	63

ADDITIONAL DATA

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FORREST PONTIAC-BUICK-GMC TRUCK, INC.

LN NO		FINANCE, INSURANCE & PROT. PLAN ACTIVITY		MONTH				YEAR-TO-DATE				LN NO	
				CNTRS	SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR		
1		FINANCE INCOME-NEW	806	21	10,906	10,906	519	205	71,707	71,707	350	1	
2		INS. COMM. EARNED-NEW	807	7	1,793	1,793	256	34	26,193	26,193	770	2	
3		FIN & INS CHARGEBACKS	850			0				0	0	3	
4		ACCESSORIES	810	0	0	0	0	0	0	0	0	4	
5	N	GM PROT. PLANS	443	13	20,288	8,543	657	120	189,592	67,601	563	5	
6	E	OTHER PROT. PLANS	444	0	0	0	0	0	0	0	0	6	
7	W	REPO. LOSSES-NEW	853			0				0		7	
8		F&I COMP	855			(2,966)	PVR			(27,721)	PVR	8	
9		NEW F&I & PROT. PLN INCOME			32,987	18,276	590		287,492	137,780	518	9	
10		FINANCE INCOME-USED	808	6	2,757	2,757	460	67	22,730	22,730	339	10	
11		INS. COMM. EARNED-USED	809	1	157	157	157	14	739	739	53	11	
12	U	FIN & INS CHARGEBACKS	851			0				0	0	12	
13	S	ACCESSORIES	811	0	0	0	0	0	0	0	0	13	
14	E	GM PROT. PLANS	454	1	1,600	710	710	1	1,600	710	710	14	
15	D	OTHER PROT. PLANS	455	0	0	0	0	0	0	0	0	15	
16		REPO. LOSSES-USED	854			0				0		16	
17		F&I COMP	856			(1,500)	PVR			(24,312)	PVR	17	
18		USED F&I & PROT. PLN INCOME			4,514	2,124	163		25,069	(133)	(1)	18	
19		TOTAL F&I INCOME (to pg 2 in 1-2)			37,501	20,400	464		312,561	137,647	381	19	
20												20	
SUPPLEMENTAL INVENTORY ANALYSIS													
21		INVENTORIES	ACC.	GM (A)				NON-GM (B)				21	
22		NEW VEHICLES	NO.	UNITS	\$\$	LIFO RES	AFTER LIFO	UNITS	\$\$	LIFO RES	AFTER LIFO	22	
23		DEMONSTRATORS	230	0	0	0	0	0	0	0	0	23	
24		CARS	231	28	593,164	0	593,164	0	0	0	0	24	
25		TRUCKS	237	63	1,939,360	0	1,939,360	0	0	0	0	25	
26		MEDIUM DUTY TRUCKS	235	0	0	0	0	0	0	0	0	26	
27		OTHER AUTO	238									27	
28		USED VEHICLES	ACC.	< 45 DAYS IN STOCK				> 45 DAYS IN STOCK				28	
29			NO.	UNITS	\$\$	UNITS	\$\$	UNITS	\$\$	LIFO RES	AFTER LIFO	29	
30		CARS	240	10	137,996	3	34,315	13	172,311	0	172,311	30	
31		TRUCKS	241	14	245,046	15	211,709	29	456,755	0	456,755	31	
32			ACC.	GM (A)				NON-GM (B)				32	
33		PARTS AND ACCESSORIES	242		82,183	0	82,183		0	0	0	33	
34		PARTS CORES	242A		0				0			34	
35		OTHER INVENTORIES	243, 244, 245, 252 TO 258		7,365	0	7,365		0	0	0	35	
36		TOTAL LIFO RESERVE						0			0	36	
37		WORK-IN-PROCESS LABOR-SRV	247A		2,778		WORK-IN-PROCESS LABOR-BODY	247B			0	37	
38												38	
DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)													
39		POSITION		NEW(01)	USED(02)	L&R(03)	F&I(04)	MECHANICAL(05)	BODY(06)	PARTS(07)	G&A(09)	TOTAL	
40		OWNERS / EXEC MGRS		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
41		SUPERVISORS		0.7	1.2	0.0	0.7	0.7	0.0	1.2	0.0	4.5	
42		VEH.SRV&PRTS SLSPL		2.0	1.0	0.0		1.0	0.0	1.0	0.0	5.0	
43		TECHNICIANS						4.0	0.0		0.0	4.0	
44		CLERICAL		1.5	1.0	0.0	0.5	1.0	0.0	1.0	0.0	5.0	
45		OTHERS		0.5	0.5	0.0	0.0	3.2	0.0	0.8	0.0	5.0	
46		TOTAL		4.7	3.7	0.0	1.2	9.9	0.0	4.0	0.0	23.5	
47		TOTAL HIRED Y-T-D		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
48		TOT TERMINATED Y-T-D		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
49													
DEALERSHIP CUSTOMER RECEIVABLES													
50		RETURN ON		CUSTOMER RECEIVABLES				TOTAL				NOT DUE	
51		ASSETS		210 VEHICLES				0		0		0	
52		-10.67%		210 OTHER				0		0		0	
53				220 VEHICLES				0		0		0	
54				220 L & R				0		0		0	
55		RETURN ON		220 SERVICE & PARTS				8,421		0		266	
56		INVESTMENT		220 OTHER				96,728		61,355		400	
57		-101.36%		TOTAL CUSTOMER REC.				105,149		61,355		666	
58				300 A/P DEBIT BAL				106,899				10,832	
59				340 LESS ALLOW.DBTFL.ACCTS.				0				28,750	
60				NET CUSTOMER REC.				212,048				32,296	
61													
MEMO ITEMS													
61				MONTH				YEAR-TO-DATE				MONTH	
62		NEW VEHICLE SALES SUMMARY		UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	Y-T-D	
63	C	TOTAL NEW CARS RETAIL		8	201,301	6,836	855	73	1,824,793	65,750	901	63	
64	A	TOTAL NEW CARS FLEET & INTERNAL		0	0	0	0	17	338,357	842	50	64	
65	R	TOTAL NEW CARS		8	201,301	6,836	855	90	2,163,090	66,592	740	65	
66	T	TOTAL NEW TRUCKS RETAIL		23	737,391	18,929	823	193	5,955,412	217,147	1,125	66	
67	R	TOTAL TRUCKS FLEET & INTERNAL		0	0	0	0	0	0	0	0	67	
68	K	TOTAL NEW TRUCKS		23	737,391	18,929	823	193	5,955,412	217,147	1,125	68	
69		MISC CAR & TRUCK RETAIL UNITS ⁽¹⁾		0	0	0	0	0	0	0	0	69	
70		MISC CAR & TRUCK FLEET AND INTERNAL UNITS ⁽²⁾		0	0	0	0	0	0	0	0	70	
71	A	NEW OTHER AUTOMOTIVE										71	
72	L	ACCESSORIES		0	0	0	0	0	0	0	0	72	
73	L	TOTAL NEW VEHICLES		31	938,692	25,765	831	283	8,118,502	283,739	1,003	73	
74		"MEMO" TOTAL NEW RETAIL VEHICLES		31	938,692	25,765	831	286	7,780,145	282,897	1,064	74	

(1) Retail Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004
 (2) Fleet and/or Internal Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

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LEASE & RENTAL										TOTAL OPERATION					(510) CLOSED END LEASE		(520) OPEN OPEN LEASE / OTHER		(530) RENTAL OPERATIONS		LN NO										
DIRECT EXPENSES & INCOME										CURRENT MONTH	PVIS	YEAR TO-DATE	PVIS	% DISTRIBUTION	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE	1										
1	INCOME REVENUE										ACCT NO											2									
2	I	RECURRING LEASE PAYMENTS	5X1	0	0	0	0	0.00%		0	0	0	0	0	0	0	0	0	0	3											
3	L	MAINTENANCE INCOME	5X2	0	0	0	0	0.00%		0	0	0	0	0	0	0	0	0	0	4											
4	O	PARTIAL MONTH (PRORATA) INCOME	5X3	0	0	0	0	0.00%		0	0	0	0	0	0	0	0	0	0	5											
5	&	LATE PAYMENT CHARGE	5X4	0	0	0	0	0.00%		0	0	0	0	0	0	0	0	0	0	6											
6	M	RENTAL INCOME	5X5	1,847	369	10,672	2,134	100.00%									1,847	10,672		7											
7	R	E	ADMINISTRATIVE FEE	5X6	0	0	0	0.00%		0	0	0	0	0	0	0	0	0	0	8											
8		OTHER LEASE REVENUE	5X7	0	0	0	0	0.00%		0	0	0	0	0	0	0	0	1,847	10,672	9											
9	TOTAL LEASE AND RENTAL INCOME										1,847		10,672		100.00%	0	0	0	0	1,847	10,672	10									
10	L&R - HISTORICAL DATA ADJUSTMENT										0	0	0	0	% REV	(710) CLOSED - END	(720) OPEN - END	(730) RENTAL			11										
11	D	INTEREST	7X1	358	72	4,463	893	41.8%		0	0	0	0		0	0	358	4,463		12											
12	I	C	AMORTIZATION	7X2	0	0	13,656	2,731	128.0%		0	0	0	0		0	0	0	13,656		13										
13	P	O	INSURANCE (IN SERVICE VEHICLES)	7X3	56	11	757	151	7.1%		0	0	0	0		0	0	0	204		14										
14	E	S	LICENSE, TITLE & TAX	7X4	0	0	204	41	1.9%		0	0	0	0		0	0	0	0		15										
15	C	T	POLICY - LEASE & RENTAL VEHICLES	7X5	0	0	0	0	0.0%		0	0	0	0		0	0	0	0		16										
16	S		MAINTENANCE & REPAIRS	7X6	37	7	1,267	253	11.9%		0	0	0	0		0	0	37	1,267		17										
17			RENT-SUBLET UNITS	7X7	0	0	0	0	0.0%		0	0	0	0		0	0	0	0		18										
18			OTHER	7X8	0	0	0	0	0.0%		0	0	0	0		0	0	451	20,347		19										
19	TOTAL DIRECT COSTS										451	90	20,347	4,069	190.7%	0	0	0	0	451	20,347		20								
20	GROSS PROFIT AFTER DIRECT COST										1,396	PVD ⁽³⁾	-9,675	PVD ⁽³⁾	% SALES	0	0	0	0	1,396	-9,675		21								
21	MEMO * - SELLING PRICE OF DISPOSED VEHICLES										5XGDI	0	0.0K	0	0.0K	0.00%	0	0	0	0	0	0	22								
22	MEMO * - DISPOSITION EXPENSE										7XODE	0	0	0	0.00%	0	0	0	0	0	0	0	23								
23	GAIN(LOSS) ON DISPOSITION										5XOGIL	0	0	0	0.00%	0	0	0	0	0	0	24									
24	GROSS PROFIT / INCOME										1,396	279	-9,675	-90.7%		0	0	0	0	1,396	-9,675		25								
25	⁽²⁾ Per Vehicle Disposed of during the period (Line 30)										MONTH	YEAR-TO-DATE			MONTH	YTD	MONTH	YTD	MONTH	YTD			26								
26	BEGINNING UNITS IN SERVICE										5				5	0	0	0	0	5	5		27								
27	UNITS ADDED INTO SERVICE IN PERIOD										0				0	0	0	0	0	0	0		28								
28	UNITS REMOVED FROM SERVICE IN PERIOD										0				0	0	0	0	0	0	0		29								
29	ENDING UNITS IN SERVICE / EFFECTIVE UNITS										5	EFFECTIVE UNITS YTD ⁽¹⁾			5	0	0	0	0	5	5		30								
30	UNITS DISPOSED										0				0	0	0	0	0	0	0		31								
31	MEMO* CUSTOMERS RETAINED ⁽²⁾										0				0	0	0	0	0	0	0		32								
32																						33									
33	INVENTORY ANALYSIS										UNITS	ACCT NO	AMOUNT		TOTAL		PRE-PAID	1 - 30 DAYS	31 - 60 DAYS	61 - 90 DAYS	OVER 90 DAYS		34								
34	NEW UNITS FOR LEASE										0	277A	0		0	0	0	0	0	0	0	0		35							
35	DEMONSTRATORS										0	277B	0		0	0	0	0	0	0	0	0		36							
36	TERMINATED NOT DISPOSED										0	277C	0		0	0	0	0	0	0	0	0		37							
37	MEMO > 30 DAYS \$\$/U										0	0												38							
38	VEHICLES IN SERV										ACCUMULATED AMORTIZATION	UNITS	NET											39							
39	LEASED VEHICLES										0	0	277D	0										40							
40	RENTAL VEHICLES										37,413	5	277E	58,130	⁽¹⁾ Effective Units = Cumulative YTD total of beg. units in service less the cumulative YTD total of units removed from serv.																41
41	LEASED EQUIPMENT										0	0	277F	0	⁽²⁾ Customers Retained = Renewals into Wholesale Leases plus, Renewals into Retail Transactions plus, Extension of																42
42	TOTAL INV										37,413	5	277	58,130	Lease or Financing plus, buyouts.																43
43	L&R - FINANCE, INSURANCE										MONTH				YEAR-TO-DATE									44							
44	& PROT. PLAN ACTIVITY										CNTRS	SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR					45								
45	INS. COMM. EARNED										541	0	0	0	0	0	0	0	0	0	0	0		46							
46	INS. CHARGEBACKS										741	0	0	0	0	0	0	0	0	0	0	0		47							
47	ACCESSORIES										542	0	0	0	0	0	0	0	0	0	0	0		48							
48	GM PROT. PLANS										543	0	0	0	0	0	0	0	0	0	0	0		49							
49	OTHER PROT. PLANS										544	0	0	0	0	0	0	0	0	0	0	0		50							
50	F&I MANAGER COMMISSIONS										740	0	0	0	0	0	0	0	0	0	0	0		51							
51	L&R - F&I & PROT. PLN INCOME										0	0	0	0	0	0	0	0	0	0	0	0		52							

LN
NO[illegible]

68	ADVERTISING REIMBURSEMENTS	64	(9)	0%	(2)	(870)	0%	(5)	68
69	CONTRIBUTIONS	66	0	0%	0	108	0%	1	69
70	POLICY WORK-PARTS AND SERVICE	67							70
71	INFORMATION TECHNOLOGY SERVICES	68	360	5%	72	6,351	2%	35	71
72	OUTSIDE SERVICES (OTHER)	69	451	6%	90	12,339	4%	67	72
73	TRAVEL AND ENTERTAINMENT	70	300	4%	60	3,790	1%	21	73
74	MEMBERSHIP DUES AND PUBLICATIONS	71	375	5%	75	3,008	1%	16	74
75	LEGAL AND AUDITING EXPENSE	72	0	0%	0	3,323	1%	18	75
76	TELEPHONE	74	553	8%	111	7,232	2%	39	76
77	TRAINING EXPENSE	75	0	0%	0	2,015	1%	11	77
78	INTEREST-FLOORPLAN	76	2,353	32%	471	118,088	34%	642	78
79	INTEREST-FLOORPLAN CREDIT	78	0	0%	0	(52,336)	-15%	(284)	79
80	INTEREST-NOTES PAYABLE (OTHER)	79	0	0%	0	0	0%	0	80
81	INSURANCE - INVENTORY	56	122	2%	24	5,832	2%	32	81
82	BAD DEBT EXPENSE	57	0	0%	0	0	0%	0	82
83	FREIGHT	33	88	1%	18	1,397	0%	8	83
84	MISCELLANEOUS EXPENSE	77	0	0%	0	36	0%	0	84
85	TOTAL SEMI-FIXED		6,445	88%	1,289	144,648	41%	786	85
86	RENT	80	9,350	128%	1,870	91,800	26%	499	86
87	AMORTIZATION-LEASEHOLDS	81	0	0%	0	0	0%	0	87
88	REPAIRS-REAL ESTATE	82	0	0%	0	6	0%	0	88
89	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0%	0	0	0%	0	89
90	TAXES-REAL ESTATE	84	2,148	29%	430	29,408	8%	160	90
91	INSURANCE BLDGS. & IMPROVEMENTS	85	492	7%	98	4,231	1%	23	91
92	INTEREST - MORTGAGES	86	0	0%	0	0	0%	0	92
93	UTILITIES	87	1,180	16%	236	19,034	5%	103	93
94	SUB-TOTAL RENT & RNT EQUIVALENT		13,170	181%	2,634	144,479	41%	785	94
95	INSURANCE OTHER	88	150	2%	30	4,708	1%	26	95
96	TAXES-OTHER	89	0	0%	0	6,778	2%	37	96
97	REPAIRS-EQUIPMENT	90	2	0%	0	1,193	0%	6	97
98	DEPRECIATION-EQUIPMENT	91	181	2%	36	2,174	1%	12	98
99	EQUIPMENT RENTAL	92	372	5%	74	6,289	2%	34	99
100	TOTAL FIXED		13,875	190%	2,775	165,621	47%	900	100
101	TOTAL FIXED OVERHEAD		31,822	436%	6,364	465,723	133%	2,531	101
102	TOTAL EXPENSES		36,081	495%	7,216	537,745	154%	2,923	102
103	DEPARTMENT PROFIT OR LOSS		(28,250)	-387%	(5,650)	(263,219)	-75%	(1,431)	103
104	FI & PROT. PLN INCOME TRANSFER		(538)	-7%	(108)	74,700	21%	406	104
105	PRORATION OF G&A		0	0%	0	(8)	0%	(0)	105
106	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		(28,788)	-395%	(5,758)	(188,527)	-54%	(1,025)	106
FORREST PONTIAC-BUICK-GMC TRUCK, INC.									

(1) Retail Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004
(2) Fleet and/or Internal Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

Used Vehicle Department - Operating Summary

LN	NO	INVENTORIES	ACC NO	< 45 DAYS IN STOCK		> 45 DAYS IN STOCK		TOTAL USED UNITS IN STOCK			
				UNITS	\$\$	UNITS	\$\$	UNITS	\$\$	LIFO RES	AFTER LIFO
1		USED VEHICLES									
2		http: CARS	240	10	137,908	3	34,315	13	172,311	0	172,311
3		http: TRUCKS	241	14	245,046	15	211,709	29	458,755	0	458,755
4		DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)									
5		POSITION			USED(02)						
6		OWNERS / EXEC MGRS			0.0						
7		SUPERVISORS			1.2						
8		VEH.SRV&PRTS SLSPL			1.0						
9		TECHNICIANS			1.0						
10		CLERICAL			0.5						
11		OTHERS			3.7						
12		TOTAL			0.0						
13		TOTAL HIRED Y-T-D			0.0						
14		TOT TERMINATED Y-T-D			0.0						
15		VARIABLE OPERATIONS CONTINUED									
16		U USED CARS RTL - GM CERTIFIED	446A	9	139,065	12,133	1,348	53	674,482	25,137	474
17		S USED CARS RTL - OTHER	446B	0	0	0	0	0	0	0	0
18		E *MEMO* RECON PER - CAR RTL		CERTIF-->	178	OTHER-->	0	CERTIF-->	145	OTHER-->	0
19		D USED TRUCKS RTL - CERTIFIED	450A	4	52,695	3,903	976	42	670,905	78,759	1,875
20		USED TRUCKS RTL - OTHER	450B	0	0	0	0	0	0	0	0
21		V *MEMO* RECON PER - TRK RTL		CERTIF-->	528	OTHER-->	0	CERTIF-->	363	OTHER-->	0
22		E TOTAL USED RETAIL		13	191,760	16,036	1,234	95	1,345,387	103,896	1,094
23		H USED CARS WHOLESALE	448	4	15,850	432	108	64	350,530	13,532	211
24		I USED TO NEW - CAR RTL RATIO	649	1.1 : 1	ADJ USED CAR INV	0		0.7 : 1	ADJ USED CAR INV	0	
25		C USED TRUCKS WHOLESALE	452	9	40,250	350	39	132	1,182,181	(14,192)	(108)
26		L USED TO NEW - TRK RTL RATIO	653	0.2 : 1	ADJ. USED TRK INV	0		0.2 : 1	ADJ. USED TRK INV	0	
27		E TOTAL USED WHSL & ADJ		13	58,100	782	60	196	1,532,711	(660)	(3)
28		S USED OTHER AUTO	456		0	0	0		0	0	0
29		TOTAL USED VEHICLE (PUVS)		26	247,860	16,818	647	291	2,878,098	103,236	355
30		FINANCE INSURANCE & PROT. PLAN ACTIVITY									
31		FINANCE INCOME-USED	808	6	2,757	2,757	460	67	22,730	22,730	339
32		INS. COMM. EARNED-USED	809	1	157	157	157	14	739	739	53
33		U FIN & INS CHARGEBACKS	851	0	0	0	0	0	0	0	0
34		S ACCESSORIES	811	1	1,600	710	710	1	1,600	710	710
35		E GM PROT. PLANS	454	0	0	0	0	0	0	0	0
36		D OTHER PROT. PLANS	455								
37		REPO LOSSES-USED	854			(1,500)	PVR			(24,312)	PVR
38		F&I COMP	856								
39		USED F&I & PROT. PLN INCOME			4,514	2,124	163		25,069	(133)	(1)
40		DEPARTMENT PROFITABILITY									
41		NET SALES			247,860	% Sls	PNVR		2,878,098	% Sls	PNVR
42		GROSS PROFIT/INCOME			16,818	7%	1,294		103,236	4%	1,087
43		EXPENSES			0	% Grs				% Grs	
44		VEH. SLSPL COMPENSATION & OTHER	11		3,172	17%	244		27,135	26%	286
45		DELIVERY EXPENSE	13		543	3%	42		7,820	8%	82
46		POLICY WORK-VEHICLES	15		0	0%	0		187	0%	2
47		TOTAL VARIABLE			3,715	20%	286		35,142	34%	370
48		SALARIES-OWNERS / EXECUTIVE MANAGERS	20		0	0%	0		0	0%	0
49		SALARIES-SUPERVISION	21		3,954	21%	304		62,441	61%	657
50		SALARIES-CLERICAL	22		1,573	8%	121		24,517	24%	258
51		OTHER SALARIES AND WAGES	23		520	3%	40		8,536	8%	90
52		ABSENTEE COMPENSATION	24		483	3%	37		4,883	5%	51
53		INCENTIVES-SUPERVISION	26		0	0%	0		0	0%	0
54		TAXES-PAYROLL	25		716	4%	55		9,262	9%	97
55		EMPLOYEE BENEFITS	27		478	3%	37		7,278	7%	77
56		RETIREMENT BENEFITS	29		0	0%	0		236	0%	2
57		TOTAL PERSONNEL			7,724	41%	594		117,152	114%	1,233
58		COMPANY VEHICLE EXPENSE	51		81	0%	6		1,232	1%	13
59		OFFICE SUPPLIES AND EXPENSES	60		86	0%	7		1,147	1%	12
60		OTHER SUPPLIES	61		134	1%	10		1,959	2%	21
61		E-COMMERCE ADVERTISING/FEES	63		665	4%	51		2,732	3%	29
62		ADVERTISING	65		66	0%	5		7,270	7%	77
63		ADVERTISING REIMBURSEMENTS	64		0	0%	0		0	0%	0
64		CONTRIBUTIONS	66		0	0%	0		0	0%	0
65		POLICY WORK-PARTS AND SERVICE	67								
66		INFORMATION TECHNOLOGY SERVICES	68		628	3%	48		3,070	3%	32
67		OUTSIDE SERVICES (OTHER)	69		1,345	7%	103		19,249	19%	203
68		TRAVEL AND ENTERTAINMENT	70		66	0%	5		1,241	1%	13
69		MEMBERSHIP DUES AND PUBLICATIONS	71		0	0%	0		1,027	1%	11
70		LEGAL AND AUDITING EXPENSE	72		0	0%	0		3,833	4%	40
71		TELEPHONE	74		304	2%	23		5,478	5%	58
72		TRAINING EXPENSE	75		0	0%	0		755	1%	8
73		INTEREST-FLOORPLAN	76		2,784	15%	214		24,283	24%	256
74		INTEREST-FLOORPLAN CREDIT	78		0	0%	0		0	0%	0
75		INTEREST-NOTES PAYABLE (OTHER)	79		0	0%	0		0	0%	0
76		INSURANCE - INVENTORY	56		153	1%	12		1,543	1%	16
77		BAD DEBT EXPENSE	57		0	0%	0		0	0%	0
78		FREIGHT	33		0	0%	0		197	0%	2
79		MISCELLANEOUS EXPENSE	77		0	0%	0		309	0%	3
80		TOTAL SEMI-FIXED			6,312	33%	486		75,325	73%	793
81					4,400	23%	338		52,000	50%	547

68	CONTRIBUTIONS	66	0	0%	0	109	0%	1	68
69	POLICY WORK-PARTS AND SERVICE	67			78	4,078	3%	49	69
70	INFORMATION TECHNOLOGY SERVICES	68	233	4%		7,657	5%	91	70
71	OUTSIDE SERVICES (OTHER)	69	343	6%	114	81	0%	1	71
72	TRAVEL AND ENTERTAINMENT	70	0	0%	0	124	0%	1	72
73	MEMBERSHIP DUES AND PUBLICATIONS	71	0	0%	0	2,150	1%	26	73
74	LEGAL AND AUDITING EXPENSE	72	0	0%	0	4,680	3%	56	74
75	TELEPHONE	74	357	7%	119	1,289	1%	15	75
76	TRAINING EXPENSE	75	0	0%	0	11,299	7%	135	76
77	INTEREST-FLOORPLAN	76	75	1%	25	0	0%	0	77
78	INTEREST-FLOORPLAN CREDIT	78	0	0%	0	0	0%	0	78
79	INTEREST-NOTES PAYABLE (OTHER)	79	0	0%	0	0	0%	0	79
80	INSURANCE - INVENTORY	56	144	3%	48	1,952	1%	23	80
81	BAD DEBT EXPENSE	57	0	0%	0	0	0%	0	81
82	FREIGHT	33	58	1%	19	874	1%	10	82
83	MISCELLANEOUS EXPENSE	77	0	0%	0	148	0%	2	83
84	TOTAL SEMI-FIXED		1,925	36%	642	48,209	30%	574	84
85	RENT	80	6,050	112%	2,017	59,400	37%	707	85
86	AMORTIZATION-LEASEHOLDS	81	0	0%	0	0	0%	0	86
87	REPAIRS-REAL ESTATE	82	0	0%	0	3	0%	0	87
88	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0%	0	0	0%	0	88
89	TAXES-REAL ESTATE	84	1,390	26%	463	19,028	12%	227	89
90	INSURANCE BLDGS. & IMPROVEMENTS	85	319	6%	106	2,738	2%	33	90
91	INTEREST - MORTGAGES	86	0	0%	0	0	0%	0	91
92	UTILITIES	87	764	14%	255	12,464	8%	148	92
93	SUB-TOTAL RENT & RNT EQUIVALENT		8,523	158%	2,841	93,633	58%	1,115	93
94	INSURANCE OTHER	88	97	2%	32	3,047	2%	36	94
95	TAXES-OTHER	89	0	0%	0	4,056	3%	48	95
96	REPAIRS-EQUIPMENT	90	3	0%	1	774	0%	9	96
97	DEPRECIATION-EQUIPMENT	91	117	2%	39	1,407	1%	17	97
98	EQUIPMENT RENTAL	92	240	4%	80	4,070	3%	48	98
99	TOTAL FIXED		8,980	166%	2,993	106,987	66%	1,274	99
100	TOTAL FIXED OVERHEAD		19,495	360%	6,498	259,664	160%	3,091	100
101	TOTAL EXPENSES		21,021	389%	7,007	302,501	187%	3,601	101
102	DEPARTMENT PROFIT OR LOSS		(14,651)	-271%	(4,884)	(178,027)	-110%	(2,119)	102
103	FI & PROT. PLN INCOME TRANSFER		(960)	-18%	(320)	37,630	23%	448	103
104	PRORATION OF G&A		0	0%	0	(4)	0%	(0)	104
105	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		(15,611)	-289%	(5,204)	(140,401)	-87%	(1,671)	105

Mechanical Department - Operating Summary

DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)			CUSTOMER RECEIVABLES			POSTED LABOR RATES		CARS & LD TRKS	MD TRKS
POSITION	MECH(05)		220 SERV & PRTS	CUSTOMER LABOR		85.00	85.00		
OWNERS / EXEC MGRS	0.0	TOTAL	8,421	EXT. SERVICE CONTRACT LABOR		66.18	66.18		
SUPERVISORS	0.7	NOT DUE	0	QUICK-SERV/ GOODWRENCH LAB		0.00	0.00		
VEH.SRV&PRTS SLSPL	1.0	PAST DUE		WARRANTY		66.18	66.18		
TECHNICIANS	4.0	31-60 DAYS	266	INTERNAL		75.00	75.00		
CLERICAL	1.0	61-90 DAYS	2,609						
OTHERS	3.2	91-90 DAYS	5,546						
TOTAL	9.9								
TOTAL HIRED Y-T-D	0.0								
TOT TERMINATED Y-T-D	0.0	WORK-IN-PROCESS LABOR-SRV	247A	2,778					
FIXED OPERATIONS - SERVICE		R.O. COUNTS	SALES	GRS.PROF.	% SALES	R.O. COUNTS	SALES	GRS.PROF.	% SALES
CUST. LAB CARS & LD TRKS	4804	217	8,763	6,032	68.83%	3,046	147,905	102,351	69.20%
S/CNTR LAB -CARS&LD TRKS	480B	0	0	0	0.00%	0	0	0	0.00%
Q/SRV LAB -CARS&LD TRKS	480C	0	0	0	0.00%	0	0	0	0.00%
CUST. LAB COM.FLT & MD TRKS	481A	0	0	0	0.00%	0	0	0	0.00%
S/CNTR LAB COM.FLT & MD TRKS	481B	0	0	0	0.00%	0	0	0	0.00%
Q/SRV LAB -COM.FLT & MD TRKS	481C	0	0	0	0.00%	0	0	0	0.00%
WARRANTY LABOR	482	73	8,154	5,340	65.49%	1,293	116,138	75,752	65.23%
INTERNAL LABOR	483	64	3,395	2,038	60.03%	888	36,168	25,857	71.49%
NEW VEH INSP LBR	484	20	1,406	1,401	99.64%	41	2,734	2,030	74.25%
ADJ COST OF LBR SLS	485			0				0	
L SUB-TOTAL			21,718	14,811	68.20%		302,945	205,990	68.00%
SHOP SUPPLIES	489		599	599	100.00%		9,632	8,542	88.68%
SUBLET REPAIRS	486		7,645	657	8.59%		41,435	2,447	5.91%
TOTAL MECHANICAL			29,962	16,067	53.62%		354,012	216,979	61.29%
DEPARTMENT PROFITABILITY		MECHANICAL (05)				MECHANICAL (05)			
		MONTH				YEAR-TO-DATE			
				% Sls				% Sls	
NET SALES		29,962				354,012			
GROSS PROFIT/INCOME		16,067		54%		216,979		61%	
				% Grs				% Grs	
		0		0%		0		0%	
SALARIES-OWNERS / EXECUTIVE MANAGERS		2,161		12%		34,256		14%	
SALARIES-SUPERVISION		3,054		17%		41,934		17%	
SALARIES-CLERICAL		9,811		54%		148,139		60%	
OTHER SALARIES AND WAGES		751		4%		17,537		7%	
ABSENTEE COMPENSATION		0		0%		0		0%	
INCENTIVES-SUPERVISION		3,000		16%		35,360		14%	
TAXES-PAYROLL		1,298		7%		20,835		8%	
EMPLOYEE BENEFITS		0		0%		350		0%	
RETIREMENT BENEFITS		20,075		110%		298,411		120%	
TOTAL PERSONNEL		206		1%		2,530		1%	
COMPANY VEHICLE EXPENSE		120		1%		1,446		1%	
OFFICE SUPPLIES AND EXPENSES		1,284		7%		18,657		7%	
OTHER SUPPLIES		202		1%		963		0%	
E-COMMERCE ADVERTISING/FEES		564		3%		14,788		6%	
ADVERTISING		0		0%		0		0%	
ADVERTISING REIMBURSEMENTS		0		0%		0		0%	
CONTRIBUTIONS		1,256		7%		15,367		6%	
POLICY WORK-PARTS AND SERVICE		450		2%		4,959		2%	
INFORMATION TECHNOLOGY SERVICES		2,452		13%		35,727		14%	
OUTSIDE SERVICES (OTHER)		72		0%		1,546		1%	
TRAVEL AND ENTERTAINMENT		0		0%		1,254		1%	
MEMBERSHIP DUES AND PUBLICATIONS		0		0%		4,362		2%	
LEGAL AND AUDITING EXPENSE		460		3%		8,607		3%	
TELEPHONE		217		1%		4,407		2%	
TRAINING EXPENSE									
INTEREST-FLOORPLAN									
INTEREST-FLOORPLAN CREDIT		0		0%		0		0%	
INTEREST-NOTES PAYABLE (OTHER)		0		0%		0		0%	
INSURANCE - INVENTORY		0		0%		170		0%	
BAD DEBT EXPENSE		0		0%		308		0%	
FREIGHT		0		0%		113,091		46%	
MISCELLANEOUS EXPENSE		7,283		40%		60,000		24%	
TOTAL SEMI-FIXED		4,800		26%		497		0%	
RENT		0		0%		775		0%	
AMORTIZATION-LEASEHOLDS		0		0%		0		0%	
REPAIRS-REAL ESTATE		0		0%		1,214		0%	
DEPRECIATION BLDGS. & IMPROVEMENTS		0		0%		0		0%	
TAXES-REAL ESTATE		0		0%		0		0%	
INSURANCE BLDGS. & IMPROVEMENTS		0		0%		16,486		7%	
INTEREST - MORTGAGES		1,880		10%		78,972		32%	
UTILITIES		6,680		37%		6,484		3%	
SUB-TOTAL RENT & RNT EQUIVALENT		429		2%		6,578		3%	
INSURANCE OTHER		435		2%		2,630		1%	
TAXES-OTHER		0		0%		4,939		2%	
REPAIRS-EQUIPMENT		0		0%		3,374		1%	
DEPRECIATION-EQUIPMENT		66		0%		102,977		42%	
EQUIPMENT RENTAL		7,610		42%		514,479		207%	
TOTAL FIXED		34,968		192%		514,479		207%	
TOTAL FIXED OVERHEAD		34,968		192%		(297,500)		-120%	
TOTAL EXPENSES		(18,901)		-104%		31,116		13%	
DEPARTMENT PROFIT OR LOSS		2,145		12%		0		0%	
CUSTOMER PARTS GROSS TRANSFER		0		0%		(266,384)		-107%	
PRORATION OF G&A		(16,756)		-92%					

BAC 116550 - 200612

Body Shop Department - Operating Summary

DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)				CUSTOMER RECEIVABLES		POSTED LABOR RATES		BODY SHOP	
POSITION	BODY(06)			220 SERV & PRTS		BODY SHOP - PAINT LABOR			0.00
OWNERS / EXEC MGRS	0.0		TOTAL	8,421		BODY SHOP - BODY LABOR			0.00
SUPERVISORS	0.0		NOT DUE	0		WARRANTY			0.00
VEH SRV&PRTS SLSPL	0.0		PAST DUE	266		INTERNAL			0.00
TECHNICIANS	0.0		21-60 DAYS	2,609					
CLERICAL	0.0		61-90 DAYS	5,546					
OTHERS	0.0		OVR 90 DAYS						
TOTAL	0.0								
TOTAL HIRED Y-T-D	0.0								
TOT TERMINATED Y-T-D	0.0								
FIXED OPERATIONS - BODY SHOP				WORK-IN-PROCESS LABOR-BODY		247B			0
	R.O. COUNTS	SALES	GRS.PROF.	% SALES	R.O. COUNTS	SALES	GRS.PROF.	% SALES	
B CUST. PAINT LABOR	470	0	0	0.00%	0	0	0	0.00%	
O CUST. BODY LABOR	471	0	0	0.00%	0	0	0	0.00%	
D WARRANTY LABOR	472	0	0	0.00%	0	0	0	0.00%	
Y INTERNAL LABOR	473	0	0	0.00%	0	0	0	0.00%	
ADJ COST OF LBR SLS	675	0	0	0.00%		0	0	0.00%	
S SUB-TOTAL		0	0	0.00%		0	0	0.00%	
H SUBLET REPAIRS	476	0	0	0.00%		0	0	0.00%	
O PNT & SHOP MATRLS.	476	0	0	0.00%		0	0	0.00%	
P TOTAL BODY SHOP		0	0	0.00%		0	0	0.00%	
DEPARTMENT PROFITABILITY				BODY SHOP (06)		YEAR-TO-DATE			
				MONTH					
NET SALES				0	% Sls	0	% Sls		
GROSS PROFIT/INCOME				0	0%	0	0%		
					% Grs		% Grs		
SALARIES-OWNERS / EXECUTIVE MANAGERS	20	0	0%	0	0%	0	0%		
SALARIES-SUPERVISION	21	0	0%	0	0%	0	0%		
SALARIES-CLERICAL	22	0	0%	0	0%	0	0%		
OTHER SALARIES AND WAGES	23	0	0%	0	0%	0	0%		
ABSENTEE COMPENSATION	24	0	0%	0	0%	0	0%		
INCENTIVES-SUPERVISION	26	0	0%	0	0%	0	0%		
TAXES-PAYROLL	25	0	0%	0	0%	0	0%		
EMPLOYEE BENEFITS	27	0	0%	0	0%	0	0%		
RETIREMENT BENEFITS	29	0	0%	0	0%	0	0%		
TOTAL PERSONNEL		0	0%	0	0%	0	0%		
COMPANY VEHICLE EXPENSE	51	0	0%	0	0%	0	0%		
OFFICE SUPPLIES AND EXPENSES	60	0	0%	0	0%	0	0%		
OTHER SUPPLIES	61	0	0%	0	0%	0	0%		
E-COMMERCE ADVERTISING/FEES	63	0	0%	0	0%	0	0%		
ADVERTISING	65	0	0%	0	0%	0	0%		
ADVERTISING REIMBURSEMENTS	64	0	0%	0	0%	0	0%		
CONTRIBUTIONS	66	0	0%	0	0%	0	0%		
POLICY WORK-PARTS AND SERVICE	67	0	0%	0	0%	0	0%		
INFORMATION TECHNOLOGY SERVICES	68	0	0%	0	0%	0	0%		
OUTSIDE SERVICES (OTHER)	69	0	0%	0	0%	0	0%		
TRAVEL AND ENTERTAINMENT	70	0	0%	0	0%	0	0%		
MEMBERSHIP DUES AND PUBLICATIONS	71	0	0%	0	0%	0	0%		
LEGAL AND AUDITING EXPENSE	72	0	0%	0	0%	0	0%		
TELEPHONE	74	0	0%	0	0%	0	0%		
TRAINING EXPENSE	75	0	0%	0	0%	0	0%		
INTEREST-FLOORPLAN	76	0	0%	0	0%	0	0%		
INTEREST-FLOORPLAN CREDIT	78	0	0%	0	0%	0	0%		
INTEREST-NOTES PAYABLE (OTHER)	79	0	0%	0	0%	0	0%		
INSURANCE - INVENTORY	56	0	0%	0	0%	0	0%		
BAD DEBT EXPENSE	57	0	0%	0	0%	0	0%		
FREIGHT	33	0	0%	0	0%	0	0%		
MISCELLANEOUS EXPENSE	77	0	0%	0	0%	0	0%		
TOTAL SEMI-FIXED		0	0%	0	0%	0	0%		
RENT	80	0	0%	0	0%	0	0%		
AMORTIZATION-LEASEHOLDS	81	0	0%	0	0%	0	0%		
REPAIRS-REAL ESTATE	82	0	0%	0	0%	0	0%		
DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0%	0	0%	0	0%		
TAXES-REAL ESTATE	84	0	0%	0	0%	0	0%		
INSURANCE BLDGS. & IMPROVEMENTS	85	0	0%	0	0%	0	0%		
INTEREST - MORTGAGES	86	0	0%	0	0%	0	0%		
UTILITIES	87	0	0%	0	0%	0	0%		
SUB-TOTAL RENT & RNT EQUIVALENT		0	0%	0	0%	0	0%		
INSURANCE OTHER	88	0	0%	0	0%	0	0%		
TAXES-OTHER	89	0	0%	0	0%	0	0%		
REPAIRS-EQUIPMENT	90	0	0%	0	0%	0	0%		
DEPRECIATION-EQUIPMENT	91	0	0%	0	0%	0	0%		
EQUIPMENT RENTAL	92	0	0%	0	0%	0	0%		
TOTAL FIXED		0	0%	0	0%	0	0%		
TOTAL FIXED OVERHEAD		0	0%	0	0%	0	0%		
TOTAL EXPENSES		0	0%	0	0%	0	0%		
DEPARTMENT PROFIT OR LOSS		0	0%	0	0%	0	0%		
CUSTOMER PARTS GROSS TRANSFER		0	0%	0	0%	0	0%		
PRORATION OF G&A		0	0%	0	0%	0	0%		
DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		0	0%	0	0%	0	0%		

Parts & Accessories Department - Operating Summary

DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)			GM PARTS					
POSITION	PARTS(07)	PARTS AND ACCESSORIES	242	242A	242B	242C	242D	242E
OWNERS / EXEC MGRS	0.0	PARTS CORES	242	242A	242B	242C	242D	242E
SUPERVISORS	1.2	OTHER INVENTORIES	242	242A	242B	242C	242D	242E
VEH.SRV&PRTS SLSPL	1.0		242	242A	242B	242C	242D	242E
TECHNICIANS		NON-GM PARTS	242	242A	242B	242C	242D	242E
CLERICAL	1.0	PARTS AND ACCESSORIES	242	242A	242B	242C	242D	242E
OTHERS	0.8	PARTS CORES	242	242A	242B	242C	242D	242E
TOTAL	4.0	OTHER INVENTORIES	242	242A	242B	242C	242D	242E
TOTAL HIRED Y-T-D	0.0	CUSTOMER REC	TOTAL	NOT DUE	PLST DUE	31-30 DAYS	31-60 DAYS	61-90 DAYS
TOT TERMINATED Y-T-D	0.0	220 SERV&PARTS	8,421	0		268	2,609	5,546
FIXED OPERATIONS - PARTS & ACCESS.			SALES	GRS PROF.	% SALES	SALES	GRS PROF.	% SALES
P WARRANTY CLAIMS	480	Sales Categories	15,040	4,633	30.80%	185,381	53,133	28.66%
A MECH CARS&LD TRK R.O.	487	(460A & 460B)	11,085	4,290	38.70%	173,919	62,231	35.78%
R MECH COM.FLT & MD TRKS R.O.	488	(461A & 461B)	0	0	0.00%	0	0	0.00%
T MECH QUICK MECH R.O.	478	(460C & 461C)	0	0	0.00%	0	0	0.00%
S BODY CUST. R.O.	477	(470 & 471)	0	0	0.00%	0	0	0.00%
INTERNAL	481		2,763	619	22.40%	33,442	7,607	22.75%
COUNTER-RETAIL	482		1,612	559	34.68%	52,385	14,128	26.97%
& WHOLESALE	483		3,870	553	14.29%	70,746	11,885	16.77%
ACCESSORIES	484		0	0	0.00%	0	0	0.00%
A PURCHASE ALLOWANCES	687			438			10,394	
C ADJ. P&A INVENTORY	686			0			0	
C TOTAL P&A			34,370	11,092	32.27%	515,873	159,356	30.89%
E TIRES	480		0	0	0.00%	0	0	0.00%
S OIL & GREASE	491		0	0	0.00%	0	0	0.00%
S MISCELLANEOUS	492		0	0	0.00%	0	0	0.00%
TOTAL OTHER			34,370	11,092	32.27%	515,873	159,356	30.89%
TOTAL P&A DEPT.								
DEPARTMENT PROFITABILITY			PARTS & ACC. (07)			PARTS & ACC. (07)		
NET SALES			34,370	% Sls		YEAR-TO-DATE		
GROSS PROFIT/INCOME			11,092	32%		515,873	% Sls	
				% Grs		159,356	31%	
			0	0%			% Grs	
SALARIES-OWNERS / EXECUTIVE MANAGERS	20		2,678	30%		0	0%	
SALARIES-SUPERVISION	21		1,329	15%		38,986	30%	
SALARIES-CLERICAL	22		2,547	28%		21,143	16%	
OTHER SALARIES AND WAGES	23		565	6%		36,140	28%	
ABSENTEE COMPENSATION	24		0	0%		3,937	3%	
INCENTIVES-SUPERVISION	26		929	10%		0	0%	
TAXES-PAYROLL	25		480	5%		8,528	7%	
EMPLOYEE BENEFITS	27		0	0%		7,263	6%	
RETIREMENT BENEFITS	29		8,528	95%		210	0%	
TOTAL PERSONNEL			293	3%		116,207	91%	
COMPANY VEHICLE EXPENSE	51		74	1%		3,472	3%	
OFFICE SUPPLIES AND EXPENSES	60		46	1%		956	1%	
OTHER SUPPLIES	51		168	2%		334	0%	
E-COMMERCE ADVERTISING/FEES	63		1,569	18%		802	1%	
ADVERTISING	65		0	0%		14,863	12%	
ADVERTISING REIMBURSEMENTS	64		0	0%		0	0%	
CONTRIBUTIONS	66		0	0%		0	0%	
POLICY WORK-PARTS AND SERVICE	67		604	7%		657	1%	
INFORMATION TECHNOLOGY SERVICES	68		1,030	12%		3,991	3%	
OUTSIDE SERVICES (OTHER)	69		60	1%		14,713	11%	
TRAVEL AND ENTERTAINMENT	70		0	0%		1,043	1%	
MEMBERSHIP DUES AND PUBLICATIONS	71		0	0%		835	1%	
LEGAL AND AUDITING EXPENSE	72		359	4%		3,400	3%	
TELEPHONE	74		297	3%		5,424	4%	
TRAINING EXPENSE	75					2,721	2%	
INTEREST-FLOORPLAN	76							
INTEREST-FLOORPLAN CREDIT	78		0	0%		0	0%	
INTEREST-NOTES PAYABLE (OTHER)	79					0	0%	
INSURANCE - INVENTORY	56		0	0%		3,531	3%	
BAD DEBT EXPENSE	57		289	3%		1,327	1%	
FREIGHT	33		290	3%		58,069	45%	
MISCELLANEOUS EXPENSE	77		5,079	57%		47,000	37%	
TOTAL SEMI-FIXED			4,000	45%		0	0%	
RENT	80		0	0%		403	0%	
AMORTIZATION-LEASEHOLDS	81		0	0%		0	0%	
REPAIRS-REAL ESTATE	82		0	0%		1,012	1%	
DEPRECIATION BLDGS. & IMPROVEMENTS	83		0	0%		0	0%	
TAXES-REAL ESTATE	84		0	0%		0	0%	
INSURANCE BLDGS. & IMPROVEMENTS	85		0	0%		0	0%	
INTEREST - MORTGAGES	86		1,567	18%		12,408	10%	
UTILITIES	87		5,567	62%		60,823	47%	
SUB-TOTAL RENT & RNT EQUIVALENT			320	4%		4,835	4%	
INSURANCE OTHER	88		306	3%		4,629	4%	
TAXES-OTHER	89		0	0%		128	0%	
REPAIRS-EQUIPMENT	90		0	0%		2,143	2%	
DEPRECIATION-EQUIPMENT	91		162	2%		2,663	2%	
EQUIPMENT RENTAL	92		6,355	71%		75,221	59%	
TOTAL FIXED			19,962	223%		249,497	195%	
TOTAL FIXED OVERHEAD			19,962	223%		249,497	195%	
TOTAL EXPENSES			(9,870)	-99%		(90,141)	-70%	

58	RENT	80	5,500	71%	54,000	48%	68
59	AMORTIZATION-LEASEHOLDS	81	0	0%	0	0%	69
60	REPAIRS-REAL ESTATE	82	0	0%	3	0%	70
61	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0%	0	0%	71
62	TAXES-REAL ESTATE	84	1,263	16%	17,298	15%	72
63	INSURANCE BLDGS. & IMPROVEMENTS	85	290	4%	2,489	2%	73
64	INTEREST - MORTGAGES	86	0	0%	0	0%	74
65	UTILITIES	87	694	9%	11,285	10%	75
66	SUB-TOTAL RENT & RNT EQUIVALENT	88	7,747	100%	85,075	75%	76
67	INSURANCE OTHER	89	88	1%	2,770	2%	77
68	TAXES-OTHER	90	0	0%	3,851	3%	78
69	REPAIRS-EQUIPMENT	91	0	0%	701	1%	79
70	DEPRECIATION-EQUIPMENT	92	107	1%	1,279	1%	80
71	EQUIPMENT RENTAL		344	4%	5,212	5%	81
72	TOTAL FIXED		8,286	107%	98,888	87%	82
73	TOTAL FIXED OVERHEAD		18,667	241%	240,850	212%	83
74	TOTAL EXPENSES		18,667	241%	240,850	212%	84
75	DEPARTMENT PROFIT OR LOSS		(8,267)	-107%	(91,669)	-81%	85
76	CUSTOMER PARTS GROSS TRANSFER		(2,641)	-34%	(35,523)	-31%	86
77	PRORATION OF G&A		0	0%	(4)	0%	87
78	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		(10,908)	-141%	(127,196)	-112%	88

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